2019 Organic Vegetable Production Conference

Garlic





Collin Thompson Willowsford Farm

Jason Thimmesch The Thimmesch Farm

Cindy Hollenbeck
Keene Garlic, LLC

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|---------------------|---------------------------------------|------------------------------|-------------------|
| Location | Ashburn, VA | LaFarge, WI | Sun Prairie, WI |
| Acres in Vegetables | 15 | 9 | 1 |
| Acres in Garlic | 0.5 | 2 | 10 |

How these tasks are done for Garlic:

| 110 W these tasks are done for Gari | iie. | | |
|-------------------------------------|----------------------------------|--------------------------------|--------------------------------|
| field prep/tillage | with a tractor | with a tractor | with a tractor |
| seeding | with a tractor | by hand | with a tractor |
| cultivating | with a tractor | do not do this task for garlic | by hand |
| spreading amendments | with a tractor | with a tractor | by hand |
| mulch laying | with a tractor | by hand | by hand |
| laying irrigation lines | with a tractor | do not do this task for garlic | do not do this task for garlic |
| laying row cover | do not do this task for garlic | do not do this task for garlic | do not do this task for garlic |
| spraying for pests or diseases | do not do this task for garlic | do not do this task for garlic | do not do this task for garlic |
| harvesting | by hand | by hand | by hand |
| hauling crops from the field | with a tractor | with a tractor | by hand |
| mowing residues | with a tractor | with a tractor | with a tractor |
| incorporating residues | with a tractor | with a tractor | with a tractor |
| farming style | organic practices, not certified | certified organic | certified organic, sustainable |

Propagation

| Propagation | | | |
|--------------------|--|---|--|
| | Uncle Hank's, Italian Red, German Red, | Armenian, Asian Tempest, Bogatyr, Chamisal Wild, Chesnok Red, Georgian Crystal, German Red, Jovak, Korean Red, Leningrad, Majestic, | Amish Rocambole, Armenian, Asian Tempest, Blossom, Chamisal Wild, California Wild, Chesnok red, Elephant Garlic, Estonian Red, Georgian Crystal, Georgian Fire, German Extra Hardy, German Red, Italian Red, Killarney Red, Majestic, Metechi, Montana Giant, Music, Northern White, Pehoski Purple, Persian Star, Purple Glazier, Romanian Red, Rose de Lautrec, Russian Giant, Russian Inferno, Siberian, Spanish Roja, Vietnamese red. Garlic Families: Porcelain, Standard Purple Stripe, Marbled Purple Stripe, Rocambole, Asiatic, Turban, Creole, Softneck (artichoke and |
| Varieties HARDNECK | German White, Music, | Metake, Persian Star, Siberian | silverskin). |

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| Varieties SOFTNECK | Inchelium Red | Transylvanian | Silverwhite, Red Toch, Inchelium red, Kettle River Giant, Lorz Italian, CA White. |
| Saved Seed Pros and Cons | | The challenges of saving our own seed as well as selling seed stock is of course making sure we have an extremely high quality product, as well as growing our garlic to size up. The benefits are a higher market value as well as more security in future year success. If we plant high quality garlic, we are more likely to harvest high quality garlic. | Overall, saving your own seed year after year will allow your garlic seed to develop into great seed stock as it acclimates into your climate and soil. Saving the largest seed stock can reduce income, so professional growers can easily plant 1.75-2" bulbs and size them up. If you are growing for culinary, you can plant your 1.75-2" bulbs and will have more plantable cloves per pound. But if you are planting to sell as seed stock, size is important and you may only want to plant the largest bulbs. Keep an eye on seed stock as it can deteriorate before planting due to mold or mites. Saving your own seed reduces chances of incorporating disease into your seed and field (closed system). Sometimes stunted seed never recovers back into good seed stock so you may need to replace it. WI garlic acclimates well into most regions in the US, but not all garlic from other regions acclimates well into WI - like Pacific North West garlic |
| Saved Seed Selection | I grade bulbs based on size and quality (disease-free). Some varieties are sorted by clove size, as well, with large cloves being planted for bulbs | <u> </u> | I look for the largest healthiest stock in each variety, but I will also plant imperfect bulbs that are not sellable. I also look at the health and size of the clove. Even the small cloves in a large bulb will yield a small bulb. If I am trying to grow out a variety, I will plant everything and work on sizing it up. |

