



**Hay Market Demand and Price Report for the Upper Midwest  
As of March 27, 2017**

Data Compiled by [Richard Halopka](#) UW-Extension Clark County  
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*All hay prices quoted are dollars per ton FOB point of origin for alfalfa hay unless otherwise noted.*

*The information presented in this report is compiled from public and private sales and reports in the Midwest.*

*The past several months of hay reports are archived. To view previous hay reports, go to <http://fyi.uwex.edu/forage/> on the Team Forage web site and click on the [past hay reports](#) section.*

Hay auction data is collected on the first and third week of the month and posted on the following Monday when possible. Prices quoted in this report are for “as fed” alfalfa hay.

**Demand and Sales Activity**

The market overall saw about a \$10.00/ton drop in prices this week. Overall supplies are strong and demand is weak, with large supplies of lower quality hay.

**Upper Midwest Hay Price Summary by Quality Grade**

Hay Grade	Bale type	----- Price (\$/ton) -----		
		Average	Minimum	Maximum
Prime (> 151 RFV/RFQ)	Small Square	\$191.00	\$150.00	\$250.00
	Large Square	\$184.00	\$140.00	\$250.00
	Large Round	\$103.00	\$100.00	\$105.00
Grade 1 (125 to 150 RFV/RFQ)	Small Square	\$104.00	\$105.00	\$110.00
	Large Square	\$132.00	\$115.00	\$173.00
	Large Round	\$80.00	\$50.00	\$110.00
Grade 2 (103 to 124 RFV/RFQ)	Small Square	No Reported Sales		
	Large Square	\$89.00	\$63.00	\$120.00
	Large Round	\$62.00	\$35.00	\$90.00
Grade 3 (87 to 102 RFV/RFQ)	Small Square	No Reported Sales		
	Large Square	\$60.00	\$45.00	\$75.00
	Large Round	\$46.00	\$10.00	\$78.00



*For Nebraska*, some hay is being delivered in to the southern plains at a very low or no price to producers who have lost everything. Some areas in Nebraska appear to be dry, while others are wet and some producers will pull pivots and plant hay. There was a moderate demand for hay this week with steady price with some concern of drier conditions in the state. *For Iowa*, prices were steady to higher with demand for dairy quality hay that is in short supply. Large square bales were the preferred package. No organic hay was available this week.

*In South Dakota*, buyer demand is light with abundant supplies and steady prices. Calving season is underway and most have a supply of hay or are only buying to cover need. *In Illinois*, no reports this week.

*For Missouri*, a lot of prepping field work has been done this week. Hay is being trucked to the fire impacted areas. Hay supply is moderate, demand is light, and prices remain steady to weak.

*In Southwest Minnesota*, good supply of hay at the market with little to no dairy quality hay. Lower quality hay impacted average market prices.

*In Wisconsin*, dairy quality hay brought a good price at the market. Overall prices were steady with a lower price on lower quality hay that is in an abundant supply.

Wildfire and export report: The report from wildfire areas is currently there are adequate supplies of hay in the region. Reviewing the March 24, 2017 export market report, 5,400 tons were exported this week, currently export prices are very similar to the reported Midwest prices. The current export market for alfalfa depending on quality ranged from \$90.00 - \$115.00 per ton from USDA.

Prices for straw were unchanged from the last report. Small square bale straw price averaged \$3.25 a bale this week (range of \$1.00 to \$6.00). Large square bale price was \$33.00 per bale (range of \$14.00 to \$60.00) an increase of \$1.00/bale. Large round bales were a few dollars lower than the last report priced at \$28.00 per bale (range of \$17.00 to \$37.00).

The next Hay Market Demand and Price Report for the Upper Midwest will be posted by Monday, April 10, 2017.

**Due to the lack of quality-tested hay auctions in Wisconsin**, the following links are included in this report allowing producers to obtain some state and nearby state prices (these may or may not be quality tested auctions). The Equity Cooperative market report is at [http://livestock.equitycoop.com/market\\_reports/](http://livestock.equitycoop.com/market_reports/). Go to the Lomira, Reedsville, and Stratford locations for their reports on untested hay and straw prices.

The Fennimore Livestock Exchange is at <http://www.fennimorelivestock.com/index.php?site=home>.

The Reynolds Feed & Supply, LLC of Dodgeville is at <http://www.reynoldslivestock.com/whatIsnew/>.

The Tim Slack Auction and Realty, LLC of Fennimore is at <http://www.timslackauctionrealty.com/market%20report.html>.

The Zumbrot Hay & Bedding Auction of Zumbrot, MN is at (market runs September – May) <http://cla.crinet.com/page5295/ZumbrotHayAndBeddingAuction>.

The Dyersville Sales Company of Dyersville, Iowa is at <http://dyersvillesales.com/hay-auction/hay-auction-results/>. Fort Atkinson auction is at <http://www.fortatkinsonhay.com/>

**The Farmer to Farmer website** is an electronic neighborhood bulletin board that allows local farmers to get in touch with one another to facilitate the marketing of feed commodities. It has recently been expanded to connect those with productive pastures to those producers who are in need of pastures. It can be found at <http://farmertofarmer.uwex.edu/>. If you would like assistance posting to this web site, contact your county's UW-Extension agriculture agent.

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