



**Hay Market Demand and Price Report for the Upper Midwest
As of February 22, 2016**

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All hay prices quoted are dollars per ton FOB point of origin for alfalfa hay unless otherwise noted.

The information presented in this report is compiled from public and private sales and reports in the Midwest.

The past several months of hay reports are archived. To view previous hay reports, go to the Team Forage web site and click on the [past hay reports](#) section.

Hay auction data will be collected on the first and third week of the month and posted on the following Monday when possible.

Demand and Sales Activity

Overall hay price declined \$15.00 per ton compared to the previous report. Currently supply exceeds demand and lower quality hay is the majority of the supply. Small square bale alfalfa continues to demand a premium price regardless of quality.

Upper Midwest Hay Price Summary by Quality Grade

Hay Grade	Bale type	----- Price (\$/ton) -----		
		Average	Minimum	Maximum
Prime (> 151 RFV/RFQ)	Small Square	\$251.00	\$200.00	\$312.00
	Large Square	\$167.00	\$120.00	\$200.00
	Large Round	\$116.00	\$90.00	\$150.00
Grade 1 (125 to 150 RFV/RFQ)	Small Square	\$178.00	\$80.00	\$430.00
	Large Square	\$127.00	\$60.00	\$168.00
	Large Round	\$88.00	\$55.00	\$120.00
Grade 2 (103 to 124 RFV/RFQ)	Small Square		No reported sale	
	Large Square	\$97.00	\$55.00	\$130.00
	Large Round	\$69.00	\$20.00	\$120.00
Grade 3 (87 to 102 RFV/RFQ)	Small Square		No reported sales	
	Large Square	\$71.00	\$40.00	\$100.00
	Large Round	\$41.00	\$5.00	\$90.00



For Nebraska, the bulk of the hay sold steady with moderate demand. Every day that passes is one day closer to cattle going on grass and most farmers are not going to buy extra forage. *For Iowa*, a better supply of all qualities of hay was available this week with firm prices. Bedding is also in demand as farmers welcomed warming temperatures. No organic hay was available this week.

In South Dakota, hay sold on a weaker market with limited buyer interest or inquiry when compared to the previous week's market. Warm temperatures have created some difficulty in moving hay and bedding along with concerns of road limits being placed on roads if the warm weather continues.

For Missouri, warmer weather has cattlemen thinking of soon to be green grass rather than feeding stored feed. Feeding will continue, but interest has moved from buying feed to buying spring inputs for the growing season. Farmers in the hay business would like to see lower inventory at this time of the year. Overall supply is moderate to heavy, demand is light, and prices are steady.

In Southwest Minnesota, there was an increase in supply of hay offered for auction this week. Literally no prime quality hay is available at the market. The majority offered at auction was grade 1 or lower. *For Illinois*, hay demand was moderate for heavy offerings with prices steady on good quality hay and weaker prices for lower quality hay.

In Wisconsin, hay supply exceeds demand at most auctions and lower quality hay is discounted. The hay price reflects the current supply of lower quality hay available and lack of demand. Most auctions have reported good supplies with reduced prices.

Straw prices are steady to a little weaker compared to the last market report. Small square bale price dropped \$0.50 per bale this week with an averaged \$2.95 a bale (range of \$1.00 to \$6.00). Large square bale price was \$2.00 lower this week, with an average price of \$31.00 per bale (range of \$23.00 to \$41.00); and large round bales were \$5.00 higher than last week with an average price \$32.00 per bale (range of \$20.00 - \$49.00 per bale). There is good demand for straw in Midwest markets.

The next Hay Market Demand and Price Report for the Upper Midwest will be posted on March 7, 2016.

Due to the lack of quality-tested hay auctions in Wisconsin, the following links are included in this report allowing producers to obtain some state and nearby state prices (these may or may not be quality tested auctions). The Equity Cooperative market report is at http://livestock.equitycoop.com/market_reports/. Go to the Lomira and Reedsville locations for their reports on hay and straw prices.

The Fennimore Livestock Exchange is at

<http://www.fennimorelivestock.com/index.php?site=home>.

The Reynolds Feed & Supply, LLC of Dodgeville is at <http://www.reynoldslivestock.com/whatIsnew/>.

The Tim Slack Auction and Realty, LLC of Fennimore is at

<http://www.timslackauctionrealty.com/market%20report.html>.

The Zumbrota Hay & Bedding Auction of Zumbrota, MN is at

<http://cla.crinet.com/page5295/ZumbrotaHayAndBeddingAuction>.

The Dyersville Sales Company of Dyersville, Iowa is at <http://dyersvillesales.com/hay-auction/hay-auction-results/>. Fort Atkinson auction is at <http://www.fortatkinsonhay.com/>

The Farmer to Farmer website is an electronic neighborhood bulletin board that allows local farmers to get in touch with one another to facilitate the marketing of feed commodities. It has recently been expanded to connect those with productive pastures to those producers who are in need of pastures. It can be found at <http://farmertofarmer.uwex.edu/>. If you would like assistance posting to this web site, contact your county's UW-Extension agriculture agent.