



**Hay Market Demand and Price Report for the Upper Midwest
As of October 24, 2016**

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All hay prices quoted are dollars per ton FOB point of origin for alfalfa hay unless otherwise noted.

The information presented in this report is compiled from public and private sales and reports in the Midwest.

The past several months of hay reports are archived. To view previous hay reports, go to the Team Forage web site and click on the [past hay reports](#) section.

Hay auction data will be collected on the first and third week of the month and posted on the following Monday when possible. Prices quoted in this report are for “as fed” alfalfa hay.

Demand and Sales Activity

Prices were steady with some demand for quality hay. Lower quality round bale hay continues to be in excessive supply and discounted.

Upper Midwest Hay Price Summary by Quality Grade

Hay Grade	Bale type	----- Price (\$/ton) -----		
		Average	Minimum	Maximum
Prime (> 151 RFV/RFQ)	Small Square	\$230.00	\$180.00	\$360.00
	Large Square	\$187.00	\$118.00	\$240.00
	Large Round	\$108.00	\$103.00	\$150.00
Grade 1 (125 to 150 RFV/RFQ)	Small Square	\$190.00	\$165.00	\$250.00
	Large Square	\$146.00	\$60.00	\$160.00
	Large Round	\$74.00	\$60.00	\$110.00
Grade 2 (103 to 124 RFV/RFQ)	Small Square		No Reported Sales	
	Large Square	\$118.00	\$35.00	\$110.00
	Large Round	\$63.00	\$50.00	\$80.00
Grade 3 (87 to 102 RFV/RFQ)	Small Square		No Reported Sales	
	Large Square		No Reported Sales	
	Large Round	\$38.00	\$30.00	\$45.00



For Nebraska, alfalfa and grass hay sold unevenly steady. Farmers are weaning spring calves and deciding if to sell calves or purchase hay to background weaned calves. *For Iowa*, limited hay supply and sales this week as farmers are in the field harvesting and fall tillage work. Quality hay is in demand and brings a good price.

In South Dakota, alfalfa hay was mostly steady this week. Grass hay and bedding sold at firm prices. There is a demand for quality grass hay with many farmers weaning calves. *In Illinois*, the Arthur Sale barn reported an active market with good demand for quality hay.

For Missouri, supply is moderate with a light demand and steady prices. There are concerns in areas of the state from the lack of fall pasture growth despite the mountains of hay some may be short of pasture moving forward.

In Southwest Minnesota, very little hay at market and most is lower quality with steady price this week. Quality alfalfa hay is just not available at the auction.

In Wisconsin, quality hay was in demand and supported an increase in price. Lower quality round bale hay is readily available, has very little demand and a reduced price. With good weather many farmers are harvesting soybeans, corn, and doing fall field work.

Overall straw price was steady this week. Small square bale straw was stronger with an average \$4.00 a bale this week (range of \$1.00 to \$6.00). Large square bales decreased \$7.00/bale and averaged \$30.00 per bale (range of \$14.00 to \$55.00). Large round bales increased \$5.00/bale with limited reported sales and averaged \$37.00 per bale (range of \$35.00 to \$39.00).

The next Hay Market Demand and Price Report for the Upper Midwest will be posted on Monday, November 14, 2016.

Due to the lack of quality-tested hay auctions in Wisconsin, the following links are included in this report allowing producers to obtain some state and nearby state prices (these may or may not be quality tested auctions). The Equity Cooperative market report is at http://livestock.equitycoop.com/market_reports/. Go to the Lomira, Reedsville, and Stratford locations for their reports on hay and straw prices.

The Fennimore Livestock Exchange is at

<http://www.fennimorelivestock.com/index.php?site=home>.

The Reynolds Feed & Supply, LLC of Dodgeville is at <http://www.reynoldslivestock.com/whatIsnew/>.

The Tim Slack Auction and Realty, LLC of Fennimore is at

<http://www.timslackauctionrealty.com/market%20report.html>.

The Zumbrota Hay & Bedding Auction of Zumbrota, MN is at (market runs September – May)

<http://cla.crinet.com/page5295/ZumbrotaHayAndBeddingAuction>.

The Dyersville Sales Company of Dyersville, Iowa is at <http://dyersvillesales.com/hay-auction/hay-auction-results/>. Fort Atkinson auction is at <http://www.fortatkinsonhay.com/>

The Farmer to Farmer website is an electronic neighborhood bulletin board that allows local farmers to get in touch with one another to facilitate the marketing of feed commodities. It has recently been expanded to connect those with productive pastures to those producers who are in need of pastures. It can be found at <http://farmertofarmer.uwex.edu/>. If you would like assistance posting to this web site, contact your county's UW-Extension agriculture agent.

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