

## Hay Market Demand and Price Report for the Upper Midwest As of April 24, 2017

## Data Compiled by <u>Richard Halopka</u> UW-Extension Clark County Crops & Soils Agent

All hay prices quoted are dollars per ton FOB point of origin for alfalfa hay unless otherwise noted.

The information presented in this report is compiled from public and private sales and reports in the Midwest.

The past several months of hay reports are archived. To view previous hay reports, go to <a href="http://fyi.uwex.edu/forage/">http://fyi.uwex.edu/forage/</a> on the Team Forage web site and click on the past hay reports section.

Hay auction data is collected on the first and third week of the month and posted on the following Monday when possible. Prices quoted in this report are for "as fed" alfalfa hay.

## **Demand and Sales Activity**

Overall the hay market was \$5.00/ton lower this week. There were limited sales of small square bales that were above average. Lower quality hay has been discounted at local markets. Wet weather is delaying cattle going to pasture and there is little pasture available at this time, which may require farmers to purchase supplemental feed short term.

## **Upper Midwest Hay Price Summary by Quality Grade**

Hay Grade	Bale type	Price (\$/ton)		
		Average	Minimum	Maximum
Prime (> 151 RFV/RFQ)	Small Square	\$212.00	\$180.00	\$250.00
	Large Square	\$170.00	\$130.00	\$235.00
	Large Round	\$110.00	\$110.00	\$110.00
Grade 1 (125 to 150 RFV/RFQ)	Small Square	\$165.00	\$115.00	\$250.00
	Large Square	\$119.00	\$85.00	\$160.00
	Large Round	\$79.00	\$50.00	\$108.00
Grade 2 (103 to 124 RFV/RFQ)	Small Square	No Reported Sales		
	Large Square	\$89.00	\$55.00	\$120.00
	Large Round	\$63.00	\$35.00	\$85.00
Grade 3 (87 to 102 RFV/RFQ)	Small Square	]	No Reported Sales	
	Large Square	\$75.00	\$60.00	\$90.00
	Large Round	\$56.00	\$40.00	\$65.00



For Nebraska, demand is light, hay prices are steady. Farmers have hay available for sell that will be carried over for next year. Spring tillage and alfalfa planting has begun. For Iowa, prices were steady while dairy quality hay is in short supply at the market. Warming temperatures have farmers looking to get cattle on green grass. Winterkill concerns are spotty and not as bad as first thought.

*In South Dakota*, buyer demand is light with weaker undertones on price. Quality of hay available is average. There is demand for quality hay at higher prices. Bedding materials are in light demand. Row crop guys will be planting as soon as weather allows them. Monday will be the last Monday sale of the season. *In Illinois*, no reports this week.

*For Missouri*, hay movement is very light with piles of hay to be carried over. There are a few hay donations going to wildfire areas. Demand is light, prices are steady to weak. Many have hay fields fertilized, but wet weather is delaying field work and planting is slightly behind the five year average at this time.

*In Southwest Minnesota*, adequate supplies of average quality hay with steady prices. There is a lack of quality hay at the auction.

*In Wisconsin*, overall prices were steady with reduced prices on lower quality hay. Quality hay will bring a good price; overall it is a buyer's market.

Export report April 14, 2017, 2450 tons were exported this week, depending on quality price ranged from \$105.00 - \$140.00 per ton from USDA.

Straw prices were steady this week. Small square bale straw price averaged \$3.00 a bale this week (range of \$1.00 to \$6.00). Large square bale price was \$23.00 per bale (range of \$10.00 to \$40.00). Large round bales decreased about \$5.00 a bale and averaged \$20.00 per bale (range of \$17.00 to \$29.00).

The next Hay Market Demand and Price Report for the Upper Midwest will be posted by Monday, May 8, 2017.

**Due to the lack of quality-tested hay auctions in Wisconsin**, the following links are included in this report allowing producers to obtain some state and nearby state prices (these may or may not be quality tested auctions). The Equity Cooperative market report is at

http://livestock.equitycoop.com/market\_reports/. Go to the Lomira, Reedsville, and Stratford locations for their reports on untested hay and straw prices.

The Fennimore Livestock Exchange is at

http://www.fennimorelivestock.com/index.php?site=home.

The Reynolds Feed & Supply, LLC of Dodgeville is at <a href="http://www.reynoldslivestock.com/what1snew/">http://www.reynoldslivestock.com/what1snew/</a>.

The Tim Slack Auction and Realty, LLC of Fennimore is at

http://www.timslackauctionrealty.com/market%20report.html.

The Zumbrota Hay & Bedding Auction of Zumbrota, MN is at (market runs September – May) http://cla.crinet.com/page5295/ZumbrotaHayAndBeddingAuction.

The Dyersville Sales Company of Dyersville, Iowa is at <a href="http://dyersvillesales.com/hay-auction/hay-auction-results/">http://dyersvillesales.com/hay-auction/hay-auction-results/</a>. Fort Atkinson auction is at <a href="http://www.fortatkinsonhay.com/">http://www.fortatkinsonhay.com/</a>

**The Farmer to Farmer website** is an electronic neighborhood bulletin board that allows local farmers to get in touch with one another to facilitate the marketing of feed commodities. It has recently been expanded to connect those with productive pastures to those producers who are in need of pastures. It can be found at <a href="http://farmertofarmer.uwex.edu/">http://farmertofarmer.uwex.edu/</a>. If you would like assistance posting to this web site, contact your county's UW-Extension agriculture agent.

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