UW-Extension Fond du Lac County

January 2016



UW-Extension Fond du Lac County

227 Admin/Extension Building 400 University Drive Fond du Lac, WI 54935 Phone: 920.929.3171 Web: <u>http://fyi.uwex.edu/fdlag</u>

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Amanda Miller Wisconsin Nutrition Education **Program Coordinator**

Pam Nelson WI Nutrition Program Educator

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Vacant Position Crops & Soils Agent

Program Assistants:

Tina Engelhardt Angela Folske Ann Kaiser Gloria Kelroy

Requests for reasonable accommodations for disabilities or limitations should be made prior to the date of the program or activity for which it is needed. Please do so as early as possible prior to the program or activity so that proper arrangements can be made



Happy 2016!

It is the start of a new year and the start of meeting season for our farming community! Please take advantage of the many opportunities hosted by UW-Extension this year. A listing of all events can be found at http:fyi.uwex.edu/fdalag/calendar.

Farm succession from one generation to the next can be overwhelming for families when added to the daily decisions necessary to run the farm. As you plan for your farm's future, consider joining us for our upcoming "Moving Forward Series" later

this month. The 3-day meeting focused on many facets of farm succession: Business, retirement and estate planning. Join us for one, two, or all three meetings based on your specific needs. Details are included in the enclosed flier.

I wish you a very happy and productive new year!

Tina Kohlman Dairy & Livestock Agent UW-Extension Fond du Lac County



Farmer to Farmer-Forage & Corn List

The Farmer to Farm Hay, Forage and Corn List puts Wisconsin farmers in touch with one another for the purpose of buying and/or selling corn silage, high moisture corn, haylage, straw and other forages. Search just one county or several counties at the same time. UW-Extension assumes no responsibility in the transaction of buying or selling the items listed on the website. All transactions and negotiations are handled directly between buyers and sellers.

Farmer 10 Farmer Hav. Forage & Corn List

- Add a listing
- Search listings
- Browse listings
- Remove my listing

Listings remain active for 60 days or until a request to remove is made.

http://farmertofarmer.uwex.edu

University of Wisconsin, State Department of Agriculture and Wisconsin counties cooperating. An EEO/AA employer, University of Wisconsin-Extension provides equal opportunities in employment and programming, including Title IX and American with Disabilities (ADA) requirements.

The Challenge: Repeat Breeders



Cows that require three or more services before conception are classified as repeat breeders. Herds with sound reproduction aim for 40-45 percent of cows to be pregnant after first service, with 60-65 percent pregnant after two

services. Cows classified as repeat breeders can impact the dairy operation financially through increasing semen bills and the additional days open.

Common diagnosis/identification of challenge: When determining a cow is a repeat breeder, two items are available to help in the diagnosis. First, good heat detection can help determine if the cows are cycling normally but not getting pregnant. Second, good records are important for quick reference and review of herd performance throughout each year to determine a cow's reproductive behavior.

Troubleshooting tips: Multiple factors can cause repeat breeders including high incidence of postpartum diseases, mastitis, lameness, and excess handling of the reproductive tract. When addressing factors associated with repeat breeders a few things to keep in mind include:

• Identify proper breeding time during estrus. Careful observation of estrus can accomplish this and cows should be bred 12 hours after the initial observation.

- Keep watch for uterine-related diseases. Diseases like metritis, mastitis and retained placentas can also be a cause of cows not conceiving. Keep close track of these incidents on individual cows to identify potential reproductive challenges early.
- **Refresh the skill set of AI technichians** for continual breeding success. Topics of discussion should include proper semen handling as well as basic breeding techniques.

How to consult and what to ask. As a number of different infections can affect repeat breeders, a veterinarian should be consulted for diagnosis. If detection of an infection occurs, proper treatment plans should be discussed with the veterinarian to avoid increased repeat breeders.

Proactively troubleshooting each reproductive challenge through good record keeping, proper consultation and sound management practices can help minimize the impact each has on the dairy operation's production and economics. Developing a plan of action to tackle the challenges of reproduction head-on can strengthen your ability to succeed and overcome the obstacles of each challenge identified during your detective investigation.

Source: Dairy Cattle Reproductive Council

UW-Extension Nondiscrimination Policy

Periodically, UW-Extension takes steps to assure that our partners know and understand our policy of nondiscrimination. UW-Extension does not discriminate in the treatment of individuals, in the admission or access to its programs and activities, in the provision of services, or in employment.