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| Seed Suppliers | Filaree Garlic Farm - great selection and exceptional quality, more expensive. Vermont Valley Community Farm - limited variety | Keene Organics, friends and neighbors. I have a personal relationship and trust with Keene Organics that goes both ways. We are familiar with each other's growing techniques via multiple phone conversations, emails, and visits. I have a similar relationship with other select/very local friends and neighbors. | We purchase from a very select group of growers who have years of experience growing quality seed stock for our web sales. I have purchased seed from all over the US and from many multiple different growers. We found there is no consistency in quality. With everyone jumping into growing garlic for the "high profits" many growers are passing off substandard seed stock, and you never know until you receive the garlic. So make sure the company stands behind their product. |
| Seed Prep | All hand work. Crack heads and grade/sort cloves based on size and quality. Heads with disease, rot, soft cloves, etc. are not used. For most hardneck varieties, all cloves are planted for head garlic except those that are very small, which may be used for green garlic, if growing any. | We break apart the individual cloves by hand, then soak them in a fertilizer solution composed of 1T fish emulsion and 1T baking soda per gallon for 3 to 12 hours. Then we strain the garlic and submerge in isopropyl alcohol for 5 minutes just before planting. | I soak my garlic with a sterilizer and then soak it in a fertilizer and baking soda overnight before planting. |
| | Typically I try to have everything in by October 31, though weather can drive this decision. I try | We plant our garlic anytime after October 10th, | More garlic growers are planting garlic earlier (even late September) and yielding better results. We did not want our garlic to sprout in the fall, because we thought that the energy spent in the fall would mean smaller bulbs the next season. More growers are finding that an earlier planting develops stronger roots, and that plant/bulb size does not appear to be affected by fall growth. Regardless, the garlic will re-sprout in the spring and grow into a strong healthy plant. We don't have the ability to plant until after "shipping season", so we have planted as late as November 10th, but due to these new studies, we are trying to move planting up as early as we can, which is about |
| Planting Schedule | | depending on the weather. | October 20. |

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Bed Prep

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| | | Here's the procession: cover crop followed by | |
| | | brussel sprouts followed by cover crop/cilantro | |
| Preceding Cash Crop | Strawberries | followed by garlic | |
| | I usually precede fall planted annual | | |
| | strawberries with a spring/summer cover crop | | |
| | that includes oats and peas, then maybe | | |
| | | cover crop succession: spring: oats and peas, | |
| | will do a summer fallow or another round of | summer: buckwheat and/or sorghum sudan, fall: | |
| Preceding Cover Crop | buckwheat before garlic. | hairy vetch and/or winter wheat | Mighty mustard or buckwheat |
| | | | We soil test using Midwestern Bio Ag and |
| | | | apply according to their recommended rates. |
| | | | We use Veggie Plus and Veggie NKO in the |
| | | | fall and in the spring we will apply feather meal |
| | | | and/or pelleted chicken manure. Don't apply |
| | Manure based composts are typically applied to | | any fertilizer after the garlic scapes! The soil |
| | fields to boost organic matter and a little | | MUST be adequately fertilized in the fall as a |
| | fertility at a rate of 10T/acre. I try to apply 120- | | spring application won't give the garlic all the |
| | 150# of N before planting. This is applied using | | food it needs for the year. Since we are |
| | the fertilizer hopper on my Rainflow 2600 | Composted Poultry Manure: | currently renting land, we don't use compost, |
| | plastic mulch layer. This is typically part of a | 1000#'s/acre(nitrogen/phosphorus/calcium) | but we do highly recommend it as some of the |
| | poultry based blend - sometimes custom | Soft Rock Phosphate: | best garlic comes from highly composted field, |
| | blended by Midwestern BioAg. P and K are | 1000#'s/acre(phosphorus/calcium) | but make sure the compost does not add to your |
| Soil Amendments | amended based on soil tests. | 1000# s/acre(phosphorus/calcium) | weed seed bank. |
| Soft Amendments | amended based on son tests. | | weed seed balik. |
| | | | After garlic harvest, we will till in the mulch |
| | If buckwheat has been planted, it is | | and wait a week or so and then plant a cover |
| | incorporated with a disc 3 weeks before | | crop like buckwheat (if there is time) and then |
| | * | Mid-September: mow/disc cover crops | in mid August we plant Might Mustard and till |
| | | Early October: rototill soil w/6' tiller | it in a little over 3 weeks before planting. |
| | | Mid October: till again if necessary/create 4' | Before we till in the cover crop we will |
| Bed Prep | allows in the week leading up to planting. | beds(one bed per till pass) | broadcast the fertilizer and till it into the soil. |
| F | 4' wide black plastic mulch is used for weed | F | |
| | control and moisture management. I have found | | |
| | that it results in a larger average head size when | | |
| | compared to bare ground or straw mulch. I | | |
| | prefer growing on black plastic mulch without | | |
| Pre-Planting Mulch | additional straw mulch. | | |

