

Hay Market Demand and Price Report for the Upper Midwest As of October 9, 2015

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All hay prices quoted are dollars per ton FOB point of origin for alfalfa hay unless otherwise noted.

The information presented in this report is compiled from public and private sales and reports in the Midwest.

The past several months of hay reports are archived. To view previous hay reports, go to the Team Forage web site and click on the <u>past hay reports</u> section.

Hay auction data will be collected on the first and third week of the month and posted on the following Monday when possible.

Demand and Sales Activity

The all grade hay price from all markets increased by about \$8.00 per ton this week compared to the previous report even though there was a limited sample of reports this week (read market comments from states). The data is collected from markets in Wisconsin and nearby Midwestern states.

Upper Midwest Hay Price Summary by Quality Grade

Hay Grade	Bale type	Price (\$/ton)		
		Average	Minimum	Maximum
Prime (> 151 RFV/RFQ)	Small Square	\$215.00	\$215.00	\$215.00
	Large Square	\$191.00	\$150.00	\$300.00
	Large Round	\$191.00	\$190.00	\$195.00
Grade 1 (125 to 150 RFV/RFQ)	Small Square	\$175.00	\$150.00	\$200.00
	Large Square	\$146.00	\$80.00	\$220.00
	Large Round	\$83.00	\$60.00	\$140.00
Grade 2 (103 to 124 RFV/RFQ)	Small Square	\$100.00	\$100.00	\$100.00
	Large Square	\$107.00	\$55.00	\$160.00
	Large Round	\$99.00	\$45.00	\$140.00
Grade 3 (87 to 102 RFV/RFQ)	Small Square	No Reported Sales		
	Large Square	\$68.00	\$25.00	\$120.00
	Large Round	\$60.00	\$23.00	\$90.00

For Nebraska, hay sold steady to \$5.00 per ton lower. There is light demand with an adequate supply of forages. Moderate demand was from backgrounding and feedlot operations with a limited demand from all other buyers. Most hay growers are busy in the field and not marketing forage at this time. *For Iowa*, hay sales continue to be slow. The report from the field is farmers are busy with fall harvest and hay acquisition is on the back burner.

In South Dakota, very limited sales this week with steady prices. As reported from other states fall field work is keeping many from marketing and purchasing of forages. Most hay buyers are only buying what is needed rather than lock in a price for their feeding season supply.

For Missouri, a very good supply of hay for a very light demand with steady pricing. Many hours this week spent on fall grain harvest, with limited activity at hay auctions. Grain harvest is ahead of the five year average.

In Southwest Minnesota, literally no prime quality hay at auction and prices were weak for the lower quality hay. Very small sample this week with only two loads of alfalfa hay sold. *For Illinois*, demand for hay is light to moderate, for moderate to heavy offerings with steady prices. The 2015 growing season was one of the most difficult for hay producers. Rainfall, while necessary was a determent for dry hay production in 2015.

In Wisconsin, limited supply of quality hay at auction, along with a large volume of lower quality hay produces weak prices. As other comments have stated, many producers are focused on fall field work, with limited attention to hay purchasing. Currently across Wisconsin there is a good supply of lower quality hay.

The Midwest straw market overall was mixed this past week. Small square bale straw has a strong market; with an average price to \$3.60 a bale (range of \$1.00 to \$6.00). Large square bale straw price was strong this week, with average price of \$35.00 per bale (range of \$24.00 to \$49.00); and large round bale straw prices were weak this week; with an average price of \$29.00 per bale (range of \$12.00 - \$40.00 per bale). (Please note there was a very limited sample this week as many markets didn't report any straw sales).

The next Hay Market Demand and Price Report for the Upper Midwest will be posted on October 26, 2015.

Due to the lack of quality-tested hay auctions in Wisconsin, the following links are included in this report allowing producers to obtain some state and nearby state prices (these may or may not be quality tested auctions). The Equity Cooperative market report is at

<u>http://livestock.equitycoop.com/market_reports/</u>. Go to the Lomira and Reedsville locations for their reports on hay and straw prices.

The Fennimore Livestock Exchange is at

http://www.fennimorelivestock.com/index.php?site=home.

The Reynolds Feed & Supply, LLC of Dodgeville is at <u>http://www.reynoldslivestock.com/what1snew/</u>. The Tim Slack Auction and Realty, LLC of Fennimore is at

http://www.timslackauctionrealty.com/market%20report.html.

The Zumbrota Hay & Bedding Auction of Zumbrota, MN is at

http://cla.crinet.com/page5295/ZumbrotaHayAndBeddingAuction.

The Dyersville Sales Company of Dyersville, Iowa is at <u>http://dyersvillesales.com/hay-auction/hay-auction-results/</u>. Fort Atkinson auction is at <u>http://www.fortatkinsonhay.com/</u>

The Farmer to Farmer website is an electronic neighborhood bulletin board that allows local farmers to get in touch with one another to facilitate the marketing of feed commodities. It has recently been expanded to connect those with productive pastures to those producers who are in need of pastures. It can be found at http://farmertofarmer.uwex.edu/. If you would like assistance posting to this web site, contact your county's UW-Extension agriculture agent.

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