



**Hay Market Demand and Price Report for the Upper Midwest
For September 25, 2017**

Data Compiled by [Richard Halopka](#) UW-Extension Clark County
Crops & Soils Agent

All hay prices quoted are dollars per ton FOB point of origin for alfalfa hay unless otherwise noted.

The information presented in this report is compiled from public and private sales and reports in the Midwest.

The past several months of hay reports are archived. To view previous hay reports, go to <http://fyi.uwex.edu/forage/> on the Team Forage web site and click on the [past hay reports](#) section.

Hay auction data is collected on the first and third week of the month and posted the following Monday when possible. Prices quoted in this report are for “as fed” alfalfa hay.

Demand and Sales Comments

Hay market is sideways. With fall harvest on the minds of farmers purchasing hay will take a back seat. Overall there is an adequate supply even with drought in some Midwestern states. Many farmers are developing a plan for the feeding season, which may include selling calves early. Dairy quality hay is in demand, but at what price? With a good supply of hay prices are not increasing at the current time.

Upper Midwest Hay Price Summary by Quality Grade

Hay Grade	Bale type	----- Price (\$/ton) -----		
		Average	Minimum	Maximum
Prime (> 151 RFV/RFQ)	Small Square	\$237.00	\$210.00	\$265.00
	Large Square	\$176.00	\$113.00	\$250.00
	Large Round	\$116.00	\$113.00	\$130.00
Grade 1 (125 to 150 RFV/RFQ)	Small Square	\$185.00	\$140.00	\$230.00
	Large Square	\$134.00	\$95.00	\$160.00
	Large Round	\$85.00	\$50.00	\$138.00
Grade 2 (103 to 124 RFV/RFQ)	Small Square	\$90.00	\$90.00	\$90.00
	Large Square	\$101.00	\$70.00	\$120.00
	Large Round	\$87.00	\$68.00	\$100.00
Grade 3 (87 to 102 RFV/RFQ)	Small Square	\$70.00	\$70.00	\$70.00
	Large Square	\$73.00	\$60.00	\$85.00
	Large Round	\$80.00	\$48.00	\$100.00



For Nebraska, earlier in the season there appeared to be a potential shortage of forages. Sporadic rains have provided a supply of forages for most livestock farmers in the state. Prices are steady this week. *For Iowa*, prices are trending lower this past week. Light demand and the fact that corn silage harvest may be the activity of the week.

In South Dakota, hay sold with weaker undertones, with light demand and interest this week. Corn silage harvest is in progress and many are prepping equipment for soybean harvest.

For Missouri, hay supplies are moderate, demand is light and prices are steady. Many are marketing calves early to allow stockpiled forage for the balance of their livestock and reduce purchased forages.

In Southwest Minnesota, not much change at this market with adequate supply of mixed hay, price trend is steady with limited quality hay available.

In Wisconsin, corn silage harvest is on everyone's mind and the harvest will begin in earnest shortly. There is demand for quality hay just not much of a supply at auctions. Overall hay supply may contribute to a depressed price currently at the market.

Hay export report for September 22, 2017, exports increased this week as 3,000 tons of alfalfa hay were exported at an average price of \$150.00 per ton from USDA.

Straw prices were steady this week. Small square bale straw price was steady and averaged \$3.00 a bale (range of \$1.50 to \$5.00). Large square bale straw was \$2.00 a bale stronger and averaged \$39.00 per bale (range of \$28.00 to \$48.00). Large round bale straw was \$2.00 lower and averages of \$39.00 a bale (range of \$29.00-\$50.00).

The next Hay Market Demand and Price Report for the Upper Midwest will be posted by Monday, October 9, 2017.

Due to the lack of quality-tested hay auctions in Wisconsin, the following links are included in this report allowing producers to obtain some state and nearby state prices (these may or may not be quality tested auctions). The Equity Cooperative market report is at http://livestock.equitycoop.com/market_reports/. Go to the Lomira, Reedsville, and Stratford locations for their reports on untested hay and straw prices.

The Fennimore Livestock Exchange is at <http://www.fennimorelivestock.com/index.php?site=home>.

The Reynolds Feed & Supply, LLC of Dodgeville is at <http://www.reynoldslivestock.com/whatIsnew/>.

The Tim Slack Auction and Realty, LLC of Fennimore is at <http://www.timslackauctionrealty.com/market%20report.html>.

The Zumbrota Hay & Bedding Auction of Zumbrota, MN is at (market runs September – May) <http://cla.crinet.com/page5295/ZumbrotaHayAndBeddingAuction>.

The Dyersville Sales Company of Dyersville, Iowa is at <http://dyersvillesales.com/hay-auction/hay-auction-results/>. Fort Atkinson auction is at <http://www.fortatkinsonhay.com/>

The Farmer to Farmer website is an electronic neighborhood bulletin board that allows local farmers to get in touch with one another to facilitate the marketing of feed commodities. It has recently been expanded to connect those with productive pastures to those producers who are in need of pastures. It can be found at <http://farmertofarmer.uwex.edu/>. If you would like assistance posting to this web site, contact your county's UW-Extension agriculture agent.

2014 Board of Regents of the University of Wisconsin System, doing business as the Division of Cooperative Extension of the University of Wisconsin-Extension