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| | | Field preparations and most of my strategies for garlic production are based on weather patterns over dates and calendar timelines. For example, if it rains October 7th and is forecast to be dry for the next several days, I might till on the 9th | |
| Other Notes on Bed Prep | | or 10th, when tilling conditions are optimal. | |
| Planting | | | |
| Bed Width | 72" wheel centers with 30" bed tops. | 4' bed, 15' walking row | 3 feet 6 inches, 9 inches between beds |
| Plant Spacing | 3 rows at 12", 6" between plants | 4 rows per bed, 8" between plants | 3 rows per bed, 6" between plants |
| Planting Process | Cloves are planted with a Rainflo 1600 waterwheel planter. We do not typically water in cloves with the transplanter. | We mark the rows with a pull along row marker and plant our garlic by hand, planting 1" deep (measuring from the top of the clove), and making sure cloves are planted upright. | We make sure the garlic varieties are properly marked, because we are in the seed business. So we mark the rows with flags where we start each variety and then we label each variety with a metal tag. We also have a written map that gets put into the computer. We start on the tractor and waterwheel with two people planting the same garlic variety. When we stop the variety, we will flag where we stop. Then we use flags to start the new variety with a tag. |
| Mulch at Planting | Black plastic is laid before planting. See above. | tons per acre. We used large square bales, placing them throughout the field with a tractor and bale fork. We then peeled off flakes from the bales, and covered the fields with a light and fluffy 8" layer. The mulch suppresses weeds, insulates the garlic through the winter, and | mulch a week or two after planting. This retains moisture and protects the garlic over the winter, which in now necessary in WI without the consistent snow cover. It also reduces weed pressure. We leave it there until harvest. There are circumstances that growers do decide to remove the mulch, but we don't. It does keep |

