



**Hay Market Demand and Price Report for the Upper Midwest
As of September 25, 2015**

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All hay prices quoted are dollars per ton FOB point of origin for alfalfa hay unless otherwise noted.

The information presented in this report is compiled from public and private sales and reports in the Midwest.

The past several months of hay reports are archived. To view previous hay reports, go to the Team Forage web site and click on the [past hay reports](#) section.

Hay auction data will be collected on the first and third week of the month and posted on the following Monday when possible.

Demand and Sales Activity

The all grade hay price from all markets increased \$8.00 per ton this week compared to the previous report. The main reason for increase was demand for small lots of quality alfalfa hay that sold for a premium price plus slight increase in demand for hay. Many classes of hay had a limited number of sales for this report. The data collected is from markets in Wisconsin and nearby Midwestern states.

Upper Midwest Hay Price Summary by Quality Grade

Hay Grade	Bale type	----- Price (\$/ton) -----		
		Average	Minimum	Maximum
Prime (> 151 RFV/RFQ)	Small Square	\$249.00	\$160.00	\$450.00
	Large Square	\$174.00	\$130.00	\$220.00
	Large Round	\$155.00	\$150.00	\$160.00
Grade 1 (125 to 150 RFV/RFQ)	Small Square	\$157.00	\$150.00	\$1630.00
	Large Square	\$128.00	\$94.00	\$170.00
	Large Round	\$87.00	\$65.00	\$120.00
Grade 2 (103 to 124 RFV/RFQ)	Small Square	\$100.00	\$100.00	\$100.00
	Large Square	\$95.00	\$60.00	\$150.00
	Large Round	\$76.00	\$35.00	\$120.00
Grade 3 (87 to 102 RFV/RFQ)	Small Square	\$45.00	\$45.00	\$45.00
	Large Square	\$74.00	\$45.00	\$120.00
	Large Round	\$56.00	\$25.00	\$95.00

For Nebraska, hay sold steady, there was light demand with a heavy supply. Moderate demand was from backgrounding and feedlot operations with a limited demand from all other buyers. There is some alfalfa to be harvested yet this fall. *For Iowa*, there has been improvement in the demand for hay and the weather. There is a limited supply of high quality hay at the market.

In South Dakota, very limited sales this week. Alfalfa sold at steady prices, with limited sales of grass hay and no straw sales. There is moderate demand for dairy quality alfalfa and very light demand for lower quality hay. Most hay buyers are only buying what is needed rather than lock in a price for their feeding season supply. Reduced futures price of cattle may be one reason, along with low corn prices.

For Missouri, a very good supply of hay for a very light demand with steady pricing. After a season with excessive moisture it has been dry, which may reduce fall pasture growth and extend the hay feeding season. Some spring calves are already heading to market with reduced pasture availability.

In Southwest Minnesota, increased hay volume this week compared to the last report. Literally no prime quality hay at auction and prices were weak for the lower quality hay. *For Illinois*, the Arthur sale barn reported stronger prices in a light test of the market this week with a very short supply.

In Wisconsin, a large volume of lower quality hay produces weak prices. Corn silage harvest is progressing with southern areas wrapping up. Soybean and high moisture corn harvest is beginning.

The Midwest straw market overall was mixed this past week. Small square bale straw was strong; with an average price of \$3.20 a bale (range of \$1.00 to \$6.00). Large square bale straw price dropped about \$4.00 a bale, with average price of \$32.00 per bale (range of \$15.00 to \$56.00); and large round bale straw prices dropped \$9.00 per bale with limited trading; with an average price of \$35.00 per bale (range of \$19.00 - \$55.00 per bale).

The next Hay Market Demand and Price Report for the Upper Midwest will be posted on October 12, 2015.

Due to the lack of quality-tested hay auctions in Wisconsin, the following links are included in this report allowing producers to obtain some state and nearby state prices (these may or may not be quality tested auctions). The Equity Cooperative market report is at http://livestock.equitycoop.com/market_reports/. Go to the Lomira and Reedsville locations for their reports on hay and straw prices.

The Fennimore Livestock Exchange is at

<http://www.fennimorelivestock.com/index.php?site=home>.

The Reynolds Feed & Supply, LLC of Dodgeville is at <http://www.reynoldslivestock.com/what1snew/>.

The Tim Slack Auction and Realty, LLC of Fennimore is at

<http://www.timslackauctionrealty.com/market%20report.html>.

The Zumbrota Hay & Bedding Auction of Zumbrota, MN is at

<http://cla.crinet.com/page5295/ZumbrotaHayAndBeddingAuction>.

The Dyersville Sales Company of Dyersville, Iowa is at <http://dyersvillesales.com/hay-auction/hay-auction-results/>. Fort Atkinson auction is at <http://www.fortatkinsonhay.com/>

The Farmer to Farmer website is an electronic neighborhood bulletin board that allows local farmers to get in touch with one another to facilitate the marketing of feed commodities. It has recently been expanded to connect those with productive pastures to those producers who are in need of pastures. It can be found at <http://farmertofarmer.uwex.edu/>. If you would like assistance posting to this web site, contact your county's UW-Extension agriculture agent.