Further, UW-Extension will not participate with organizations or in activities which discriminate on the basis of any of the legally prohibited categories of gender/sex, creed, disability, religion, national origin, ancestry, age, sexual orientation, pregnancy, marital or parental status, arrest or conviction record, or membership in the national guard, state defense force or any other reserve component of the military service.

Consistent with the Americans With Disabilities Act,

persons who need materials in alternative format or other accommodations must write or call the main telephone number at UW-Extension Fond du Lac County, 920.929.3171 at least 10 working days prior to the event.

Individuals who need TTY access may contact UW-Extension Fond du Lac County by calling the Wisconsin Telecommunications Relay System at 711.

On behalf of UW-Extension Fond du Lac County and the University of Wisconsin-Extension, we thank you for collaborating with our faculty and staff in their many educational endeavors. We appreciate your support and working relationships as we provide educational programs designed to empower the diverse citizens of Fond du Lac County.

UW-Extension provides equal opportunities in employment & programming, including Title IX requirements.

Milking Machines & Mastitis Risk



Powerful physical forces are applied by the milking machine to cows' teats for four to ten minutes, two or three times every day. The inside of a teat cup is where the business end of a

complex machine meets and interacts with biological tissues - where the rubber meets the teat. If things start to go wrong, the udder health specialists and machine technicians need to know what to look for, how to resolve problems quickly and how to minimize future risks. A recent review of the ways in which milking machines might contribute to new infection rates in commercial herds concluded:

- Most new infections are caused by factors other than the milking machines.
- Direct and indirect milking machine effects may account for up to 205 of new infections in some herds, and perhaps, only about 10% in an 'average' herd nowadays - provided the machine settings are right.
- Mastitis risk is reduced by keeping bacterial numbers low on or near the teat ends, especially if machine settings and/or milking management practices are less than ideal.
- Healthy teat-ends are critical to the maintenance of low numbers of infected quarters.
- New infection rates are reduced by pulsation characteristics which provide effective teat massage.

- Machine or management conditions that lead to a sudden, transient in rush of air through a teatcup will increase the risk of milk droplets, which may contain mastitis pathogens, striking the teat-end with sufficient force to drive pathogens partway into the teat canal. This potential risk is known as the 'impact' mechanism. The main risk factors are liner slips, rough cluster removal, or clusters kicked off, especially at or near the end of milking. Although, such 'impacts' were a common cause of machine-induced mastitis 30 or 40 years ago, they are likely to be much less common today because of improvements in design and critical dimensions of modern clusters.
- Vacuum fluctuations in the milkline or receiver are much too slow to increase the new infection rate unless they contribute to an increased frequency or liner slips or cluster falling.
- New research during the past 20 years has shown there is no need to prolong the milking time of individual cows in an attempt to empty the udder completely at every milking.
- The fact that new infection rates are lower during lactation than in the early dry period implies that regular milking may have positive benefits by helping to flush pathogens out of the teat canal.

Source: NMC Newsletter, Machine Milking: Volume 1, pg. 113 - 137 (Mein and Reinemann, 2015), Amazon Books

Century, Sesquincentennial Farm Application

In celebration of Wisconsin's agricultural heritage, longtime farm owners are encouraged to register for a 2016 Sesquicentennial or Century Farm and Home Award. To qualify for the award, continuous family ownership of a property for the past 150 or 100 years must be proven. Applications are now available from the Department of Agriculture or the Wisconsin State Fair office and are due by March 1, 2016. Honorees will receive complimentary Fair admission tickets, an invitation to the awards breakfast, a commemorative photo, certificate, and outdoor display sign. The Century Farm Program began in 1948 in conjunction with the State's Centennial Celebration. There are currently over 8,800 Century Farms and Homes nestled throughout the Badger State. The Sesquicentennial Program originated in 1998 as part of the State's Sesquicentennial Celebration. Since that time, over 670 families have been honored for carrying on Wisconsin's rich family farming tradition. Applications are available on the web calling 414.777.0580 or on the web at http://fyi.uwex.edu/fdlag/files/2015/12/2016_Century_ Farm_Application.pdf.

Handling Down Cows

What is a Compromised Animal?

