



**Hay Market Demand and Price Report for the Upper Midwest
As of October 10, 2016**

Data Compiled by [Richard Halopka](#) UW-Extension Clark County
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All hay prices quoted are dollars per ton FOB point of origin for alfalfa hay unless otherwise noted.

The information presented in this report is compiled from public and private sales and reports in the Midwest.

The past several months of hay reports are archived. To view previous hay reports, go to the Team Forage web site and click on the [past hay reports](#) section.

Hay auction data will be collected on the first and third week of the month and posted on the following Monday when possible. Prices quoted in this report are for “as fed” alfalfa hay.

Demand and Sales Activity

There was strength in the market for prime and grade #1 small square bale alfalfa. Lower quality hay continues to be discounted.

Upper Midwest Hay Price Summary by Quality Grade

Hay Grade	Bale type	----- Price (\$/ton) -----		
		Average	Minimum	Maximum
Prime (> 151 RFV/RFQ)	Small Square	\$226.00	\$170.00	\$320.00
	Large Square	\$180.00	\$108.00	\$220.00
	Large Round	\$90.00	\$80.00	\$90.00
Grade 1 (125 to 150 RFV/RFQ)	Small Square	\$221.00	\$180.00	\$260.00
	Large Square	\$140.00	\$90.00	\$190.00
	Large Round	\$84.00	\$60.00	\$135.00
Grade 2 (103 to 124 RFV/RFQ)	Small Square	No Reported Sales		
	Large Square	\$88.00	\$48.00	\$160.00
	Large Round	\$61.00	\$50.00	\$73.00
Grade 3 (87 to 102 RFV/RFQ)	Small Square	No Reported Sales		
	Large Square	\$63.00	\$50.00	\$75.00
	Large Round	\$35.00	\$20.00	\$50.00



For Nebraska, demand and movement of hay is light. Most buyers are buying on an as needed basis. Demand for hay should increase going through October as producers wean spring calves and move them off pasture and supplement feed calves. *For Iowa*, limited hay sales this week as buyers continue to look for bargains. The nightmare 2016 growing season is coming to an end. It was a tough year to make dry hay. With over 40 inches of rain and high humidity during the growing season, how would you make quality dry hay?

In South Dakota, light hay sales with slow market activity and steady prices with very light interest and demand for alfalfa hay. Rain and some light snow flurries this week slowed field work. *In Illinois*, demand is light with slow market activity for heavy supplies. Higher quality hay has sold at steady prices while lower hay is discounted. Demand for hay should improve as pasture yields decline and cattlemen wean calves.

For Missouri, hay movement is very slow. Supply is moderate with a light demand and steady to weak prices. Hay listings continue to increase and hay feeding season is slowly approaching.

In Southwest Minnesota, a good supply of lower quality hay, with light demand and lower prices. Quality alfalfa hay is just not available at the auction.

In Wisconsin, prime and grade #1 hay was available and produced good prices. Lower quality hay is readily available, has very little demand and a reduced price.

Overall straw price was steady to stronger this week. Small square bale straw averaged \$3.25 a bale this week (range of \$1.00 to \$6.00). Large square bales increased \$5.00/bale and averaged \$38.00 per bale (range of \$18.00 to \$55.00). Large round bales decreased \$5.00/bale and averaged \$33.00 per bale (range of \$23.00 to \$39.00).

The next Hay Market Demand and Price Report for the Upper Midwest will be posted on Monday, October 24, 2016.

Due to the lack of quality-tested hay auctions in Wisconsin, the following links are included in this report allowing producers to obtain some state and nearby state prices (these may or may not be quality tested auctions). The Equity Cooperative market report is at http://livestock.equitycoop.com/market_reports/. Go to the Lomira, Reedsville, and Stratford locations for their reports on hay and straw prices.

The Fennimore Livestock Exchange is at

<http://www.fennimorelivestock.com/index.php?site=home>.

The Reynolds Feed & Supply, LLC of Dodgeville is at <http://www.reynoldslivestock.com/what1snew/>.

The Tim Slack Auction and Realty, LLC of Fennimore is at

<http://www.timslackauctionrealty.com/market%20report.html>.

The Zumbrota Hay & Bedding Auction of Zumbrota, MN is at (market runs September – May)

<http://cla.crinet.com/page5295/ZumbrotaHayAndBeddingAuction>.

The Dyersville Sales Company of Dyersville, Iowa is at <http://dyersvillesales.com/hay-auction/hay-auction-results/>. Fort Atkinson auction is at <http://www.fortatkinsonhay.com/>

The Farmer to Farmer website is an electronic neighborhood bulletin board that allows local farmers to get in touch with one another to facilitate the marketing of feed commodities. It has recently been expanded to connect those with productive pastures to those producers who are in need of pastures. It can be found at <http://farmertofarmer.uwex.edu/>. If you would like assistance posting to this web site, contact your county's UW-Extension agriculture agent.

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