

## Hay Market Demand and Price Report for the Upper Midwest As of July 24, 2015

## Data Compiled by <u>Richard Halopka</u> UW-Extension Clark County Crops & Soils Agent

All hay prices quoted are dollars per ton FOB point of origin for alfalfa hay unless otherwise noted.

The information presented in this report is compiled from public and private sales and reports in the Midwest.

The past several months of hay reports are archived. To view previous hay reports, go to the Team Forage web site and click on the past hay reports section.

Hay auction data will be collected on the first and third week of the month and posted the following week.

## **Demand and Sales Activity**

The all grade hay price decreased \$20.00 per ton at auction this week compared to the previous report. Lack of prime hay and large quantities of lower quality hay at auction is one reason for the decrease in overall hay prices. The data collected is from markets in Wisconsin and nearby Midwestern states.

## **Upper Midwest Hay Price Summary by Quality Grade**

Hay Grade	Bale type	Price (\$/ton)			
		Average	Minimum	Maximum	
Prime (> 151 RFV/RFQ)	Small Square	\$182.00	\$160.00	\$204.00	
	Large Square	\$170.00	\$120.00	\$200.00	
	Large Round		No reported sales		
Grade 1 (125 to 150 RFV/RFQ)	Small Square	\$127.00	\$100.00	\$154.00	
	Large Square	\$127.00	\$75.00	\$185.00	
	Large Round	\$93.00	\$55.00	\$155.00	
Grade 2 (103 to 124 RFV/RFQ)	Small Square		No reported sales		
-	Large Square	\$98.00	\$60.00	\$158.00	
	Large Round	\$85.00	\$50.00	\$150.00	
<b>Grade 3 (87 to 102 RFV/RFQ)</b>	Small Square	\$50.00	\$50.00	\$50.00	
	Large Square	\$69.00	\$55.00	\$100.00	
	Large Round	\$62.00	\$55.00	\$100.00	

For Nebraska, alfalfa hay sold at lower prices with a limited test of prices. Most purchases are being made as needed, rather than buying ahead. Second crop hay harvest is wrapping up. For Iowa, trading was slow, with a limited demand for all classes of hay.

*In South Dakota*, hay sales continue to be slow with weak prices. There is demand for prime quality hay, but prices are trending downward compared to the last hay report.

*For Missouri*, a moderate supply of hay, with light demand, and weak prices sums up the auctions. Rain continues to improve pasture situations and reduces hay demand. Rainfall has closed roads and flooded crop fields in the state.

*In Southwest Minnesota*, hay price decreased, with a steady volume compared to the last report. There is a lack of dairy quality hay available with only grade 2 and 3 hay was available at the auction. *For Illinois*, alfalfa hay prices were lower with light to moderate demand and heavy offerings. Total hay sales increased compared to the previous report with limited prime quality hay available at the market.

*In Wisconsin*, hay prices have decreased the past couple of weeks. There is an abundant supply of lower quality hay with limited sales. Dairy quality hay continues to hold a good price, with limited sales.

The Midwest straw market was strong this past week with demand for all package sizes of straw. Harvest of small grains is underway, but there was a limited supply available at auction this past week. Small square bale straw was strong; with a strong demand for wheat straw that resulted in an average price of over \$4.00 a bale (range of \$3.00 to \$6.00). Large square bale straw price was steady with an average price of \$38.00 per bale (range of \$15.00 to \$51.00); and large round bale straw rebounded from the previous report with a price of \$47.00 per bale and a range of \$38.00 - \$54.00 per bale.

The next Hay Market Demand and Price Report for the Upper Midwest will be posted by August 10, 2015.

**Due to the lack of quality-tested hay auctions in Wisconsin**, the following links are included in this report allowing producers to obtain some state and nearby state prices (these may or may not be quality tested auctions). The Equity Cooperative market report is at

http://livestock.equitycoop.com/market\_reports/. Go to the Lomira and Reedsville locations for their reports on hay and straw prices.

The Fennimore Livestock Exchange is at

http://www.fennimorelivestock.com/index.php?site=home.

The Reynolds Feed & Supply, LLC of Dodgeville is at http://www.reynoldslivestock.com/what1snew/.

The Tim Slack Auction and Realty, LLC of Fennimore is at

http://www.timslackauctionrealty.com/market%20report.html.

The Zumbrota Hay & Bedding Auction of Zumbrota, MN is at

http://cla.crinet.com/page5295/ZumbrotaHayAndBeddingAuction.

The Dyersville Sales Company of Dyersville, Iowa is at <a href="http://dyersvillesales.com/hay-auction/hay-auction-results/">http://dyersvillesales.com/hay-auction/hay-auction-results/</a>. Fort Atkinson auction is at <a href="http://www.fortatkinsonhay.com/">http://www.fortatkinsonhay.com/</a>

**The Farmer to Farmer website** is an electronic neighborhood bulletin board that allows local farmers to get in touch with one another to facilitate the marketing of feed commodities. It has recently been expanded to connect those with productive pastures to those producers who are in need of pastures. It can be found at <a href="http://farmertofarmer.uwex.edu/">http://farmertofarmer.uwex.edu/</a>. If you would like assistance posting to this web site, contact your county's UW-Extension agriculture agent.