



**Hay Market Demand and Price Report for the Upper Midwest
As of July 10, 2015**

Data Compiled by [Richard Halopka](#) UW-Extension Clark County
Crops & Soils Agent

All hay prices quoted are dollars per ton FOB point of origin for alfalfa hay unless otherwise noted.

The information presented in this report is compiled from public and private sales and reports in the Midwest.

The past several months of hay reports are archived. To view previous hay reports, go to the Team Forage web site and click on the [past hay reports](#) section.

Hay auction data will be collected on the first and third week of the month and posted the following week.

Demand and Sales Activity

The all grade hay price increased \$10.00 per ton at auction this week compared to the previous report. Prime hay continues to sell on a strong market with limited sales at this time. The data collected is from markets in Wisconsin and nearby Midwestern states.

Upper Midwest Hay Price Summary by Quality Grade

Hay Grade	Bale type	----- Price (\$/ton) -----		
		Average	Minimum	Maximum
Prime (> 151 RFV/RFQ)	Small Square	\$182.00	\$160.00	\$204.00
	Large Square	\$190.00	\$140.00	\$250.00
	Large Round	\$139.00	\$137.00	\$140.00
Grade 1 (125 to 150 RFV/RFQ)	Small Square	\$185.00	\$150.00	\$240.00
	Large Square	\$137.00	\$100.00	\$200.00
	Large Round	\$120.00	\$75.00	\$140.00
Grade 2 (103 to 124 RFV/RFQ)	Small Square	No reported sales		
	Large Square	\$124.00	\$72.00	\$140.00
	Large Round	\$84.00	\$50.00	\$120.00
Grade 3 (87 to 102 RFV/RFQ)	Small Square	\$55.00	\$20.00	\$100.00
	Large Square	\$73.00	\$55.00	\$100.00
	Large Round	\$66.00	\$40.00	\$94.00

For Nebraska, alfalfa hay sold at steady prices with limited auctions. Second crop hay harvest has begun, but many producers are making baleage instead of dry hay. Local feedlots are demanding hay at this time. *For Iowa*, trading was slow, with a weak demand for hay. Rain has delayed first crop harvest and only 83% of the first crop has been harvested by July 1.

In South Dakota, hay sales continue to be slow with steady prices. Good demand for dairy quality hay while being hard to find. Rain has decreased drought concerns in the state as only 20% of the state is listed as near drought condition.

For Missouri, a moderate supply of hay, with light demand, and steady prices with light market activity. Rain continues to slow hay making and fields are saturated.

In Southwest Minnesota, hay price was steady, with an increase in volume sold compared to the last report. There is a lack of good quality hay at the auction. *For Illinois*, demand is good, moderate active market, with light offerings, and with steady to higher prices. Rainfall has been a persistent issue for farmers trying to make dry hay. Some have started second crop, but wet fields are a major problem. Weather delays may pose a possible draw down of hay inventories in the state.

In Wisconsin, hay prices have decreased the past couple of weeks. There is a current over - supply of lower quality hay because of weather delaying harvest. Dairy quality hay continues to hold a good price, but limited sales. Second crop hay harvest has begun across the state.

The Midwest straw market is steady with demand for small bales of straw. Small square bale straw was steady; with an average price of \$3.00 a bale (range of \$1.00 to \$6.00). Large square bale straw price was steady with an average price of \$40.00 per bale (range of \$20.00 to \$50.00); and only one sale of large round bale straw at \$28.00 per bale this week.

The next Hay Market Demand and Price Report for the Upper Midwest will be posted by July 27, 2015.

Due to the lack of quality-tested hay auctions in Wisconsin, the following links are included in this report allowing producers to obtain some state and nearby state prices (these may or may not be quality tested auctions). The Equity Cooperative market report is at http://livestock.equitycoop.com/market_reports/. Go to the Lomira and Reedsville locations for their reports on hay and straw prices.

The Fennimore Livestock Exchange is at

<http://www.fennimorelivestock.com/index.php?site=home>.

The Reynolds Feed & Supply, LLC of Dodgeville is at <http://www.reynoldslivestock.com/what1snew/>.

The Tim Slack Auction and Realty, LLC of Fennimore is at <http://www.timslackauctionrealty.com/market%20report.html>.

The Zumbrota Hay & Bedding Auction of Zumbrota, MN is at

<http://cla.crinet.com/page5295/ZumbrotaHayAndBeddingAuction>.

The Dyersville Sales Company of Dyersville, Iowa is at <http://dyersvillesales.com/hay-auction/hay-auction-results/>. Fort Atkinson auction is at <http://www.fortatkinsonhay.com/>

The Farmer to Farmer website is an electronic neighborhood bulletin board that allows local farmers to get in touch with one another to facilitate the marketing of feed commodities. It has recently been expanded to connect those with productive pastures to those producers who are in need of pastures. It can be found at <http://farmertofarmer.uwex.edu/>. If you would like assistance posting to this web site, contact your county's UW-Extension agriculture agent.