

Hay Market Demand and Price Report for the Upper Midwest As of January 9, 2017

Data Compiled by <u>Richard Halopka</u> UW-Extension Clark County Crops & Soils Agent

All hay prices quoted are dollars per ton FOB point of origin for alfalfa hay unless otherwise noted.

The information presented in this report is compiled from public and private sales and reports in the Midwest.

The past several months of hay reports are archived. To view previous hay reports, go to http://fyi.uwex.edu/forage/ on the Team Forage web site and click on the past hay reports section.

Hay auction data is collected on the first and third week of the month and posted on the following Monday when possible. Prices quoted in this report are for "as fed" alfalfa hay.

Demand and Sales Activity

Some markets have not sent out reports from last week's auctions. This may or may not be related to the holiday season. Overall the market is steady to a touch lower this week. Lower quality hay has influenced the market.

Upper Midwest Hay Price Summary by Quality Grade

Hay Grade	Bale type	Price (\$/ton)			
		Average	Minimum	Maximum	
Prime (> 151 RFV/RFQ)	Small Square	\$238.00	\$170.00	\$300.00	
	Large Square	\$113.00	\$103.00	\$185.00	
	Large Round	\$84.00	\$103.00	\$135.00	
Grade 1 (125 to 150 RFV/RFQ)	Small Square	\$119.00	\$105.00	\$135.00	
	Large Square	\$128.00	\$100.00	\$150.00	
	Large Round	\$82.00	\$70.00	\$115.00	
Grade 2 (103 to 124 RFV/RFQ)	Small Square]	No Reported Sales		
	Large Square	\$80.00	\$50.00	\$103.00	
	Large Round	\$70.00	\$50.00	\$100.00	
Grade 3 (87 to 102 RFV/RFQ)	Small Square]	No Reported Sales		
	Large Square	\$68.00	\$63.00	\$73.00	
	Large Round	\$53.00	\$33.00	\$75.00	



For Nebraska, demand is light, prices were steady this week. Adequate supplies of hay provide resistance to an increase in prices. For Iowa, supply is adequate to cover needs with steady prices. Demand improved after the holiday season, but prices have remained steady. No certified organic hay this week on the market.

In South Dakota, all classes of hay sold steady to weak with very few reported sales. Demand is light. Low cost of other cattle feed is providing little reason to pay more for hay. Better demand for bedding with snow and cold temperatures. *In Illinois*, no reports from any markets this week.

For Missouri, no report this week.

In Southwest Minnesota, total loads of hay have increased this week. Grade 1 or lower quality was available and low quality hay was discounted.

In Wisconsin, hay prices were lower reflecting only lower quality hay available at the auction.

Overall the straw market had little movement in prices. Small square bale straw price decreased averaging \$2.50 a bale this week (range of \$1.00 to \$4.50). Large square bale price was stronger with an average price of \$36.00 per bale (range of \$20.00 to \$65.00). Large round bales were unchanged from the last report at \$32.00 per bale (range of \$25.00 to \$35.00). Markets mentioned a demand for bedding materials this week with colder weather.

The next Hay Market Demand and Price Report for the Upper Midwest will be posted on Monday, January 23, 2017.

Due to the lack of quality-tested hay auctions in Wisconsin, the following links are included in this report allowing producers to obtain some state and nearby state prices (these may or may not be quality tested auctions). The Equity Cooperative market report is at

<u>http://livestock.equitycoop.com/market_reports/</u>. Go to the Lomira, Reedsville, and Stratford locations for their reports on hay and straw prices.

The Fennimore Livestock Exchange is at

http://www.fennimorelivestock.com/index.php?site=home.

The Reynolds Feed & Supply, LLC of Dodgeville is at http://www.reynoldslivestock.com/what1snew/. The Tim Slack Auction and Realty, LLC of Fennimore is at

http://www.timslackauctionrealty.com/market%20report.html.

The Zumbrota Hay & Bedding Auction of Zumbrota, MN is at (market runs September – May) http://cla.crinet.com/page5295/ZumbrotaHayAndBeddingAuction.

The Dyersville Sales Company of Dyersville, Iowa is at http://dyersvillesales.com/hay-auction/hay-auction-results/. Fort Atkinson auction is at http://www.fortatkinsonhay.com/

The Farmer to Farmer website is an electronic neighborhood bulletin board that allows local farmers to get in touch with one another to facilitate the marketing of feed commodities. It has recently been expanded to connect those with productive pastures to those producers who are in need of pastures. It can be found at http://farmertofarmer.uwex.edu/. If you would like assistance posting to this web site, contact your county's UW-Extension agriculture agent.

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