

## Hay Market Demand and Price Report for the Upper Midwest As of December 21, 2015

## Data Compiled by <u>Richard Halopka</u> UW-Extension Clark County Crops & Soils Agent

All hay prices quoted are dollars per ton FOB point of origin for alfalfa hay unless otherwise noted.

The information presented in this report is compiled from public and private sales and reports in the Midwest.

The past several months of hay reports are archived. To view previous hay reports, go to the Team Forage web site and click on the past hay reports section.

Hay auction data will be collected on the first and third week of the month and posted on the following Monday when possible.

## **Demand and Sales Activity**

The all grade hay price is dropped about \$20.00 per ton compared to the previous report. There is a wide range of prices for all qualities of hay along with numerous comments of light demand with an adequate hay supply. Weather conditions in Midwest are hindering hay movement and providing strong demand for bedding.

## **Upper Midwest Hay Price Summary by Quality Grade**

| Hay Grade                          | Bale type    | Price (\$/ton) |                   |          |
|------------------------------------|--------------|----------------|-------------------|----------|
|                                    |              | Average        | Minimum           | Maximum  |
| Prime (> 151 RFV/RFQ)              | Small Square | \$210.00       | \$187.00          | \$280.00 |
|                                    | Large Square | \$175.00       | \$140.00          | \$210.00 |
|                                    | Large Round  | \$105.00       | \$95.00           | \$115.00 |
| Grade 1 (125 to 150 RFV/RFQ)       | Small Square | \$128.00       | \$93.00           | \$175.00 |
|                                    | Large Square | \$131.00       | \$80.00           | \$180.00 |
|                                    | Large Round  | \$92.00        | \$60.00           | \$120.00 |
| Grade 2 (103 to 124 RFV/RFQ)       | Small Square | \$70.00        | \$60.00           | \$80.00  |
|                                    | Large Square | \$96.00        | \$70.00           | \$123.00 |
|                                    | Large Round  | \$84.00        | \$48.00           | \$115.00 |
| <b>Grade 3 (87 to 102 RFV/RFQ)</b> | Small Square | 1              | No Reported Sales |          |
|                                    | Large Square | \$65.00        | \$10.00           | \$115.00 |
|                                    | Large Round  | \$66.00        | \$10.00           | \$105.00 |



*For Nebraska*, prices were fully steady to stronger for all forms of hay this week. Demand has improved as weather conditions are limiting pasture and feedlots are demanding hay. *For Iowa*, limited buying is dragging the hay market down, weather conditions has provided a strong demand for straw.

*In South Dakota*, alfalfa prices are steady to weak with a light to moderate demand. Mud is the main reason as it is difficult to get hay from the field to the feed yards. There is good demand for bedding at auctions.

*For Missouri*, hay movement and demand is quite slow, although some have mentioned an uptick in inquiries for hay, but appears to be window shopping. Weather and mud is the theme as in most markets. Warm winter weather has made it difficult to move product and cattle are requiring more bedding. There is a heavy supply of hay with light demand and steady prices.

*In Southwest Minnesota*, sales of only lower quality hay this week, no prime quality hay offered at auction this week. Very little alfalfa offered this week, good supply of bedding. *For Illinois*, from the Hamilton market, demand was good for light offerings, prices trended a little higher for small packaged alfalfa hay, while larger package hay price was steady to weak.

*In Wisconsin*, lower quality hay is plentiful in the Wisconsin; overall hay prices are steady to weak compared to the last report. At local markets there is a demand for small lots of hay, but most are not quality tested.

The Midwest straw prices were stronger compared to the last report. Market price for small square bale averaged \$3.20 a bale (range of \$1.00 to \$6.00). Large square bale straw price was up about \$3.00 per bale, with an average price of \$38.00 per bale (range of \$24.00 to \$51.00); and large round bale straw price increased \$4.00 per bale, average price was \$38.00 per bale (range of \$24.00 - \$51.00 per bale).

With the holiday season upon us, the next Hay Market Demand and Price Report for the Upper Midwest will be posted on January 11, 2016, wishing everyone a happy holiday season and a prosperous new year.

**Due to the lack of quality-tested hay auctions in Wisconsin**, the following links are included in this report allowing producers to obtain some state and nearby state prices (these may or may not be quality tested auctions). The Equity Cooperative market report is at

<u>http://livestock.equitycoop.com/market\_reports/</u>. Go to the Lomira and Reedsville locations for their reports on hay and straw prices.

The Fennimore Livestock Exchange is at

http://www.fennimorelivestock.com/index.php?site=home.

The Reynolds Feed & Supply, LLC of Dodgeville is at <a href="http://www.reynoldslivestock.com/what1snew/">http://www.reynoldslivestock.com/what1snew/</a>.

The Tim Slack Auction and Realty, LLC of Fennimore is at

http://www.timslackauctionrealty.com/market%20report.html.

The Zumbrota Hay & Bedding Auction of Zumbrota, MN is at

http://cla.crinet.com/page5295/ZumbrotaHayAndBeddingAuction.

The Dyersville Sales Company of Dyersville, Iowa is at <a href="http://dyersvillesales.com/hay-auction/hay-auction-results/">http://dyersvillesales.com/hay-auction/hay-auction-results/</a>. Fort Atkinson auction is at <a href="http://www.fortatkinsonhay.com/">http://www.fortatkinsonhay.com/</a>

**The Farmer to Farmer website** is an electronic neighborhood bulletin board that allows local farmers to get in touch with one another to facilitate the marketing of feed commodities. It has recently been expanded to connect those with productive pastures to those producers who are in need of pastures. It can be found at <a href="http://farmertofarmer.uwex.edu/">http://farmertofarmer.uwex.edu/</a>. If you would like assistance posting to this web site, contact your county's UW-Extension agriculture agent.