A compromised animal is any animal with reduced capacity to function as part of the herd due to :

- Injury
- Disability
- Fatigue
- Poor health
- Illness
- Or any other stressor



Potential Risk Areas for Compromised Animals

- Veterinary care & herd health management areas
- Health conditions around calving
- Grouping and animal movement
- Lameness
- Mastitis
- Calves
- Sick, injured and cull animals
- Extreme weather conditions
- Individuals
 - Training and supervision
 - Time

Pain Identification

Pain is an unpleasant sensation occurring in varying degrees of severity as a result of injury or disease. Signs of pain include:

- Unwillingness to rise to her feet
- Restlessness
- Unwillingness to walk
- Reluctant to put a leg on ground and bear weight
- Mouth open, breathing fast
- Arched back and abdomen tucked up
- Head down, ears dropping
- Unwilling to eat or drink
- Standing separate from group
- No response when touched

Every plan should include: Who, When, Where, What & How.

Properly handling compromised or down cows is one of the most important responsibilities for dairy herd managers and employees. How compromised animals are cared for is a reflection of character, values and priorities of the farm.

Who: Establish a chain of command and identify who must be notified when a cow is unable to get up. Be sure everyone, including the employees, managers, herd veterinarian and owners, all understand their role.

When: Immediately, don't wait. Disabled animals should be treated as an emergency, not something that can be taken care of later. Research has shown cows left lying on concrete for several hours can cause pressure damage to their hind legs, creating a greater challenge for her to recover.

Where: Assess the site and how it might affect your response...maternity pen? stanchion/freestall? holding area? barn yard or pasture? Every situation has unique challenges.

What: Consider the cow's history: age; days fresh; heat cycle; pregnancy status; current or prior lameness; metabolic or other medical conditions. A clinical diagnosis by an assigned responsible person should be made and appropriate treatment administered. Manually help position the cow to succeed. Give her time to rest and regain strength; add lime or sand on concrete surfaces to improve footing.

How: The Wisconsin Veterinary Medical Association (WVMA) has a guiding principle for food animal welfare that says, *"Non-ambulatory animals must not be dragged mechanically with direct attachment to body parts to avoid direct damage to the animal."* When moving compromised or down cows, they should first be placed on a suitable surface that prevents direct and indirect injury to the animal while being moved. Cows can be manually positioned onto a suit-able surface with simple mechanical devices such as pulleys or wenches.

-Dr. Bob Leder, DVM, WI Veterinarian Medical Association <u>http://fyi.uwex.edu/dairypartnerelcompanero/</u>

Pesticide Applicator Training

Pesticide applicator training will be administered through UW-Extension Fond du Lac County.

- ⇒ Certification for private applicators is required by law for crop producers to handle, mix, or apply "restricted use" pesticides. Private applicator certification is valid for five years and participants must be 16 years of age or older.
- ⇒ Pre-registration for the pesticide session is required. Individuals are charged \$30 for the training materials and state certification. Lunch is not included and is on your own.
- ⇒ Study materials may be picked up one week prior to the training session at UW-Fond du Lac County.
 Materials will not be mailed. Please have your social security number available when registering.
- \Rightarrow A minimum exam score of 50% is required if individuals complete the training session. A

minimum exam score of 70% is required if individuals chose self-study option.

 ⇒ For more information or to register, please contact UW-Extension Fond du Lac County at 920.929.3171. ₩



Training Dates:

Tuesday, February 9 Tuesday, February 23 Thursday, March 10 Location: UW-Fond du Lac County Time: 9:45 am to 3:30 pm



Informational Meeting: Monday, January 25, 2016 I:00 pm to 3:00 pm UW-Fond du Lac Room AE-205 & 206

For more information, please contact:

Barb Lent, 920.539.7955 famlent@gmail.com

Gia Pionek, 262.208.5291 gpionek@outlook.com

DACA Informational Meeting for Dairy Farm Owners

Do you have an interest in immigration law?

Deferred Action for Childhood Arrivals (DACA) is an immigration policy that allows certain undocumented immigrants who entered the country before their 16th birthday and before June 2007 to receive a renewable two-year work permit and exemption on deportation.

St. Vincent de Paul of Fond du Lac provides assistance to individuals who qualify and wish to apply for DACA status.

Join us and immigration attorney Gia Pionek to learn more about DACA, related immigration issues and how we can help Hispanic employees.





