



**Hay Market Demand and Price Report for the Upper Midwest
For October 23, 2017**

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All hay prices quoted are dollars per ton FOB point of origin for alfalfa hay unless otherwise noted.

The information presented in this report is compiled from public and private sales and reports in the Midwest.

The past several months of hay reports are archived. To view previous hay reports, go to <http://fyi.uwex.edu/forage/> on the Team Forage web site and click on the [past hay reports](#) section.

Hay auction data is collected on the first and third week of the month and posted the following Monday when possible. Prices quoted in this report are for “as fed” alfalfa hay.

Demand and Sales Comments

Hay prices continue a trend of wide price ranges. Overall the hay market is steady to stronger again this week. Harvest season, while delayed has been very active this past week, which has surprised some hay market watchers, as prices are strong even with field work.

Upper Midwest Hay Price Summary by Quality Grade

Hay Grade	Bale type	----- Price (\$/ton) -----		
		Average	Minimum	Maximum
Prime (> 151 RFV/RFQ)	Small Square	\$215.00	\$190.00	\$240.00
	Large Square	\$182.00	\$120.00	\$240.00
	Large Round	\$121.00	\$110.00	\$140.00
Grade 1 (125 to 150 RFV/RFQ)	Small Square	\$205.00	\$180.00	\$230.00
	Large Square	\$143.00	\$105.00	\$175.00
	Large Round	\$88.00	\$50.00	\$150.00
Grade 2 (103 to 124 RFV/RFQ)	Small Square	No Reported Sales		
	Large Square	\$129.00	\$100.00	\$150.00
	Large Round	\$93.00	\$70.00	\$125.00
Grade 3 (87 to 102 RFV/RFQ)	Small Square	No Reported Sales		
	Large Square	No Reported Sales		
	Large Round	\$85.00	\$60.00	\$100.00



For Nebraska, prices are unevenly steady with light demand. The greatest demand is for top quality grass hay for weaning calves. *For Iowa*, prices were slightly higher. There is a very good demand for bedding material this week at the auction.

In South Dakota, hay sold steady with moderate demand. Interest in hay has picked up this past week, but buyers are very selective in the quality they are willing to purchase. The level of interest is a little surprising as many are in the field harvesting soybeans and corn.

For Missouri, hay supplies are moderate, demand is light and prices are steady. Some areas of the state are still short of water and have lower quality plus less supply of hay.

In Southwest Minnesota, not much change at this market with adequate supply of mixed hay, price trend is steady with limited quality hay available.

In Wisconsin, a great deal of action this week in the field. Multiple harvest operations are occurring at once as weather this year caused delays in planting and delayed maturity. Hay supplies are contributing to a depressed price currently at the market, plus lack of a need to buy hay. There is a demand for quality hay that is not available at the market.

Hay export report for October 20, 2017, 3,850 tons of alfalfa hay was exported. Top quality hay ranged from \$165.00 to \$170.00 (1,500 ton exported) per ton. Lower quality alfalfa sold for \$120.00-\$125.00 per ton (2,000 ton and 350 ton rain damaged hay exported) per USDA reports.

Straw prices were steady this week. Small square bale straw price was steady and averaged \$3.00 a bale (range of \$1.50 to \$5.00). Large square bale straw \$43.00 per bale (range of \$35.00 to \$61.00). Large round bale straw averaged of \$43.00 a bale (range of \$30.00-\$51.00). Some auctions mentioned a good demand for straw this past week.

The next Hay Market Demand and Price Report for the Upper Midwest will be posted by Monday, November 13, 2017.

Due to the lack of quality-tested hay auctions in Wisconsin, the following links are included in this report allowing producers to obtain some state and nearby state prices (these may or may not be quality tested auctions). The Equity Cooperative market report is at http://livestock.equitycoop.com/market_reports/. Go to the Lomira, Reedsville, and Stratford locations for their reports on untested hay and straw prices.

The Fennimore Livestock Exchange is at <http://www.fennimorelivestock.com/index.php?site=home>.

The Reynolds Feed & Supply, LLC of Dodgeville is at <http://www.reynoldslivestock.com/whatIsnew/>.

The Tim Slack Auction and Realty, LLC of Fennimore is at <http://www.timslackauctionrealty.com/market%20report.html>.

The Zumbrota Hay & Bedding Auction of Zumbrota, MN is at (market runs September – May) <http://cla.crinet.com/page5295/ZumbrotaHayAndBeddingAuction>.

The Dyersville Sales Company of Dyersville, Iowa is at <http://dyersvillesales.com/hay-auction/hay-auction-results/>. Fort Atkinson auction is at <http://www.fortatkinsonhay.com/>

The Farmer to Farmer website is an electronic neighborhood bulletin board that allows local farmers to get in touch with one another to facilitate the marketing of feed commodities. It has recently been expanded to connect those with productive pastures to those producers who are in need of pastures. It can be found at <http://farmertofarmer.uwex.edu/>. If you would like assistance posting to this web site, contact your county's UW-Extension agriculture agent.

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