

Hay Market Demand and Price Report for the Upper Midwest For August 14, 2017

Data Compiled by <u>Richard Halopka</u> UW-Extension Clark County Crops & Soils Agent

All hay prices quoted are dollars per ton FOB point of origin for alfalfa hay unless otherwise noted.

The information presented in this report is compiled from public and private sales and reports in the Midwest.

The past several months of hay reports are archived. To view previous hay reports, go to http://fyi.uwex.edu/forage/ on the Team Forage web site and click on the past hay reports section.

Hay auction data is collected on the first and third week of the month and posted the following Monday when possible. Prices quoted in this report are for "as fed" alfalfa hay.

Demand and Sales Comments

Steady is the theme that continues this week for the hay market. There has been an increase in the number of small square bales available at the auction that does skew the market some, but overall there has been little change in prices of hay. As in past weeks there is a large supply of lower quality hay. Straw is coming off the field and the market is showing strength for clean straw.

Upper Midwest Hay Price Summary by Quality Grade

Hay Grade	Bale type	Price (\$/ton)		
		Average	Minimum	Maximum
Prime (> 151 RFV/RFQ)	Small Square	\$230.00	\$230.00	\$230.00
	Large Square	\$190.00	\$118.00	\$235.00
	Large Round	\$110.00	\$100.00	\$130.00
Grade 1 (125 to 150 RFV/RFQ)	Small Square	\$205.00	\$180.00	\$230.00
	Large Square	\$127.00	\$105.00	\$240.00
	Large Round	\$89.00	\$54.00	\$130.00
Grade 2 (103 to 124 RFV/RFQ)	Small Square	\$120.00	\$120.00	\$120.00
	Large Square	\$108.00	\$85.00	\$125.00
	Large Round	\$83.00	\$70.00	\$115.00
Grade 3 (87 to 102 RFV/RFQ)	Small Square	1	No Reported Sales	
	Large Square	\$79.00	\$50.00	\$115.00
	Large Round	\$54.00	\$40.00	\$65.00



For Nebraska, all hay classes sold fully steady. Demand has increased this week in most areas of the state. There is more interest in quality hay, which has stirred some demand for other types of ground hay. For Iowa, prices trended steady to higher this week. Lower yields of second and third crop hay have increased demand with a decrease in the hay supply.

In South Dakota, hay sold mostly steady. Demand is moderate too good for high quality hay. Nearly 92% of the state is in some level of drought like conditions. CRP land has been opened to hay making, which has provided some lower quality hay.

For Missouri, hay movement is light, demand is light, supplies are moderate and prices are steady. Cooler weather and some needed rain have reduced the area of the state indicated as in drought condition.

In Southwest Minnesota, adequate supply of hay, price trend is steady with limited quality hay available.

In Wisconsin, large supplies of lower quality hay are available. There is an adequate quantity of hay available, but there is a lack of quality hay. Quality hay does bring a good price at the market. Prices are steady to lower for lower quality hay at the market.

Hay export report for August 11, 2017, 750 tons of alfalfa hay were exported this past week, price ranged from \$120.00 - \$125.00 per ton from USDA.

Straw prices were strong this week. Small square bale straw price averaged \$3.10 a bale (range of \$1.50 to \$5.00). Large square bale straw averaged \$38.00 per bale (range of \$20.00 to \$52.00). Large round bales averaged \$43.00 a bale this week (range of \$21.00-\$50.00). There was demand for straw coming off the field.

The next Hay Market Demand and Price Report for the Upper Midwest will be posted by Monday, August 28, 2017.

Due to the lack of quality-tested hay auctions in Wisconsin, the following links are included in this report allowing producers to obtain some state and nearby state prices (these may or may not be quality tested auctions). The Equity Cooperative market report is at

<u>http://livestock.equitycoop.com/market_reports/</u>. Go to the Lomira, Reedsville, and Stratford locations for their reports on untested hay and straw prices.

The Fennimore Livestock Exchange is at

http://www.fennimorelivestock.com/index.php?site=home.

The Reynolds Feed & Supply, LLC of Dodgeville is at http://www.reynoldslivestock.com/what1snew/.

The Tim Slack Auction and Realty, LLC of Fennimore is at

http://www.timslackauctionrealty.com/market%20report.html.

The Zumbrota Hay & Bedding Auction of Zumbrota, MN is at (market runs September – May) http://cla.crinet.com/page5295/ZumbrotaHayAndBeddingAuction.

The Dyersville Sales Company of Dyersville, Iowa is at http://dyersvillesales.com/hay-auction/hay-auction-results/. Fort Atkinson auction is at http://www.fortatkinsonhay.com/

The Farmer to Farmer website is an electronic neighborhood bulletin board that allows local farmers to get in touch with one another to facilitate the marketing of feed commodities. It has recently been expanded to connect those with productive pastures to those producers who are in need of pastures. It can be found at http://farmertofarmer.uwex.edu/. If you would like assistance posting to this web site, contact your county's UW-Extension agriculture agent.

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