



Hay Market Demand and Price Report for the Upper Midwest For December 23, 2019

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All hay prices quoted are dollars per ton FOB point of origin for alfalfa hay unless otherwise noted.

The information presented in this report is compiled from public and private quality tested sales and reports in the Midwest.

The past several months of hay reports are archived and you may view previous hay reports, go to <http://fyi.uwex.edu/forage/> on the Team Forage web site and click on the [past hay reports](#) section.

Hay auction data is collected on the first and third week of the month and posted the following Monday when possible. Prices quoted in this report are for “as fed” alfalfa hay.

Demand and Sales Comments

Hay prices are steady. There is demand for high quality hay with a limited supply. Lower quality hay and round package hay are discounted depending on condition and moisture of hay. If you are in need of forage or have forage for sell connect to the Farmer-to-Farmer webpage at <http://farmertofarmer.uwex.edu/>. You may contact your local county agriculture educator if you need help placing an ad. There is no charge for the service.

Upper Midwest Hay Price Summary by Quality Grade

Hay Grade	Bale type	----- Price (\$/ton) -----		
		Average	Minimum	Maximum
Prime (> 151 RFV/RFQ)	Small Square	\$235.00	\$192.00	\$340.00
	Large Square	\$238.00	\$160.00	\$310.00
	Large Round	\$192.00	\$170.00	\$210.00
Grade 1 (125 to 150 RFV/RFQ)	Small Square	\$192.00	\$160.00	\$224.00
	Large Square	\$190.00	\$105.00	\$315.00
	Large Round	\$170.00	\$85.00	\$270.00
Grade 2 (103 to 124 RFV/RFQ)	Small Square	\$150.00	\$150.00	\$150.00
	Large Square	\$145.00	\$100.00	\$220.00
	Large Round	\$145.00	\$60.00	\$185.00
Grade 3 (87 to 102 RFV/RFQ)	Small Square	No Reported Sales		
	Large Square	\$138.00	\$65.00	\$260.00
	Large Round	\$100.00	\$45.00	\$180.00



Straw prices are for oat, barley, or wheat straw. Prices were steady for straw. Small square bales averaged \$4.92 a bale (range of \$3.00 to \$6.00). Large square bale straw averaged \$63.00 per bale (a range of \$30.00 to \$95.00). Large round bale straw averaged \$50.00 per bale (a range of \$25.00 - \$70.00).

In Nebraska, hay sold steady, Buyer inquiry for in-state buying is light with good demand from out of state buyers. *In Iowa*, quality hay is selling for top prices. Lower quality hay is discounted. Iowa hay report is now bi-weekly.

In South Dakota, prices are steady on alfalfa hay with very good demand for dairy quality hay and straw. Greatest demand is from Wisconsin. There is a large supply of lower quality round bale hay.

In Missouri, good hay supply in the state. Hay demand is light; prices are steady. Concern in the state is that cattle will be in mud again as snowmelts.

In Southwest Minnesota, prices were steady, with a supply of hay available at market. *In Kansas*, hay trade is slow. Prices remain steady with slow to moderate demand. There are concerns of drought in the state.

In Wisconsin, prices remain strong for top quality hay. Quality hay supplies remain tight with a good supply of lower quality hay. .

The next Hay Market Demand and Price Report for the Upper Midwest will be on Monday, January 13, 2020, as we ring in a new year.

The following links are **included** in this report allowing producers to obtain some state and nearby state prices, (these may or may not be quality-tested auctions, if quality, they are included in this report). The Equity Cooperative market report is at http://livestock.equitycoop.com/market_reports/. Go to the Lomira, Reedsville, and Stratford locations for their reports on untested hay and straw prices.

The Reynolds Feed & Supply, LLC of Dodgeville is at <http://www.reynoldslivestock.com/what1snew/>.

The Tim Slack Auction and Realty, LLC of Fennimore is at <http://www.timslackauctionrealty.com/market%20report.html>.

The Dyersville Sales Company of Dyersville, Iowa is at <http://dyersvillesales.com/hay-auction/hay-auction-results/>. Fort Atkinson auction is at <http://www.fortatkinsonhay.com/>

The Farmer-to-Farmer website is an electronic neighborhood bulletin board that allows local farmers to get in touch with one another to facilitate the marketing of feed commodities. It has recently been expanded to connect those with productive pastures to those producers who are in need of pastures. It can be found at <http://farmertofarmer.uwex.edu/>. If you would like assistance posting to this web site, contact your county's UW-Extension agriculture agent.

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