



**Hay Market Demand and Price Report for the Upper Midwest
As of April 11, 2016**

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All hay prices quoted are dollars per ton FOB point of origin for alfalfa hay unless otherwise noted.

The information presented in this report is compiled from public and private sales and reports in the Midwest.

The past several months of hay reports are archived. To view previous hay reports, go to the Team Forage web site and click on the [past hay reports](#) section.

Hay auction data will be collected on the first and third week of the month and posted on the following Monday when possible.

Demand and Sales Activity

Overall hay price was steady when compared to the previous report. Small square bale alfalfa in small lots continues to demand a premium price regardless of quality. There is a good supply of hay available to the market with a surplus of lower quality hay.

Upper Midwest Hay Price Summary by Quality Grade

Hay Grade	Bale type	----- Price (\$/ton) -----		
		Average	Minimum	Maximum
Prime (> 151 RFV/RFQ)	Small Square	\$245.00	\$200.00	\$300.00
	Large Square	\$184.00	\$150.00	\$210.00
	Large Round	\$122.00	\$103.00	\$140.00
Grade 1 (125 to 150 RFV/RFQ)	Small Square	\$182.00	\$115.00	\$255.00
	Large Square	\$132.00	\$78.00	\$270.00
	Large Round	\$97.00	\$75.00	\$130.00
Grade 2 (103 to 124 RFV/RFQ)	Small Square	\$132.00	\$85.00	\$175.00
	Large Square	\$112.00	\$45.00	\$205.00
	Large Round	\$72.00	\$40.00	\$110.00
Grade 3 (87 to 102 RFV/RFQ)	Small Square	\$100.00	\$100.00	\$100.00
	Large Square	\$70.00	\$45.00	\$100.00
	Large Round	\$54.00	\$13.00	\$88.00



For Nebraska, hay sold steady this past week. Demand was light to moderate for all forage products. *For Iowa*, prices were firm this week. Lower quality hay was at lower prices and reflected hay quality rather than an over - supply of lower quality hay. There are concerns of winter kill in older alfalfa stands in the state.

In South Dakota, all hay prices were steady for the week. Demand is light to moderate as farmers are not showing interest unless they absolutely need hay. *In Illinois*, demand for hay is moderate to good, with market activity moderate to active, for moderate offerings. Prices are steady. Southern areas in the state have alfalfa greening up with several inches of growth already. Hay acres in the state are expected to decrease in 2016. Some auctions will have their last quality tested hay auction of the season this month.

For Missouri, the first crop report came out this week. Nothing really earthshattering, hay supply is adequate to surplus. There are concerns of dryness creeping into the state from the southwest. Hay supply is moderate, demand is light, and prices are steady.

In Southwest Minnesota, Prices were steady for the quality offered. No prime quality hay has been delivered to auction most of the season. Steady prices for the quality of hay sold at the auction.

In Wisconsin, hay supply exceeds demand at most auctions. Prices were steady this week compared to the past week. There is a large supply of lower quality hay. 2016 spring has been very wet and teases us with a few warm days and then we get snow and cold temperatures. Mud is a problem in many areas and provided a demand for straw.

Straw prices were stronger this week. Small square bale price increased about \$0.30 per bale and averaged \$3.20 a bale (range of \$1.00 to \$6.00). Large square bale price saw an increase of \$7.00 a bale this week, with an average price of \$31.00 per bale (range of \$12.00 to \$47.00); and large round bales were \$4.00 higher compared to the last report with an average price \$26.00 per bale (range of \$15.00 - \$50.00 per bale).

The next Hay Market Demand and Price Report for the Upper Midwest will be posted on April 25, 2016.

Due to the lack of quality-tested hay auctions in Wisconsin, the following links are included in this report allowing producers to obtain some state and nearby state prices (these may or may not be quality tested auctions). The Equity Cooperative market report is at http://livestock.equitycoop.com/market_reports/. Go to the Lomira and Reedsville locations for their reports on hay and straw prices.

The Fennimore Livestock Exchange is at

<http://www.fennimorelivestock.com/index.php?site=home>.

The Reynolds Feed & Supply, LLC of Dodgeville is at <http://www.reynoldslivestock.com/whatIsnew/>.

The Tim Slack Auction and Realty, LLC of Fennimore is at

<http://www.timslackauctionrealty.com/market%20report.html>.

The Zumbrota Hay & Bedding Auction of Zumbrota, MN is at

<http://cla.crinet.com/page5295/ZumbrotaHayAndBeddingAuction>.

The Dyersville Sales Company of Dyersville, Iowa is at <http://dyersvillesales.com/hay-auction/hay-auction-results/>. Fort Atkinson auction is at <http://www.fortatkinsonhay.com/>

The Farmer to Farmer website is an electronic neighborhood bulletin board that allows local farmers to get in touch with one another to facilitate the marketing of feed commodities. It has recently been expanded to connect those with productive pastures to those producers who are in need of pastures. It can be found at <http://farmertofarmer.uwex.edu/>. If you would like assistance posting to this web site, contact your county's UW-Extension agriculture agent.

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