

Hay Market Demand and Price Report for the Upper Midwest As of August 7, 2015

Data Compiled by <u>Richard Halopka</u> UW-Extension Clark County Crops & Soils Agent

All hay prices quoted are dollars per ton FOB point of origin for alfalfa hay unless otherwise noted.

The information presented in this report is compiled from public and private sales and reports in the Midwest.

The past several months of hay reports are archived. To view previous hay reports, go to the Team Forage web site and click on the <u>past hay reports</u> section.

Hay auction data will be collected on the first and third week of the month and posted on the following Monday when possible.

Demand and Sales Activity

The all grade hay price from all markets increased \$9.00 this week compared to the previous report. An increased volume of prime hay supported the overall hay price this week. The data collected is from markets in Wisconsin and nearby Midwestern states.

Upper Midwest Hay Price Summary by Quality Grade

Hay Grade	Bale type	Price (\$/ton)		
		Average	Minimum	Maximum
Prime (> 151 RFV/RFQ)	Small Square	\$281.00	\$170.00	\$370.00
	Large Square	\$183.00	\$125.00	\$260.00
	Large Round	\$160.00	\$160.00	\$160.00
Grade 1 (125 to 150 RFV/RFQ)	Small Square	\$130.00	\$75.00	\$170.00
	Large Square	\$132.00	\$75.00	\$175.00
	Large Round	\$93.00	\$65.00	\$143.00
Grade 2 (103 to 124 RFV/RFQ)	Small Square	\$110.00	\$110.00	\$110.00
	Large Square	\$101.00	\$60.00	\$158.00
	Large Round	\$85.00	\$40.00	\$170.00
Grade 3 (87 to 102 RFV/RFQ)	Small Square		No reported sales	
	Large Square	\$64.00	\$30.00	\$94.00
	Large Round	\$58.00	\$25.00	\$98.00

For Nebraska, alfalfa hay sold steady on a light test of prices. Demand for dairy quality hay increased this week. Some third crop hay is being harvested in the state. *For Iowa*, it has been a tough year for farmers to make quality hay. Prime quality hay prices have decreased compared to previous years, even though there is limited tons available.

In South Dakota, very good demand for prime quality hay with limited supplies. Overall hay market is steady with limited sales reported. Third crop is beginning with the hope to make some prime quality hay. With good hay supplies and a large grain crop growing, buyers are not willing to pay growers current asking prices for hay.

For Missouri, there is an abundance of hay available and pastures have been good this summer as a result of the wet weather. This results in a weak demand for hay at auctions.

In Southwest Minnesota, a steady hay volume compared to the last report with steady prices. There is a lack of dairy quality hay available at the market. *For Illinois,* the state report has not been posted for this month at this time. Prices were steady at the Arthur site for alfalfa hay and wheat straw price was strong. Overall trading was active with good demand, for heavy offerings.

In Wisconsin, hay prices were steady with a good volume available for sale. There is an abundant supply of lower quality hay with limited sales. Dairy quality (prime) hay continues to fetch a good price, with limited availability.

The Midwest straw market was slightly weaker this past week. Harvest of small grains is underway and straw supply is good. Small square bale straw was steady; with an average price of over \$3.40 a bale (range of \$1.50 to \$6.00). Large square bale straw price was slightly weaker with an average price of \$33.00 per bale (range of \$25.00 to \$51.00); and large round bale straw followed suit; with a price of \$34.00 per bale (range of \$27.00 - \$55.00 per bale).

The next Hay Market Demand and Price Report for the Upper Midwest will be posted on August 24, 2015.

Due to the lack of quality-tested hay auctions in Wisconsin, the following links are included in this report allowing producers to obtain some state and nearby state prices (these may or may not be quality tested auctions). The Equity Cooperative market report is at

http://livestock.equitycoop.com/market_reports/. Go to the Lomira and Reedsville locations for their reports on hay and straw prices.

The Fennimore Livestock Exchange is at

http://www.fennimorelivestock.com/index.php?site=home.

The Reynolds Feed & Supply, LLC of Dodgeville is at <u>http://www.reynoldslivestock.com/what1snew/</u>. The Tim Slack Auction and Realty, LLC of Fennimore is at

http://www.timslackauctionrealty.com/market%20report.html.

The Zumbrota Hay & Bedding Auction of Zumbrota, MN is at

http://cla.crinet.com/page5295/ZumbrotaHayAndBeddingAuction.

The Dyersville Sales Company of Dyersville, Iowa is at <u>http://dyersvillesales.com/hay-auction/hay-auction-results/</u>. Fort Atkinson auction is at <u>http://www.fortatkinsonhay.com/</u>

The Farmer to Farmer website is an electronic neighborhood bulletin board that allows local farmers to get in touch with one another to facilitate the marketing of feed commodities. It has recently been expanded to connect those with productive pastures to those producers who are in need of pastures. It can be found at http://farmertofarmer.uwex.edu/. If you would like assistance posting to this web site, contact your county's UW-Extension agriculture agent.