

## Weekly Hay Market Demand and Price Report for the Upper Midwest as of February 20, 2015

## Data Compiled by <u>Richard Halopka</u> UW-Extension Clark County Crops & Soils Agent

All hay prices quoted are dollars per ton FOB point of origin for alfalfa hay unless otherwise noted.

The information presented in this report is compiled from public and private sales and reports in the Midwest.

The past several months of the weekly hay reports are archived. To view previous hay reports, go to the Team Forage web site and click on the past hay reports section.

## **Demand and Sales Activity**

Overall hay prices ran about \$11.00 per ton higher this week. Premium and good quality hay were the majority of hay sales this week. Hay supplies are good, but demand remains moderate to light at most auctions. Summing up the sales this week, quality hay sold for a good price and weather conditions have increased hay demand.

For *Nebraska*, compared to the last report alfalfa hay sold fully steady to stronger. Demand picked up this week as a result of snow and cold weather increasing hay use. For *Iowa*, 41% of the hay marketed was premium and good quality alfalfa hay.

In *South Dakota*, light reported trade volume this week with steady prices. Dairy quality alfalfa hay is in demand with light demand for lower quality hay.

For Missouri, snow, cold temperatures, and hazardous road conditions limited hay movement this week.

In *Southwest Minnesota*, there was an increase of hay available with stronger prices. For *Illinois*, demand was moderate too good for moderate to heavy hay offerings with steady to higher prices. In *Wisconsin*, hay prices were weaker for all hay types compared to last week.

Square bale straw prices in the Midwest were slightly weaker. Small square bales averaged \$2.90 per bale (range of \$1.00 to \$6.00); large square bales averaged \$27.00 per bale (range of \$20.00 to \$45.00); and large round bales were stronger averaging \$36.20 per bale (range of \$20.00 to \$45.00). Comments from the auctions were some lower quality straw was offered, which may have weakened straw price. But quality wheat straw has a good demand and price.

## **Hay Price Summary**

Hay Grade	Bale type	Price (\$/ton)		
		Average	Minimum	Maximum
Prime (> 151 RFV/RFQ)	Small Square	231.00	200.00	280.00
	Large Square	206.50	130.00	257.30
	Large Round	124.60	100.00	165.00
Grade 1 (125 to 150 RFV/RFQ)	Small Square	212.50	210.00	215.00
	Large Square	172.50	80.00	200.00
	Large Round	132.90	80.00	160.00
Grade 2 (103 to 124 RFV/RFQ)	Small Square	99.60	60.00	142.50
	Large Square	97.90	70.00	125.00
	Large Round	84.20	45.00	125.00
Grade 3 (87 to 102 RFV/RFQ)	Small Square	No sales reported		
	Large Square	85.00	30.00	140.00
	Large Round	78.00	55.00	100.00

The next Weekly Hay Market Demand and Price Report for the Upper Midwest will be posted on March 3, 2015.

Due to the lack of quality-tested hay auctions in Wisconsin, the following links are included in this report allowing producers to obtain some state and nearby state prices. The Equity Cooperative market report is at <a href="http://livestock.equitycoop.com/market\_reports/">http://livestock.equitycoop.com/market\_reports/</a>. Go to the Lomira and Reedsville locations for their reports on hay and straw prices.

The Fennimore Livestock Exchange is at

http://www.fennimorelivestock.com/index.php?site=home.

The Reynolds Feed & Supply, LLC of Dodgeville is at <a href="http://www.reynoldslivestock.com/what1snew/">http://www.reynoldslivestock.com/what1snew/</a>.

The Tim Slack Auction and Realty, LLC of Fennimore is at

http://www.timslackauctionrealty.com/market%20report.html.

The Zumbrota Hay & Bedding Auction of Zumbrota, MN is at

http://cla.crinet.com/page5295/ZumbrotaHavAndBeddingAuction.

The Dyersville Sales Company of Dyersville, Iowa is at <a href="http://dyersvillesales.com/hay-auction/hay-auction-results/">http://dyersvillesales.com/hay-auction/hay-auction-results/</a>.

The Farmer to Farmer website is an electronic neighborhood bulletin board that allows local farmers to get in touch with one another to facilitate the marketing of feed commodities. It has recently been expanded to connect those with productive pastures to those producers who are in need of pastures. It can be found at <a href="http://farmertofarmer.uwex.edu/">http://farmertofarmer.uwex.edu/</a>.

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