



**Hay Market Demand and Price Report for the Upper Midwest
As of September 11, 2015**

Data Compiled by [Richard Halopka](#) UW-Extension Clark County
Crops & Soils Agent

All hay prices quoted are dollars per ton FOB point of origin for alfalfa hay unless otherwise noted.

The information presented in this report is compiled from public and private sales and reports in the Midwest.

The past several months of hay reports are archived. To view previous hay reports, go to the Team Forage web site and click on the [past hay reports](#) section.

Hay auction data will be collected on the first and third week of the month and posted on the following Monday when possible.

Demand and Sales Activity

The all grade hay price from all markets decreased \$15.00 per ton this week compared to the previous report. The main reason for decrease is price for low quality hay. Small lots of prime and grade one small square hay attained very good prices this week. The data collected is from markets in Wisconsin and nearby Midwestern states.

Upper Midwest Hay Price Summary by Quality Grade

Hay Grade	Bale type	----- Price (\$/ton) -----		
		Average	Minimum	Maximum
Prime (> 151 RFV/RFQ)	Small Square	\$215.00	\$170.00	\$250.00
	Large Square	\$195.00	\$150.00	\$240.00
	Large Round	\$136.00	\$133.00	\$140.00
Grade 1 (125 to 150 RFV/RFQ)	Small Square	\$149.00	\$130.00	\$270.00
	Large Square	\$148.00	\$60.00	\$200.00
	Large Round	\$102.00	\$85.00	\$170.00
Grade 2 (103 to 124 RFV/RFQ)	Small Square	\$108.00	\$80.00	\$135.00
	Large Square	\$99.00	\$50.00	\$160.00
	Large Round	\$82.00	\$50.00	\$104.00
Grade 3 (87 to 102 RFV/RFQ)	Small Square	No reported sales		
	Large Square	\$60.00	\$15.00	\$90.00
	Large Round	\$37.00	\$15.00	\$45.00

For Nebraska, alfalfa hay sold unevenly steady. Demand is light for all packages and quality of hay. Most farmers are making 4th cutting hay. *For Iowa*, prime quality hay is almost non-existent at auction, as farmers fight weather related issues plus a current weak demand for hay.

In South Dakota, very light movement of hay and very little demand for all hay quality. Corn silage harvest is in full swing limiting time buyers have to purchase hay. There is talk in some areas of a 5th cutting this year.

For Missouri, a very good supply of hay for a very light demand with steady pricing. Many farmers have been pleasantly surprised with quality of their hay; however there is a great deal of low quality hay that will need to be marketed.

In Southwest Minnesota, a light hay volume compared to the last report with weak prices and no prime quality hay available at the auction. *For Illinois*, the demand for hay was moderate with slow market activity. Horse and beef hay was of greatest interest at the markets with low interest in dairy quality hay. Many farmers are getting ready for corn and soybean harvest and trying to get hay deliveries done before harvest.

In Wisconsin, a large volume of lower quality hay produces weak prices. With corn silage harvest underway markets were slow.

The Midwest straw market overall was steady to stronger this past week. Small square bale straw was steady; with an average price of \$2.90 a bale (range of \$1.50 to \$6.00). Large square bale straw price about \$2.00, with average price of \$36.00 per bale (range of \$20.00 to \$45.00); and large round bale straw prices were strong; with an average price of \$46.00 per bale (range of \$30.00 - \$75.00 per bale).

The next Hay Market Demand and Price Report for the Upper Midwest will be posted on September 28, 2015.

Due to the lack of quality-tested hay auctions in Wisconsin, the following links are included in this report allowing producers to obtain some state and nearby state prices (these may or may not be quality tested auctions). The Equity Cooperative market report is at http://livestock.equitycoop.com/market_reports/. Go to the Lomira and Reedsville locations for their reports on hay and straw prices.

The Fennimore Livestock Exchange is at

<http://www.fennimorelivestock.com/index.php?site=home>.

The Reynolds Feed & Supply, LLC of Dodgeville is at <http://www.reynoldslivestock.com/whatIsnew/>.

The Tim Slack Auction and Realty, LLC of Fennimore is at

<http://www.timslackauctionrealty.com/market%20report.html>.

The Zumbrota Hay & Bedding Auction of Zumbrota, MN is at

<http://cla.crinet.com/page5295/ZumbrotaHayAndBeddingAuction>.

The Dyersville Sales Company of Dyersville, Iowa is at <http://dyersvillesales.com/hay-auction/hay-auction-results/>. Fort Atkinson auction is at <http://www.fortatkinsonhay.com/>

The Farmer to Farmer website is an electronic neighborhood bulletin board that allows local farmers to get in touch with one another to facilitate the marketing of feed commodities. It has recently been expanded to connect those with productive pastures to those producers who are in need of pastures. It can be found at <http://farmertofarmer.uwex.edu/>. If you would like assistance posting to this web site, contact your county's UW-Extension agriculture agent.