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| | | Planting depth is debatable. We plant shallow | |
| | | for several reasons: ease of planting (stick in by | |
| | | hand/no dibble), garlic protected by thick | |
| | | mulch, garlic less likely to get "wet feet" in our | |
| | | moisture retaining clay/loam, ease of harvest | |
| | | (less digging/can pull most by hand if timed | |
| Other Notes on Planting | | right). | |
| Crop Maintenance | | | |
| | I have a Teagle bale chopper that I plan to put | | |
| | to use in 2019 for wheel tracks after spring | | |
| Post-Emergence Mulch | cultivation. | | |
| | | | In 12 years of growing, we have never had to |
| | | | irrigate. Occasionally, WI will see a drought in |
| | Approximately 1-1.5" of irrigation is applied | | certain areas, so we always say "be prepared to |
| | once temperatures warm in the spring (no | | irrigate", but it should not usually be necessary. |
| | irrigation typically needed in fall). This | | Hopefully, the rains will stop and taper off |
| | typically equals about 3 hours, twice a week, | | before harvest. A drenching rain right before |
| Irrigation | depending on drip tape specs. | No irrigation. Thanks mulch! | harvest can be detrimental to the garlic crop. |
| | I'll typically stop irrigating in the last two weeks | | |
| | leading up to planting. If I am paying close | | |
| | enough attention, I'll increase irrigation to 1.5"- | | |
| | 2" when the heads are starting to divide and size | | |
| Irrigation Modifications | up. | | |
| | | This year I did not fertilize before planting | Right after the snow melts, we will fertilize the |
| | | (other than the fish dip), so am considering side | |
| | | dressing cpm after emergence, depending on | manure based on our soil test. If we felt the |
| | Not typically used. If the crop needs it, I'll | spring soil test results and general health | garlic needed a boost, we may foliar spray the |
| Cumplemental Fautility | | | • |
| Supplemental Fertility | fertigate through the drip system. | appearance of emerging plants. | garlic with compost tea or another fertilizer. |
| | The plastic beds take care of most of the bed | | |
| | top weed pressure, but I'll do one hand weeding | | |
| | of holes when the garlic is about 6" tall. Wheel | | We use thick mulch to reduce weed pressure. |
| | tracks are managed using an I&J wheel track | | Then we hand weed the garlic while the weeds |
| | cultivator, which consists of rolling spiders | | are small and before they get out of control. |
| | along the edge of the plastic and S-tines for | | We keep up with the weeding, because garlic |
| | wheel tracks. Ideally, mulch is either applied in | | does not compete well with weeds which can |
| Weeding | the fall or in the spring after cultivating. | Pull weeds as needed/likely minimal | result in a significant bulb size reduction. |

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| HARDNECK Scape Removal | Scapes are removed shortly after emergence (end of May). We don't have a huge market for scapes, but some are distributed through the CSA and the rest are left in the field. This seems to lead to larger heads, so is worth the effort. | We pull our scapes as they start to curl, usually beginning in the middle/end of June, and continuing into July. We usually simply snap the scapes at their base. Some varieties/plants are late scape, so we continue surveying and snapping a few times/week until complete. | We remove all garlic scapes as soon as they emerge with the hope of getting them before the curl. The longer the scape is on the plant the larger the reduction in bulb size. If you pick the scape before curl, you will see scape still grow out a little bit. If you wait too long to snap the scape, it will turn woody and become difficult to remove. We do try to leave at least 1 scape per variety, because when the scapes points to the sky, it is usually ready to harvest. You can also collect the bulbis (seeds) to grow the varieties from seed (which is a 3 year process). |
| The Control of the Co | I have not had many pest issues with garlic. Mid | | (Hiller Is we jew process) |
| | Atlantic growers are seeing more issues with | | We don't have insect or pest problems with |
| Insects and Pests | leek moths, but I haven't faced it yet. | We have had no problems with insects or pests. | garlic. |
| Diseases | I have seen some white rot in previous years, which can usually be avoided through crop rotation and careful seed selection. I have also had some blue mold issues in storage, but it has not been a large issue. Using clean seed and careful grading out of the field can help. | We send samples every year to be tested. Tests have resulted disease free. If a plant looks questionable/unhealthy, we will remove it from the field. The soaking in vodka/alcohol before planting is apparently quite effective in eliminating fungal issues. Another preventative is avoiding "wet feet", by harvesting in a timely fashion and planting shallow. | |
| Harvest and Yields | | | |
| SCAPES Harvest Window | If scapes are being harvested for sale, we will wait for the stems to elongate enough for bunching. This is usually in late May through early June. If not being used for sale, they are harvested immediately after emergence. | Question answered previous page | It seems that we are picking our scapes around Father's day annually. Our goal is to snap them ASAP and we don't sell them, so we are not trying to get to a certain size. |

