



**Hay Market Demand and Price Report for the Upper Midwest
As of June 27, 2016**

Data Compiled by [Richard Halopka](#) UW-Extension Clark County
Crops & Soils Agent

All hay prices quoted are dollars per ton FOB point of origin for alfalfa hay unless otherwise noted.

The information presented in this report is compiled from public and private sales and reports in the Midwest.

The past several months of hay reports are archived. To view previous hay reports, go to the Team Forage web site and click on the [past hay reports](#) section.

Hay auction data will be collected on the first and third week of the month and posted on the following Monday when possible.

Demand and Sales Activity

Hay price declined about \$20.00/ton on this report compared to the previous report. Small lots of small square bale hay didn't support the market. Some hay classes only had one sale this week. All markets commented on weak demand for a good supply of hay.

Upper Midwest Hay Price Summary by Quality Grade

Hay Grade	Bale type	----- Price (\$/ton) -----		
		Average	Minimum	Maximum
Prime (> 151 RFV/RFQ)	Small Square	\$227.00	\$200.00	\$260.00
	Large Square	\$172.00	\$140.00	\$200.00
	Large Round	No Reported Sales		
Grade 1 (125 to 150 RFV/RFQ)	Small Square	\$142.00	\$115.00	\$250.00
	Large Square	\$124.00	\$65.00	\$150.00
	Large Round	\$80.00	\$60.00	\$115.00
Grade 2 (103 to 124 RFV/RFQ)	Small Square	No Reported Sales		
	Large Square	\$89.00	\$40.00	\$120.00
	Large Round	\$63.00	\$40.00	\$115.00
Grade 3 (87 to 102 RFV/RFQ)	Small Square	No Reported Sales		
	Large Square	\$90.00	\$90.00	\$90.00
	Large Round	\$65.00	\$65.00	\$65.00



For Nebraska, demand remains light with reports of very good forage yields. There are reports of second crop hay being made. There are concerns of drought conditions in the state. *For Iowa*, lower quality hay is depressing prices at the market. Dairy quality hay does have some demand. Overall supply is good with lower demand currently. There was no report of organic hay this week.

In South Dakota, market prices are lower for all qualities of hay. Demand is light at best. About 3% of the state is listed as in a severe drought. *In Illinois*, no reported sales this week from the state.

For Missouri, supply of hay is moderate to heavy, demand is light, and prices are steady. About 60% of the state is showing up on the drought monitor. There was concern this week as temperatures were in the triple digits.

In Southwest Minnesota, good supply of lower quality hay, with light demand, and lower prices. Literally no supply of dairy quality hay at the auction this week.

In Wisconsin, hay supply exceeds demand. Prices were steady to weaker this week. No reports of prime quality hay being available or sold at auction this week. Mostly lower quality hay sales this week.

Straw small square bale price decreased to \$3.00 a bale this week (range of \$1.00 to \$6.00). Large square bale price decreased \$4.00 a bale this week, with comments of clean wheat straw bringing \$41.00 a bale. The average price is \$26.00 per bale (range of \$15.00 to \$41.00); and large round bale straw dropped \$8.00 a bale with average price of \$26.00 per bale (range of \$20.00 to \$35.00).

The next Hay Market Demand and Price Report for the Upper Midwest will be posted on Tuesday, July 12, 2016.

Due to the lack of quality-tested hay auctions in Wisconsin, the following links are included in this report allowing producers to obtain some state and nearby state prices (these may or may not be quality tested auctions). The Equity Cooperative market report is at http://livestock.equitycoop.com/market_reports/. Go to the Lomira, Reedsville, and Stratford locations for their reports on hay and straw prices.

The Fennimore Livestock Exchange is at

<http://www.fennimorelivestock.com/index.php?site=home>.

The Reynolds Feed & Supply, LLC of Dodgeville is at <http://www.reynoldslivestock.com/whatIsnew/>.

The Tim Slack Auction and Realty, LLC of Fennimore is at

<http://www.timslackauctionrealty.com/market%20report.html>.

The Zumbrot Hay & Bedding Auction of Zumbrot, MN is at (market runs September – May)

<http://cla.crinet.com/page5295/ZumbrotHayAndBeddingAuction>.

The Dyersville Sales Company of Dyersville, Iowa is at [http://dyersvillesales.com/hay-auction/hay-](http://dyersvillesales.com/hay-auction/hay-auction-results/)

[auction-results/](http://dyersvillesales.com/hay-auction/hay-auction-results/). Fort Atkinson auction is at <http://www.fortatkinsonhay.com/>

The Farmer to Farmer website is an electronic neighborhood bulletin board that allows local farmers to get in touch with one another to facilitate the marketing of feed commodities. It has recently been expanded to connect those with productive pastures to those producers who are in need of pastures. It can be found at <http://farmertofarmer.uwex.edu/>. If you would like assistance posting to this web site, contact your county's UW-Extension agriculture agent.

2014 Board of Regents of the University of Wisconsin System, doing business as the Division of Cooperative Extension of the University of Wisconsin-Extension