Fond du Lac County 227 ADMINISTRATION/EXTENSION BUILDING 400 UNIVERSITY DRIVE FOND DU LAC WI, 54935

Return Service Requested

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UW-Extension Agriculture Calendar of Events

JANUARY

- 12-14 Dairy Business Association Dairy Strong Conference, Monona Terrace, Madison
- 12-14 Wisconsin Crop Management Conference, Alliant Energy Center, Madison
- 16 Fond du Lac County Holstein Breeders Association Annual Meeting, Holiday Inn, Fond du Lac, 12 noon
- 18 Fond du Lac County Holstein Breeders Association Futurity Entries Due
- 20 Shifting Gears for Your Later Years Farm Retirement Meeting, Pizza Ranch, Waupun, 9:30 am-3:30 pm
- 25 DACA Information Meeting for Dairy Farm Owners, UW-Extension, 1:00 pm
- 25-27 Midwest Forage Association Conference, Chula Vista, Wisconsin Dells
- 28 Transferring the Farm in a High Stakes Era, UW-Extension Fond du Lac County, 9:30 am to 3:30 pm

FEBRUARY

- 2 Making Decisions Now So Your Family Doesn't Have To-Estate Planning, UW-Extension Dodge County, 9:30 am-3:30 pm
- 4-5 Wisconsin Corn/Soy Expo, Kalahari Resort, Wisconsin Dells
- 5 Fond du Lac AC Agri Business Council's Shack Event, Fond du Lac, 7:00 pm
- 9 Private Applicators Training (PAT), UW-Extension Fond du Lac County, 9:30 am to 3:30 pm
- 11 Annual CAFO Meeting, UW-Extension Fond du Lac County, 12 noon to 4 pm
- 16 Raising Quality Dairy Heifers, Liberty Hall, Kimberly, 10 am to 3 pm
- 23 Private Pesticide Applicators Training (PAT), UW-Extension Fond du Lac County, 9:30 am to 3:30 pm
- 23 1st & 2nd Year Livestock MAQA & Orientation, UW-Fond du Lac, UC-114 6:30 pm to 8:00 pm

MARCH

- 1 Dairy Modernization Meeting, Liberty Hall, Kimberly
- 1 Century & Sesquicentennial Farm & Home Program Award Applications due to Wisconsin State Fair
- 4-5 Wisconsin Ag Women's Summit, Madison, WI
- 5 Fond du Lac County Agribusiness Council's Ag Showcase, Fond du Lac County Fairgrounds

We are on the web! Visit us at <u>http://fyi.uwex.edu/fdlag</u>



UW-Extension Fond du Lac County 400 University Drive Room 227 Administration/Extension Building Fond du Lac, WI 54935

MOVING FORWARD

Farm Succession, Retirement, and Estate Planning for the Family Business



This material is based upon work supported by USDA/NIFA under Award Number 2012-49200-20032



UNIVERSITY OF WISCONSIN, STATES DEPARTMENT OF AGRICULTURE AND WISCONSIN COUNTIES COOPERATING

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Farm Succession, Retirement, and Estate Planning for the Family Business

Planning for your family and farm's future

You make decisions every day to improve your farm business and provide your family with a home and lifestyle you want for them. Have you planned for the family's and the farm's long term sustainability?

Farm succession from one generation to the next can be overwhelming for families when added to the daily decisions necessary to run the farm. If a farmer is lucky, succession will be something experienced just in twice in a lifetime: once when first taking over the business and again when passing it down to the next generation.

Farm succession requires early planning and good communication. This series of workshops offers information and education on some of the most important considerations as farm families plan for the future.

- Shifting Gears for Your Later Farming Years focuses on retirement topics-whether you have a successor or not, this planning is important for your later years.
- Transferring the Farm in a High Stakes Era provides information on the • nuts and bolts of business succession.
- Making Decisions Now So Your Family Doesn't Have to Later delivers important topics as you consider your estate plan.

Whether you are planning on transferring a viable business to a next generation, planning for your own retirement or providing a plan for your heirs, this threepart series offers something for every farm business and farm family.







"One of the things we often miss in succession planning is that it should be gradual & thoughtful, with lots of sharing of information, knowledge and perspective, so that it's almost a non-event when it happens. ..."