| row | orkers snap scapes off with their hands. Two | | |
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| bun rubi kee wor | e third row is harvested from the other side. If nching, workers bunch 12 scapes using bber bands and place in a harvest crate. To ep hands clean and avoid skin irritation, some orkers wear disposable gloves. If not selling, | sell, we typically bunch one pounds worth, and | We snap the scapes right as the scape emerges out of the center of the plant. We don't pull the scapes (which is more delicious) as we don't want water to enter the bulb and potentially rot bulb. It also takes out the "hardneck stem" and our bulbs need to look perfect and blemish free before selling. |
| is n SCAPES Cleaning wat | harvested carefully and clean, no processing needed. If dirty, bunches are dunked in cold ater and allowed to dry in bulb crates. | | |
| | | We pack a twelve count of one pound bunches | |
| | SA. Delivery is in vented bulb crates. apes are stored in a walk in cooler at 34 | in a 3/4 bu box. | |
| | grees in harvest crates covered in vented box | | |
| _ | ers. I can keep scapes for about 3-4 weeks | | |
| | ÷ • | Cold storage, good for two weeks | |
| leav with stor cut fille In V | Virginia, this is late June or early July. In | We usually harvest mid-July, when around 7 green leaves remain (about 2/3 green leaves | We usually harvest at the end of July, dependent on the variety. We harvest each variety when 5 green leaves remain. These green leaves are the bulb wrappers needed for curing. Approaching harvest, we pull a bulb every few days, because we want to know what they are doing under ground. Some varieties are more prone to rot, like rocamboles. If we see any problems, we may harvest and sacrifice bulb size for the health of the bulb. You can also cut the bulb in half and if the cloves are starting to pull away from the stem slightly that is another indication that it is time to harvest. Some growers will leave their own seed stock in the ground longer for bulb size increase. Some wrappers may be lost this way, which reduces salability and may make it easier to crack the bulbs for planting. |

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| LHE A DC Harryagt Propagitive | I use an undercutter to loosen beds and pull plants by hand. I have used two methods for curing, which impacts the harvest procedure. For hanging, plants are stacked onto a harvest wagon and transported to the barn for bunching and tying. Bunches of ten are tied on each end of a piece of twine and hung over nails in the barn. For bin curing, plants are topped to about 1" and roots are trimmed in the field with knives or pruning shears. Damaged or diseased heads are discarded and good heads are packed into harvest crates for transport to the | We simply pull the garlic by hand. If the plant feels "tight" we'll carefully loosen the soil with a potato fork. We then clean the garlic in the field by brushing off the dirt, and sometimes peeling a layer or two of leaf/wrapper off of the head. We load the harvested garlic neatly on a wagon, and haul into the packing shed to | We hand harvest with forks and brush off the roots (if the roots are mud balls, we will cut off the roots). Within 30 minutes of harvest, we pull the lowest green leaf down around the bulb to clean it. Then we cut the leaves leaving a 6-8" stem and put the garlic into a crate for curing. It takes a little longer at harvest, but we harvest and clean this way with a large crew as we don't want to come back and clean the bulbs later. We need to ship perfectly clean bulbs to our customers, but we have to be as efficient as possible for profitability. So after curing, we cut the neck and roots and we are done with the |
| HEADS Harvest Procedure | greenhouse. | hang/cure. | bulb. |
| HEADS Curing | The stack of bins is wrapped using plastic pallet wrap and placed in the greenhouse. The constantly running fans push air down through the two bins and out the bottom. Curing can be as quick as a week with dry conditions, but | We cure in an open air shed, shaded and with good ventilation. We hang the garlic on suspended 2 by 4 constructed garlic hangers, by bunching and tying together two seven head bunches of garlic and slinging them over the hangers, heads down. If there is not a strong breeze we'll plug in some big barn fans. The | We put the garlic in bulb crates about 1/3 full and stack the crates in an air conditioned room at 70 degrees with many fans blowing on them. A 1/2 acre of garlic can be cured in a 2 car garage. Air conditioning is not necessary, but good airflow is! The garlic will cure down quickly and we can even start shipping within a week without the bulbs molding, but it usually takes 2-3 weeks for a proper cure and this depends on the humility and the curing environment. |
| HEADS Cleaning | papers. Gardening gloves with rubber palms | We mostly pre-clean in the field by peeling layers. Otherwise, we'll peel a few layers post-cure. We'll then snip the stem down to 1" and grade to size. | Rose Cutter and pruners. |

