

Hay Market Demand and Price Report for the Upper Midwest As of June 5, 2015

Data Compiled by <u>Richard Halopka</u> UW-Extension Clark County Crops & Soils Agent

All hay prices quoted are dollars per ton FOB point of origin for alfalfa hay unless otherwise noted.

The information presented in this report is compiled from public and private sales and reports in the Midwest.

The past several months of hay reports are archived. To view previous hay reports, go to the Team Forage web site and click on the <u>past hay reports</u> section.

Hay auction data will be collected on the first and third week of the month and posted the following week.

Demand and Sales Activity

The all grade hay price decreased \$2.70 per ton at auction this week. Prime hay will sell for over \$200.00/ton. New crop hay was available at some markets and was discounted because of moisture (~20%). The data collected is from markets in Wisconsin and nearby Midwestern states. Weather is the talk throughout the mid-west hay growing area as cloudy and wet weather has delayed baling of first crop dry hay.

Upper Midwest Hay Price Summary by Quality Grade

Hay Grade	Bale type	Price (\$/ton)		
		Average	Minimum	Maximum
Prime (> 151 RFV/RFQ)	Small Square	\$203.00	\$170.00	\$220.00
	Large Square	\$185.00	\$145.00	\$220.00
	Large Round	\$165.00	\$140.00	\$200.00
Grade 1 (125 to 150 RFV/RFQ)	Small Square	\$118.00	\$100.00	\$135.00
	Large Square	\$138.00	\$118.00	\$178.00
	Large Round	\$105.00	\$80.00	\$130.00
Grade 2 (103 to 124 RFV/RFQ)	Small Square	\$93.00	\$50.00	\$120.00
	Large Square	\$102.00	\$55.00	\$135.00
	Large Round	\$96.00	\$60.00	\$130.00
Grade 3 (87 to 102 RFV/RFQ)	Small Square	No reported sales		
	Large Square	\$81.00	\$40.00	\$100.00
	Large Round	\$75.00	\$45.00	\$90.00

For Nebraska, alfalfa hay sold steady on a light test. New crop hay is down with weather delaying baling in many areas of the state. Many producers have made balelage or haylage to get alfalfa off the field. Hay standing in the field is maturing rapidly. *For Iowa*, prices trended steady to lower. New crop hay has reached the auction markets. The majority of sales were better quality hay.

In South Dakota, new crop hay was lightly tested at auctions this week. Old crop alfalfa hay price was steady in a light market. Currently in the state the majority of alfalfa has been harvested as haylage or baleage. Rain continues to slow harvest.

For Missouri, demand for hay is light with a moderate supply and a steady price. Hay making has been slow as farmers wait for a dry stretch of weather to harvest first cut hay. Alfalfa is past prime quality or has been rained on; Mother Nature is making 2015 a difficult year for hay making.

In Southwest Minnesota, hay price was stronger, with an increase in volume sold compared to last week. Weather has slowed harvest as reported from the majority of reporting auctions. *For Illinois,* demand was moderate to good with moderate offerings. Prices were weaker. Weather, as most reporting stations have announced, is a challenge. Currently 41% of first cut hay is harvested compared to 56% for the five year average. Hay stocks have increased across the U.S., but Illinois is slightly below the normal level of hay stocks.

In Wisconsin, weather is slowing first crop harvest. Hay prices are strong at Wisconsin markets. First cutting of hay is reported about 61% completed, which is about four days ahead of the five year average.

The Midwest straw market is steady with a good demand for small bales of straw. Small square bale straw was slightly lower; the average is \$3.10 a bale (range of \$1.00 to \$6.00). Large square bale straw price increased this week to an average price of \$34.00 per bale (range of \$15.00 to \$51.00); and large round bale straw averaged \$26.00 per bale with only one reported sale.

The next Hay Market Demand and Price Report for the Upper Midwest will be posted by June 23, 2015.

Due to the lack of quality-tested hay auctions in Wisconsin, the following links are included in this report allowing producers to obtain some state and nearby state prices (these may or may not be quality tested auctions). The Equity Cooperative market report is at

http://livestock.equitycoop.com/market_reports/. Go to the Lomira and Reedsville locations for their reports on hay and straw prices.

The Fennimore Livestock Exchange is at

http://www.fennimorelivestock.com/index.php?site=home.

The Reynolds Feed & Supply, LLC of Dodgeville is at <u>http://www.reynoldslivestock.com/what1snew/</u>. The Tim Slack Auction and Realty, LLC of Fennimore is at

http://www.timslackauctionrealty.com/market%20report.html.

The Zumbrota Hay & Bedding Auction of Zumbrota, MN is at

http://cla.crinet.com/page5295/ZumbrotaHayAndBeddingAuction.

The Dyersville Sales Company of Dyersville, Iowa is at <u>http://dyersvillesales.com/hay-auction/hay-auction-results/</u>. Fort Atkinson auction is at <u>http://www.fortatkinsonhay.com/</u>

The Farmer to Farmer website is an electronic neighborhood bulletin board that allows local farmers to get in touch with one another to facilitate the marketing of feed commodities. It has recently been expanded to connect those with productive pastures to those producers who are in need of pastures. It can be found at http://farmertofarmer.uwex.edu/.

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