-Anne M. Mulcahy **Provided by the Business Families Foundation**

Three Topics Four Dates Four Locations

January 20 Shifting Gears in the Later Years

January 28 Transferring the Farm in a High Stakes Era

Februarv 2 Making Decisions Now So your family Doesn't Have То

February 18 Transferring the Farm in a ligh Stakes Era

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Shifting Gears in the Later Years-Preparing for Retirement Wednesday, January 20, 2016, 9:30 am to 3:45 pm Pizza Ranch, 900 W. Main Street, Waupun

- How Much Gold Do I Have? How Much Gold Do I Need? Patti Carroll, UW-Extension Dodge County Family & Living Educator Tina Kohlman, UW-Extension Fond du Lac Co Dairy & Livestock Agent
- Tax Considerations as You Approach Retirement Mike Harer, Fox Valley Farm Management Accountant & Manager
- When I am 65...Social Security and Other Benefits Julie Hilbert, Fond du lac Co Dept of Senior Services Benefit Specialist
- Long Term Care: Planning for My Future Needs Steve Shapiro, WI Medigap Insurance Specialist & WI SHIP Counselor

Transferring the Farm in a High Stakes Era Thursday, January 28, 2016, 9:30 am to 3:30 pm UW-Extension Fond du Lac Co, 400 University Drive, Fond du Lac Thursday, February 18, 2016, 9:30 am to 3:30 pm Plattdeutshcer Hall, 115 S. 2nd Street, Watertown

- Communication Ring-Around (Fond du Lac) Michelle Tidemann, UW-Extension Fond du Lac Co Family Living Educator You Said What?-Understanding Communication (Watertown) Jeff Hoffman, UW-Extension Dodge Co Community Resource Dvlpmt Educator Bonnie Borden, UW-Extension Dodge County Youth Livestock Educator
- What I Need, What I Want, What I Fear, What I Expect Joy Kirkpatrick, UW-Center for Dairy Profitability Outreach Specialist
- How Big & Sturdy Is Your Barn?-A Look at Financial Needs Kevin Bernhardt, UW-Extension Farm Management Specialist
- Planning for the 5 D's: Divorce, Death, Disability, Disaster & Disagreement

Joy Kirkpatrick, UW-Center for Dairy Profitability Outreach Specialist

 Business Entities and Tax Considerations for Farm Succession Phil Harris, UW-Extension Farm Law Specialist

University of Wisconsin-Extension

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Planning for the Future

Planning is not a one-sizefits-all process.

The three-part series is designed for individuals to attend all three sessions, or pick and chose based on their stage in life. Each seminar will help you explore, plan and communicate your goals as you move forward in farm succession, retirement, estate planning and the family business.









Making Decisions Now So Your Family Doesn't Have To Tuesday, February 2, 2016, 9:30 am to 3:30 pm Dodge County Administration Building, 127 E Oak Street, Juneau Medicaid Eligibility and Recovery in Wisconsin Jeff Clark, Boardman & Clark, LLP Attorney • Wills, Trusts and Other Estate Planning Tools Jeff Clark. Boardman & Clark. LLP Attorney Be Fair to Your Heirs (A look at fair versus equal) Charles Steiner, UW-Platteville Associate Professor of Agribusiness Organizing Your Important Papers Karen Goebel, Retired UW-Extension State Specialist, UW School of Human Ecology **Communicating Your Wishes** Joy Kirkpatrick, UW-Center for Dairy Profitability Outreach Specialist MOVING FORV PHONE: CITY: ZIP: THREE DAY SERIES \$75 PER PERSON, DISCOUNTED RATE INDIVIDUALS X \$75/PERSON= **OR INDIVIDUAL SESSIONS** JANUARY 20 FARM RETIREMENT INDIVIDUALS X \$30/PERSON= JANUARY 28 FARM BUSINESS SUCCESSION INDIVIDUALS X \$30/PERSON= FEBRUARY 2 ESTATE PLANNING INDIVIDUALS X \$30/PERSON= FEBRUARY 18 FARM BUSINESS SUCCESSION INDIVIDUALS X \$30/PERSON= DISCOUNT FOR 3 OR MORE INDIVIDUALS PER SESSION _____ INDIVIDUALS X \$5 --____ INDIVIDUALS X \$10/PERSON + LATE /WALK-IN FEE TOTAL DUE FOR INDIVIDIVUALS SESSIONS= **REGISTRATION DUE ONE WEEK PRIOR TO FIRST MEETING OF CHOICE** UW-EXTENSION Administrative Bldg, Room 108 227 Admin/Extension Building 864 Collins Road 127 E Oak Street 400 University Drive Jefferson, WI 53549 Juneau, WI 53039 Fond du Lac, WI 54935 Phone: 920.386.3790 Phone: 920.929.3171 Phone: 920.674.7295