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| HEADS Packing | Grading boards are used to sort garlic. They consist of a piece of plywood cut to a wedge shape with two 2x4 pieces between which garlic is slid. The grade is determined by how far down the slot the garlic slides. Grading is done as time allows and packed into mesh bags or boxes until sold. Jumbo is usually reserved for seed. Heads are quickly hand cleaned as orders are being packed. Full wholesale cases are 40# packed into 1-1/9 bushel boxes. Smaller orders are packed into smaller boxes or mesh bags, depending on size of order. | We grade our garlic for three sizes, 2" (eating), 2 1/4(seed), 2 1/2+(large seed) | We store our garlic in bulb crates with plenty of air flow. |
| HEADS Storage | For short term storage, garlic is kept in mesh bags or boxes in our dry storage room at 55 degrees and 65% relative humidity. For longer storage, garlic is kept in a walk in cooler at 34 degrees and approximately 75% relative humidity. | We store our garlic in the same shed in ventilated crates, off the ground, with fans | We sell 80-90% of our garlic by early November, so our goal is to get the garlic to store until planting in early November. Much of our garlic will store until April, but it depends on many factors. If garlic breaks down before early November (excluding rocamboles which are naturally short storing bulbs), then it was not cured properly, had a high water content, an issue with mites or disease, or not stored with good airflow. |
| HEADS Yield | We get about 0.3-0.6# per row foot on average, depending on variety. For our half acre, we are usually looking at about 5,500# of garlic. | | We calculate yields by variety, so each pound planted will multiply by: Porcelain - 5, Standard Purple stripe 10, Marbled purple stripe 6, Rocambole 8, Softneck 10, turban 7. Pounds per foot depends on how you plant the field. Control what you can, because we can't control mother nature. 2018 harvest decreased yield across the board for almost all WI garlic growers, with many growers only yielding 60% of anticipated harvest due to mother nature. This occurred across the midwest to east coast |
| Other Notes on Harvest & Yield | | | and caused a garlic shortage across the nation for the year. |

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| | | | Most larger growers have a planting machine |
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| | New Holland T5050 (\$40,000); Case 265 | used MF 165, 50 hp tractor with three point and | like a water wheel using a tractor that can creep, |
| | (\$10,000); I&J Cultivator (\$1500); Rainflo | pto - \$3500 | and this can significantly reduce planting time. |
| | 2600 (\$5000); Rainflo 1600 (\$2500); | 6' tiller - \$1500 | Many growers also use an under cutter to |
| General | Undercutter (\$800) | used 9' disc - \$800 | harvest garlic. |
| | | Human labor. A hard-working, swift, and | |
| | | versatile crew has been vital for the livelihood | |
| | An undercutter is an essential piece of | of our farm. The tractor and tiller help a bunch, | Every farm is different and use the equipment |
| | equipment. The labor savings over digging | but the humans help more. The packing shed | that you have as investing in equipment just for |
| | forks or hand harvest are substantial and the | with hanging infrastructure and fans is also | garlic can make your profit go entirely to |
| Biggest Impact | cost of the tool is relatively low. | vital. | purchasing equipment. |

Marketing

| | CSA, on-site farm stand, direct to grocery, | direct to grocery, wholesale through a | |
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| Markets | direct to restaurant | distributor, Direct to farms | Website |
| CSA | 1-2 heads per week June through February. | | |
| | Large heads - \$12.00/lb | | |
| | Medium heads - \$10.00/lb | | |
| Farmers Market Prices | Small heads - \$8.00/lb | | |
| | Large heads - \$10.00/lb | | |
| | Medium heads - \$8.00/lb | | |
| Direct to Grocery Prices | Small heads - \$6.00/lb | \$5 per pound, culinary use | |
| | Large heads - \$10.00/lb | | |
| | Medium heads - \$8.00/lb | | |
| Direct to Restaurant Prices | Small heads - \$6.00/lb | | |
| Wholesale Prices | | \$8-\$12 pound seed grade | |
| | | Direct to farms for culinary use: \$5-\$8/pound | |
| | | (depending on size and quantity) | |
| | | Direct to farms for seed: \$9-\$15/pound | Website from bulk price to 1/2lb price is \$17 - |
| Other Markets | | (depending on size and quantity) | \$29/lb. |