

**Farm and Risk Management Professional Development meeting**

*UW Marshfield Agriculture Research Station South Campus*

*2611 Yellowstone Drive, Marshfield, WI*

Monday, May 13th, 2019

**AGENDA**

9:30 a.m. **Coffee and Morning Refreshments**

9:45 a.m. **Introductions and Review of Agenda**

(Trisha Wagner, Outreach Program Manager, Farm management Program)

(A.M. Program Tracks)

10:00 a.m. **Introduction to Financial Management**

Financial Model - Heather Schlesser

Benchmarking - Jenny Vanderlin

Cost of Production - Trisha Wagner

11:00 a.m. **Introduction to Farm Succession**

- Joy Kirkpatrick

Farm Succession Blueprint

UWEX Program and Farm Inquiries

**Farm Financial Analysis**

Planning for the Future: Agricultural business decision-making and planning in light of current economic conditions – Simon Jette-Nantel

**Debt Assessment: is debt working for OR against your business?** - Kevin Bernhardt

12:00 p.m. **LUNCH (Provided)**

Update – Ag Census and County Impact Reports

1:00 p.m. **Dairy Task Force 2.0 & 2018 Farm Bill - Update and Opportunities for UW-Extension**

Mark Stephenson, Director UW-Center for Dairy Profitability and Dairy Policy

2:00 p.m.  **Farm Management Programming: Strategies for programs, outreach, and addressing inquiries**

Educator group discussion/panel, Moderated by Jerry Clark, Chippewa County Agriculture Agent

3:00 p.m.  **Break & Refreshments**

3:15 p.m. **Best Practices for Field and Farm Visits: Case studies & group discussion**

Kristin Carroll, CALS Human Resources UW-Madison, Moderated by John Shutske, UW Center for Ag Safey & Health

4:30 p.m.  **Closing Remarks & Adjourn**