Farm Succession, Retirement, and Estate Planning for the Family Business NAME(S): ADDRESS: E-MAIL ADDRESS: MAKE CHECK PAYABLE TO: AND MAIL TO ANY ONE OF THREE LOCATIONS: OUW Extension Dodge County OUW Extension Fond du Lac Co OUW Extension Jefferson Co



Registration:9:30 amMeeting:10 am-3 pm

Registration Fee: \$35 per person in advance (includes lunch & materials)

\$10 *additional* "Walk-in" Fee will be charged after February 10th

For more information: Tina Kohlman Dairy & Livestock Agent UW-Extension Fond du Lac Co tina.kohlman@uwex.edu 920.929.3171

Sarah Mills-Lloyd Agriculture Agent UW-Extension Oconto Co sarah.millslloyd@uwex.edu 920.834.6845

University of Wisconsin-Extension Dairy Team Raising Quality Heifers Tuesday, February 16, 2016

Liberty Hall Conference Center, 800 Eisenhower Drive, Kimberly, WI

A program geared toward dairy heifer management, producers and heifer growers will learn about the latest on heifer genomics and the veterinary feed directive (VFD). With fluctuating feed costs, producers and growers will hear about how to manage feed inputs to remain profitable. Topics of discussion will include:

Current Views of Heifer Genomics • Update on Heifer Feed Costs • What's Driving the VFD & How We Got Here • • Juggling VFD with Existing Management •



Presenters:

Pat HoffmanMatt AkinsDick WallaceDairy Technical SpecialistDairy Replacement SpecialistSenior Dairy VeterinarianVita PlusUW-Madison/UW-ExtensionZoetis

Panel Discussion on implementing the VFD within your management practices

Veterinarian CEU Credits have been applied for. Please contact for more information.

2016 Raising Quality Dairy Heifers Meeting Registration

Name(s):				
Company:	Telephone:			
Address:	City/State/ZIP:			
Email address (for a direct n	nailing in future years):			
Registration:	People x \$35 per person (includes meals & materials)		=	\$
	Additional Walk-in/Late Fee after February 10th x \$10 per person		+	\$
		Total Enclosed:	=	\$
Make Check Payable to:	UW Extension UW-Extension Fond du Lac County 400 University Drive, Room AE-227 Fond du Lac, WI 54935	Or to use a credit card (<i>\$1.50 convenience fee</i> please contact program assistant Tina Engelhardt at 920.929.3171.		
Peristration due We	dnesday, February 10th or a \$10 per p	erson Walk-in/Late fee w	ill be	added

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2016 Annual CAFO Meeting Update

An update meeting for WPDES permitted CAFO owners & managers, nutrient management plan writers and engineers.

Fond du Lac, WI February 11, 2016 UW Fond du Lac 400 University Dr. Registration deadline February 3rd



Green Bay, WI February 12, 2016 Tundra Lodge Conference Center 865 Lombardi Avenue Registration deadline February 3rd

Registration: 11:30 AM Lunch/Presentations: 12:00 noon

- Introductions/Welcome
- > Lunch
- Feed Leachate Control Discovery Farms research update Eric Cooley, Discovery Farms
- Manure Irrigation the permitting process what you need to know Joe Baeten, WIDNR
- Media/Neighbor Relations What to do when the media shows up at the barn door asking about manure spill, animal welfare, etc.
- > Farmer Panel What I wish I'd known about the initial permit/permit renewal process
- > Adjourn

\$30 *in Advance*; \$45 after registration deadline and walk-ins (at the door) Lunch included Make check(s) payable to: BCT (Brown County Treasurer) or cash only; NO Credit/Debit Cards

To register mail, fax, or email the	following infor Attn: Joan, 1	rmation to: 150 Bellevue Street, Green Bay, WI 54302			
Name(s) of Attendee(s)					
Firm/Farm Name		Phone			
Address					
Email					
Circle location attending:	Green Bay	Fond du Lac			
Before February 3rd: Number o	f people	_ x \$30.00 = \$			
After February 3rd: Number of	people	_ x \$45.00 = \$			
Topic(s) you would like covered in this meeting - please write in:					

Office use: Date received: ____

__; Payment Enclosed: Check 🗆 #_____ Cash 🗆

_____ Cash \Box No Payment \Box ; Initials_

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