

## Hay Market Demand and Price Report for the Upper Midwest As of August 21, 2015

## Data Compiled by <u>Richard Halopka</u> UW-Extension Clark County Crops & Soils Agent

All hay prices quoted are dollars per ton FOB point of origin for alfalfa hay unless otherwise noted.

The information presented in this report is compiled from public and private sales and reports in the Midwest.

The past several months of hay reports are archived. To view previous hay reports, go to the Team Forage web site and click on the past hay reports section.

Hay auction data will be collected on the first and third week of the month and posted on the following Monday when possible.

## **Demand and Sales Activity**

The all grade hay price from all markets decreased \$10.00 per ton this week compared to the previous report. A decreased volume in all hay sales impacted the market. The data collected is from markets in Wisconsin and nearby Midwestern states.

## **Upper Midwest Hay Price Summary by Quality Grade**

Hay Grade	Bale type	Price (\$/ton)			
		Average	Minimum	Maximum	
Prime (> 151 RFV/RFQ)	Small Square	\$223.00	\$160.00	\$292.00	
	Large Square	\$197.00	\$150.00	\$260.00	
	Large Round		No reported sales		
Grade 1 (125 to 150 RFV/RFQ)	Small Square	\$151.00	\$105.00	\$170.00	
	Large Square	\$140.00	\$80.00	\$200.00	
	Large Round	\$99.00	\$70.00	\$140.00	
Grade 2 (103 to 124 RFV/RFQ)	Small Square	\$121.00	\$80.00	\$135.00	
	Large Square	\$103.00	\$60.00	\$150.00	
	Large Round	\$93.00	\$50.00	\$140.00	
<b>Grade 3 (87 to 102 RFV/RFQ)</b>	Small Square	\$75.00	\$75.00	\$75.00	
	Large Square	\$98.00	\$90.00	\$112.00	
	Large Round	\$60.00	\$28.00	\$100.00	

For Nebraska, alfalfa hay sold mostly steady. Third crop hay is being harvested in the state with some starting fourth crop. For Iowa, prime quality hay is almost non-existent at auction, as farmers fight weather related issues plus a current weak demand for hay.

*In South Dakota*, very light movement of hay with very little demand for all hay. Very little quality hay available at the markets and prices are lower. Currently pasture conditions are excellent and contributes to lack of demand for hay.

For Missouri, there is an abundance of pasture this growing season resulting in a light demand for hay with steady pricing. Some areas of the state are done with hay making for the year, while others have hay to make yet.

*In Southwest Minnesota*, a light hay volume compared to the last report with weaker prices. *For Illinois*, the demand for hay was moderate with slow market activity. Prices were steady for quality alfalfa hay, while lower quality hay prices were weak.

*In Wisconsin*, hay prices were weak with a good volume of lower quality hay available for sale. Dairy quality (prime) hay continues to fetch a good price, with a limited locally available supply.

The Midwest straw market was steady this past week. Small square bale straw was weaker; with an average price of \$2.75 a bale (range of \$1.00 to \$6.00). Large square bale straw price was slightly stronger with an average price of \$38.00 per bale (range of \$20.00 to \$47.00); and large round bale straw followed suit; with a price of \$38.00 per bale (range of \$25.00 - \$52.00 per bale).

The next Hay Market Demand and Price Report for the Upper Midwest will be posted on September 14, 2015.

**Due to the lack of quality-tested hay auctions in Wisconsin**, the following links are included in this report allowing producers to obtain some state and nearby state prices (these may or may not be quality tested auctions). The Equity Cooperative market report is at

http://livestock.equitycoop.com/market\_reports/. Go to the Lomira and Reedsville locations for their reports on hay and straw prices.

The Fennimore Livestock Exchange is at

http://www.fennimorelivestock.com/index.php?site=home.

The Reynolds Feed & Supply, LLC of Dodgeville is at http://www.reynoldslivestock.com/what1snew/.

The Tim Slack Auction and Realty, LLC of Fennimore is at

http://www.timslackauctionrealty.com/market%20report.html.

The Zumbrota Hay & Bedding Auction of Zumbrota, MN is at

http://cla.crinet.com/page5295/ZumbrotaHayAndBeddingAuction.

The Dyersville Sales Company of Dyersville, Iowa is at <a href="http://dyersvillesales.com/hay-auction/hay-auction-results/">http://dyersvillesales.com/hay-auction/hay-auction-results/</a>. Fort Atkinson auction is at <a href="http://www.fortatkinsonhay.com/">http://www.fortatkinsonhay.com/</a>

**The Farmer to Farmer website** is an electronic neighborhood bulletin board that allows local farmers to get in touch with one another to facilitate the marketing of feed commodities. It has recently been expanded to connect those with productive pastures to those producers who are in need of pastures. It can be found at <a href="http://farmertofarmer.uwex.edu/">http://farmertofarmer.uwex.edu/</a>. If you would like assistance posting to this web site, contact your county's UW-Extension agriculture agent.