

Hay Market Demand and Price Report for the Upper Midwest For February 28, 2019

Data Compiled by <u>Richard Halopka</u> Clark County Extension Crops & Soils Agent

All hay prices quoted are dollars per ton FOB point of origin for alfalfa hay unless otherwise noted.

The information presented in this report is compiled from public and private quality tested sales and reports in the Midwest.

The past several months of hay reports are archived. To view previous hay reports, go to http://fyi.uwex.edu/forage/ on the Team Forage web site and click on the past hay reports section.

Hay auction data is collected on the first and third week of the month and posted the following Monday when possible. Prices quoted in this report are for "as fed" alfalfa hay.

Demand and Sales Comments

Hay prices are strong. There is a shortage of quality forage in Wisconsin. If you are looking to buy or sell forage connect to the Farmer to Farmer webpage at http://farmertofarmer.uwex.edu/ to place your needs or what you have to sell. There is no charge for the service.

Upper Midwest Hay Price Summary by Quality Grade

Hay Grade	Bale type	Price (\$/ton)		
		Average	Minimum	Maximum
Prime (> 151 RFV/RFQ)	Small Square	\$258.00	\$200.00	\$400.00
	Large Square	\$227.00	\$155.00	\$300.00
	Large Round	\$163.00	\$135.00	\$190.00
Grade 1 (125 to 150 RFV/RFQ)	Small Square	\$171.00	\$148.00	\$224.00
	Large Square	\$193.00	\$120.00	\$253.00
	Large Round	\$164.00	\$108.00	\$250.00
Grade 2 (103 to 124 RFV/RFQ)	Small Square	\$155.00	\$155.00	\$155.00
	Large Square	\$163.00	\$100.00	\$230.00
	Large Round	\$150.00	\$98.00	\$190.00
Grade 3 (87 to 102 RFV/RFQ)	Small Square	1	No Reported Sale	es
	Large Square	\$145.00	\$120.00	\$170.00
	Large Round	\$106.00	\$40.00	\$145.00



For Nebraska, hay sold steady to \$5.00 higher with moderate demand. Weather has been an issue for moving hay the past week and has increased hay inquires. *For Iowa*, hay and bedding are in demand. Hay and bedding is being trucked in from other states as there is a limited supply in state.

In South Dakota, good demand for hay with steady prices. Snow is making transportation difficult and increasing demand for hay. *In Kansas*, there is light to moderate activity with steady prices in the hay market. Hay movement is limited because of weather.

For Missouri, supply is light with good demand with steady prices. Many producers are not used to buying larger amounts of hay. In the past smaller operations would buy a few bales at a time from neighbors. This year though local supply is limited.

In Southwest Minnesota, prices were steady with an increase in supply this week.

In Wisconsin, prices are strong with demand for all classes of hay. Shortage of quality hay has pushed prices higher in the state. All markets are reporting a need for bedding.

Straw prices reported are for oat, barley, or wheat straw, **not** soybean straw. Prices were steady to strong as there is a strong demand for straw. Small square bales averaged \$4.30 a bale (range of \$1.50 to \$6.00). Large square bale straw averaged \$51.00 per bale (a wide range of \$25.00 to \$85.00). Large round bale straw averaged \$53.00 per bale (a range of \$25.00 - \$65.00). Wheat straw typically will demand a slightly higher price and overall straw quality does impact the price.

The next Hay Market Demand and Price Report for the Upper Midwest will be posted on Monday, March 11, 2019.

The following links are **included** in this report allowing producers to obtain some state and nearby state prices (these may or may not be quality tested auctions, if quality they are included in this report). The Equity Cooperative market report is at http://livestock.equitycoop.com/market_reports/. Go to the Lomira, Reedsville, and Stratford locations for their reports on untested hay and straw prices. The Reynolds Feed & Supply, LLC of Dodgeville is at http://www.reynoldslivestock.com/what1snew/. The Tim Slack Auction and Realty, LLC of Fennimore is at http://www.timslackauctionrealty.com/market%20report.html.

The Diversitile Sales Company of Diversitile Lowe is at <a href="http://diversitileseles.com/hay.eyetion

The Dyersville Sales Company of Dyersville, Iowa is at http://dyersvillesales.com/hay-auction/hay-auction-results/. Fort Atkinson auction is at http://www.fortatkinsonhay.com/

The Farmer to Farmer website is an electronic neighborhood bulletin board that allows local farmers to get in touch with one another to facilitate the marketing of feed commodities. It has recently been expanded to connect those with productive pastures to those producers who are in need of pastures. It can be found at http://farmertofarmer.uwex.edu/. If you would like assistance posting to this web site, contact your county's UW-Extension agriculture agent.

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