



**Hay Market Demand and Price Report for the Upper Midwest
For September 11, 2017**

Data Compiled by [Richard Halopka](#) UW-Extension Clark County
Crops & Soils Agent

All hay prices quoted are dollars per ton FOB point of origin for alfalfa hay unless otherwise noted.

The information presented in this report is compiled from public and private sales and reports in the Midwest.

The past several months of hay reports are archived. To view previous hay reports, go to <http://fyi.uwex.edu/forage/> on the Team Forage web site and click on the [past hay reports](#) section.

Hay auction data is collected on the first and third week of the month and posted the following Monday when possible. Prices quoted in this report are for “as fed” alfalfa hay.

Demand and Sales Comments

Hay market is showing some strength. The top quality hay price really hasn’t increased much, but the grade 1 and 2 hay price has increased across markets. There is an adequate supply of lower quality hay resulting in little or no change in price.

Upper Midwest Hay Price Summary by Quality Grade

Hay Grade	Bale type	----- Price (\$/ton) -----		
		Average	Minimum	Maximum
Prime (> 151 RFV/RFQ)	Small Square	\$254.00	\$210.00	\$300.00
	Large Square	\$180.00	\$150.00	\$200.00
	Large Round	\$133.00	\$133.00	\$133.00
Grade 1 (125 to 150 RFV/RFQ)	Small Square	\$173.00	\$120.00	\$230.00
	Large Square	\$141.00	\$113.00	\$175.00
	Large Round	\$91.00	\$53.00	\$130.00
Grade 2 (103 to 124 RFV/RFQ)	Small Square	No Reported Sales		
	Large Square	\$115.00	\$100.00	\$143.00
	Large Round	\$90.00	\$80.00	\$100.00
Grade 3 (87 to 102 RFV/RFQ)	Small Square	No Reported Sales		
	Large Square	\$88.00	\$75.00	\$95.00
	Large Round	\$65.00	\$55.00	\$70.00



For Nebraska, all hay classes sold steady to \$5.00 per ton lower this week. Recent rainfall has decreased demand for hay as pastures are producing to cover stocker cattle needs. Some corn silage is being harvested and reports are good quality and yield of corn, decreasing the demand for hay. *For Iowa*, prices were steady with some strength over last week. Demand is moderate with farmers willing to pay for quality hay. There are some rumors of decreased yields across the state, which has led farmers to hold crop for potentially increased prices down the road.

In South Dakota, hay sold generally steady with firmer undertones for quality hay. Demand is moderate. Some farmers are now focusing on harvesting corn silage and hay is not as important. Bedding materials were in demand this week at auction. Corsica didn't have a sale this week.

For Missouri, hay supplies are moderate, demand is light and prices are steady. Many farmers were searching for the jacket between or behind the tractor or truck seat this week as temperatures were unseasonably cool. Many are beginning corn silage harvest.

In Southwest Minnesota, not much change at this market with adequate supply of hay, price trend is steady with limited quality hay available.

In Wisconsin, there was a lack of heat this growing season, thus reducing growing degree days in the state and now corn silage harvest is being delayed. There is some concern in dairy areas with the lack of adequate quality and quantity of hay. Some farmers are purchasing hay off the field as the last cuttings are wrapping up for the season.

Hay export report for September 8, 2017, exports increased this week with 1,400 tons of alfalfa hay exported this past week, with a price of \$153.00 per ton from USDA.

Straw prices were steady this week. Small square bale straw price increased slightly to an average of \$3.00 a bale (range of \$1.50 to \$5.00). Large square bale straw backed off \$1.00 a bale to averaged \$37.00 per bale (range of \$20.00 to \$48.00). Large round bale priced increased this week to an average of \$41.00 a bale (range of \$31.00-\$53.00).

The next Hay Market Demand and Price Report for the Upper Midwest will be posted by Monday, September 25, 2017.

Due to the lack of quality-tested hay auctions in Wisconsin, the following links are included in this report allowing producers to obtain some state and nearby state prices (these may or may not be quality tested auctions). The Equity Cooperative market report is at http://livestock.equitycoop.com/market_reports/. Go to the Lomira, Reedsville, and Stratford locations for their reports on untested hay and straw prices.

The Fennimore Livestock Exchange is at <http://www.fennimorelivestock.com/index.php?site=home>.

The Reynolds Feed & Supply, LLC of Dodgeville is at <http://www.reynoldslivestock.com/whatIsnew/>.

The Tim Slack Auction and Realty, LLC of Fennimore is at <http://www.timslackauctionrealty.com/market%20report.html>.

The Zumbrota Hay & Bedding Auction of Zumbrota, MN is at (market runs September – May) <http://cla.crinet.com/page5295/ZumbrotaHayAndBeddingAuction>.

The Dyersville Sales Company of Dyersville, Iowa is at <http://dyersvillesales.com/hay-auction/hay-auction-results/>. Fort Atkinson auction is at <http://www.fortatkinsonhay.com/>

The Farmer to Farmer website is an electronic neighborhood bulletin board that allows local farmers to get in touch with one another to facilitate the marketing of feed commodities. It has recently been expanded to connect those with productive pastures to those producers who are in need of pastures. It can be found at <http://farmertofarmer.uwex.edu/>. If you would like assistance posting to this web site, contact your county's UW-Extension agriculture agent.

2014 Board of Regents of the University of Wisconsin System, doing business as the Division of

Cooperative Extension of the University of Wisconsin-Extension