



**Hay Market Demand and Price Report for the Upper Midwest
As of January 25, 2016**

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All hay prices quoted are dollars per ton FOB point of origin for alfalfa hay unless otherwise noted.

The information presented in this report is compiled from public and private sales and reports in the Midwest.

The past several months of hay reports are archived. To view previous hay reports, go to the Team Forage web site and click on the [past hay reports](#) section.

Hay auction data will be collected on the first and third week of the month and posted on the following Monday when possible.

Demand and Sales Activity

Hay prices were steady compared to the previous report. Prime quality small square bale alfalfa is a major influence on price. There is a wide spread in hay prices between prime hay and grade 3 hay, also package type provides a wide range within hay grades. Prices reflect the demand for small square alfalfa hay.

Upper Midwest Hay Price Summary by Quality Grade

Hay Grade	Bale type	----- Price (\$/ton) -----		
		Average	Minimum	Maximum
Prime (> 151 RFV/RFQ)	Small Square	\$283.00	\$125.00	\$400.00
	Large Square	\$181.00	\$115.00	\$250.00
	Large Round	\$115.00	\$93.00	\$140.00
Grade 1 (125 to 150 RFV/RFQ)	Small Square	\$223.00	\$115.00	\$400.00
	Large Square	\$124.00	\$85.00	\$160.00
	Large Round	\$91.00	\$70.00	\$125.00
Grade 2 (103 to 124 RFV/RFQ)	Small Square	No Reported Sales		
	Large Square	\$87.00	\$65.00	\$125.00
	Large Round	\$77.00	\$45.00	\$125.00
Grade 3 (87 to 102 RFV/RFQ)	Small Square	\$150.00	\$150.00	\$150.00
	Large Square	\$45.00	\$30.00	\$60.00
	Large Round	\$59.00	\$20.00	\$85.00



For Nebraska, prices were fully steady. There was a strong demand for small square hay in the market this week from the horse and small farm producers. The bulk of hay is for feedlots, dairy hay market is slow. *For Iowa*, slower movement of hay this week. Organic hay is moving at conventional prices.

In South Dakota, alfalfa hay prices were steady with firm undertones for dairy quality hay. Lower quality hay demand improved this week. One negative in the market is there is little commitment from farmers to purchase hay in the near future. Bedding materials continue in demand.

For Missouri, weather is the main topic as freezing temperatures with snow to ice have lead to dangerous travel and slow hay movement. Cattle needs for hay may have peaked and hay movement continues to be slow. Local ads for hay are very few, not because of little supply, but little interest in buying hay. Hay supplies are heavy, demand is light, and prices are steady.

In Southwest Minnesota, good supply of hay offered this week, the majority of the hay was lower quality with no prime hay offered for sale. *For Illinois*, small square bales were the strength of the market. Demand was good for moderate offerings, and steady prices.

In Wisconsin, finally some prime quality alfalfa hay at auction. Lower quality hay is plentiful in the Wisconsin. Overall hay prices are steady to slightly higher when compared to the last report.

The Midwest straw prices continue steady. Market price for small square bale averaged \$3.40 a bale (range of \$1.00 to \$6.00). Large square bale straw price increased a few dollars per bale, with an average price of \$33.00 per bale (range of \$20.00 to \$55.00); and large round bale straw price was a few dollars less, average price was \$27.00 per bale (range of \$16.00 - \$35.00 per bale). Demand was good for straw in the Midwest.

The next Hay Market Demand and Price Report for the Upper Midwest will be posted on February 8, 2016.

Due to the lack of quality-tested hay auctions in Wisconsin, the following links are included in this report allowing producers to obtain some state and nearby state prices (these may or may not be quality tested auctions). The Equity Cooperative market report is at http://livestock.equitycoop.com/market_reports/. Go to the Lomira and Reedsville locations for their reports on hay and straw prices.

The Fennimore Livestock Exchange is at

<http://www.fennimorelivestock.com/index.php?site=home>.

The Reynolds Feed & Supply, LLC of Dodgeville is at <http://www.reynoldslivestock.com/whatIsnew/>.

The Tim Slack Auction and Realty, LLC of Fennimore is at

<http://www.timslackauctionrealty.com/market%20report.html>.

The Zumbrota Hay & Bedding Auction of Zumbrota, MN is at

<http://cla.crinet.com/page5295/ZumbrotaHayAndBeddingAuction>.

The Dyersville Sales Company of Dyersville, Iowa is at <http://dyersvillesales.com/hay-auction/hay-auction-results/>. Fort Atkinson auction is at <http://www.fortatkinsonhay.com/>

The Farmer to Farmer website is an electronic neighborhood bulletin board that allows local farmers to get in touch with one another to facilitate the marketing of feed commodities. It has recently been expanded to connect those with productive pastures to those producers who are in need of pastures. It can be found at <http://farmertofarmer.uwex.edu/>. If you would like assistance posting to this web site, contact your county's UW-Extension agriculture agent.