

## Hay Market Demand and Price Report for the Upper Midwest As of November 6, 2015

## Data Compiled by <u>Richard Halopka</u> UW-Extension Clark County Crops & Soils Agent

All hay prices quoted are dollars per ton FOB point of origin for alfalfa hay unless otherwise noted.

The information presented in this report is compiled from public and private sales and reports in the Midwest.

The past several months of hay reports are archived. To view previous hay reports, go to the Team Forage web site and click on the <u>past hay reports</u> section.

Hay auction data will be collected on the first and third week of the month and posted on the following Monday when possible.

## **Demand and Sales Activity**

The all grade hay price from all markets was steady compared to the previous report. Markets reported premium prices for small lots of prime quality alfalfa hay, but overall there was little upward movement in price with weak demand and a large supply of hay.

## Upper Midwest Hay Price Summary by Quality Grade

Hay Grade	Bale type	Price (\$/ton)		
		Average	Minimum	Maximum
Prime (> 151 RFV/RFQ)	Small Square	\$278.00	\$200.00	\$525.00
	Large Square	\$239.00	\$90.00	\$300.00
	Large Round	No Reported Sales		
Grade 1 (125 to 150 RFV/RFQ)	Small Square	\$151.00	\$118.00	\$200.00
	Large Square	\$125.00	\$60.00	\$220.00
	Large Round	\$84.00	\$68.00	\$120.00
Grade 2 (103 to 124 RFV/RFQ)	Small Square	No Reported Sales		
	Large Square	\$104.00	\$75.00	\$165.00
	Large Round	\$81.00	\$58.00	\$120.00
Grade 3 (87 to 102 RFV/RFQ)	Small Square	No Reported Sales		
	Large Square	\$80.00	\$70.00	\$85.00
	Large Round	\$67.00	\$55.00	\$85.00



*For Nebraska*, there is moderate demand for hay from feedlots with bawling calves, with light demand from other buyers. Prices are steady with an adequate supply of forage available. *For Iowa*, hay sales have picked up this week, but sales are limited.

*In South Dakota*, light test of the market, to light for a market comparison. Fall weather conditions offer no urgency to purchase forage as cattle are on grain residues with little need for purchased forage. High quality hay was not offered at the auction this week.

*For Missouri*, market activity is light; supply is moderate to heavy with steady pricing. Winter wheat emergence has a few concerned. Dry weather has slowed seed germination and emergence and may impact hay sales in the future if current weather pattern continues.

*In Southwest Minnesota*, limited sales of lower quality hay this week. *For Illinois*, demand is light to moderate, with slow market activity for moderate to heavy offerings. Prices for large package hay were steady to weak, but small package hay was steady to firm. Late season grazing and low milk prices are influencing the hay market.

*In Wisconsin*, Lower quality hay is plentiful and the overall hay price is reflecting supply. There is an interest in small lots of hay from small livestock producers and hobbyist at auctions.

The Midwest straw market was steady compared to the last report. Market price for small square bale straw moved up to \$3.40 a bale (range of \$1.00 to \$6.00). Large square bale straw price was down about \$1.00 per bale, with an average price of \$32.00 per bale (range of \$20.00 to \$49.00); and large round bale straw price increased considerably on very limited number of sales (only 2 reports); with an average price of \$50.00 per bale (range of \$48.00 - \$55.00 per bale).

The next Hay Market Demand and Price Report for the Upper Midwest will be posted on November 23, 2015.

**Due to the lack of quality-tested hay auctions in Wisconsin**, the following links are included in this report allowing producers to obtain some state and nearby state prices (these may or may not be quality tested auctions). The Equity Cooperative market report is at

<u>http://livestock.equitycoop.com/market\_reports/</u>. Go to the Lomira and Reedsville locations for their reports on hay and straw prices.

The Fennimore Livestock Exchange is at

http://www.fennimorelivestock.com/index.php?site=home.

The Reynolds Feed & Supply, LLC of Dodgeville is at <u>http://www.reynoldslivestock.com/what1snew/</u>. The Tim Slack Auction and Realty, LLC of Fennimore is at

http://www.timslackauctionrealty.com/market%20report.html.

The Zumbrota Hay & Bedding Auction of Zumbrota, MN is at

http://cla.crinet.com/page5295/ZumbrotaHayAndBeddingAuction.

The Dyersville Sales Company of Dyersville, Iowa is at <u>http://dyersvillesales.com/hay-auction/hay-auction-results/</u>. Fort Atkinson auction is at <u>http://www.fortatkinsonhay.com/</u>

**The Farmer to Farmer website** is an electronic neighborhood bulletin board that allows local farmers to get in touch with one another to facilitate the marketing of feed commodities. It has recently been expanded to connect those with productive pastures to those producers who are in need of pastures. It can be found at <u>http://farmertofarmer.uwex.edu/</u>. If you would like assistance posting to this web site, contact your county's UW-Extension agriculture agent.

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