

Hay Market Demand and Price Report for the Upper Midwest As of February 13, 2017

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All hay prices quoted are dollars per ton FOB point of origin for alfalfa hay unless otherwise noted.

The information presented in this report is compiled from public and private sales and reports in the Midwest.

The past several months of hay reports are archived. To view previous hay reports, go to http://fyi.uwex.edu/forage/ on the Team Forage web site and click on the past hay reports section.

Hay auction data is collected on the first and third week of the month and posted on the following Monday when possible. Prices quoted in this report are for "as fed" alfalfa hay.

Demand and Sales Activity

The market was steady this week. Small lots of small square bales influenced the top of the market while a large supply of lower quality hay has produce a wide spread in prices from prime hay to grade 3 hay.

Upper Midwest Hay Price Summary by Quality Grade

Hay Grade	Bale type	Price (\$/ton)			
		Average	Minimum	Maximum	
Prime (> 151 RFV/RFQ)	Small Square	\$220.00	\$200.00	\$240.00	
	Large Square	\$180.00	\$93.00	\$240.00	
	Large Round	\$91.00	\$85.00	\$98.00	
Grade 1 (125 to 150 RFV/RFQ)	Small Square	\$169.00	\$100.00	\$250.00	
	Large Square	\$116.00	\$80.00	\$160.00	
	Large Round	\$77.00	\$60.00	\$100.00	
Grade 2 (103 to 124 RFV/RFQ)	Small Square	1	No Reported Sales		
	Large Square	\$83.00	\$65.00	\$120.00	
	Large Round	\$60.00	\$50.00	\$75.00	
Grade 3 (87 to 102 RFV/RFQ)	Small Square	1	No Reported Sales		
	Large Square	\$71.00	\$55.00	\$80.00	
	Large Round	\$42.00	\$30.00	\$55.00	



For Nebraska, dairy type hay is slow moving and there is a good supply. Demand is better for grass mixed hay, prices were steady this week. *For Iowa*, prices remain steady. Cooler weather slowed demand and there is hope for increased demand with warmer weather. No organic hay was sold this week.

In South Dakota, hay market is steady to weak, demand and interest is light with few reported sales. *In Illinois*, from the Arthur sale barn, the trade was active with moderate to poor demand on large offerings of hay.

For Missouri, farmers continue to use their hay supply as most appear to have enough for the feeding season. Other than horse owners and dairy customers there is very little hay movement. Hay supply is moderate, demand is light, and prices remain steady.

In Southwest Minnesota, good supply of hay at the market with most being of lower quality. Prices were unchanged from last week with little demand for hay.

In Wisconsin, finally some high quality alfalfa at the sale to boost prices. Overall lower quality hay is in large supply and prices remain steady.

Prices for straw changed very little from the last report. Small square bale straw price increased \$0.10 per bale averaging \$2.90 a bale this week (range of \$1.00 to \$6.00). No change in large square bale price with an average price of \$30.00 per bale (range of \$5.00 to \$55.00). Large round bales dropped \$6.00 a bale from the last report at \$27.00 per bale (range of \$13.00 to \$43.00).

The next Hay Market Demand and Price Report for the Upper Midwest will be posted on Monday, February 28, 2017.

Due to the lack of quality-tested hay auctions in Wisconsin, the following links are included in this report allowing producers to obtain some state and nearby state prices (these may or may not be quality tested auctions). The Equity Cooperative market report is at

<u>http://livestock.equitycoop.com/market_reports/</u>. Go to the Lomira, Reedsville, and Stratford locations for their reports on hay and straw prices.

The Fennimore Livestock Exchange is at

http://www.fennimorelivestock.com/index.php?site=home.

The Reynolds Feed & Supply, LLC of Dodgeville is at http://www.reynoldslivestock.com/what1snew/.

The Tim Slack Auction and Realty, LLC of Fennimore is at

http://www.timslackauctionrealty.com/market%20report.html.

The Zumbrota Hay & Bedding Auction of Zumbrota, MN is at (market runs September – May) http://cla.crinet.com/page5295/ZumbrotaHayAndBeddingAuction.

The Dyersville Sales Company of Dyersville, Iowa is at http://dyersvillesales.com/hay-auction/hay-auction-results/. Fort Atkinson auction is at http://www.fortatkinsonhay.com/

The Farmer to Farmer website is an electronic neighborhood bulletin board that allows local farmers to get in touch with one another to facilitate the marketing of feed commodities. It has recently been expanded to connect those with productive pastures to those producers who are in need of pastures. It can be found at http://farmertofarmer.uwex.edu/. If you would like assistance posting to this web site, contact your county's UW-Extension agriculture agent.

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