



**Hay Market Demand and Price Report for the Upper Midwest  
For January 22, 2018**

Data Compiled by [Richard Halopka](#) UW-Extension Clark County  
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*All hay prices quoted are dollars per ton FOB point of origin for alfalfa hay unless otherwise noted.*

*The information presented in this report is compiled from public and private sales and reports in the Midwest.*

*The past several months of hay reports are archived. To view previous hay reports, go to <http://fyi.uwex.edu/forage/> on the Team Forage web site and click on the [past hay reports](#) section.*

**Hay auction data is collected on the first and third week of the month and posted the following Monday when possible. Prices quoted in this report are for “as fed” alfalfa hay.**

**Demand and Sales Comments**

Hay prices were stronger across all classes of hay during the past week. Better quality hay was in demand and available at the market. Lower quality of hay prices increase slightly, but was not available at most markets. There was a wide range in hay prices this week.

**Upper Midwest Hay Price Summary by Quality Grade**

Hay Grade	Bale type	----- Price (\$/ton) -----		
		Average	Minimum	Maximum
Prime (> 151 RFV/RFQ)	Small Square	\$251.00	\$210.00	\$320.00
	Large Square	\$207.00	\$143.00	\$285.00
	Large Round	\$155.00	\$90.00	\$210.00
Grade 1 (125 to 150 RFV/RFQ)	Small Square	\$183.00	\$120.00	\$280.00
	Large Square	\$158.00	\$120.00	\$240.00
	Large Round	\$126.00	\$75.00	\$200.00
Grade 2 (103 to 124 RFV/RFQ)	Small Square	No Sales Reported		
	Large Square	\$133.00	\$115.00	\$180.00
	Large Round	\$115.00	\$65.00	\$160.00
Grade 3 (87 to 102 RFV/RFQ)	Small Square	No Reported Sales		
	Large Square	No Reported Sales		
	Large Round	\$114.00	\$88.00	\$140.00



*For Nebraska*, demand is good for all hay classes. Some areas of the state are reporting alfalfa hay supply is becoming tight. A fair amount of hay has been shipped out of state to dairies and feedlots. *For Iowa*, hay prices are steady with moderate demand. There is hope that corn prices will improve, which may increase the demand for hay for feedlot rations.

*In South Dakota*, prices were steady with light demand. Sub-zero temperatures deterred some producers from attending auctions this past week.

*For Missouri*, there is demand for small square bales from horse owners. Hay supplies are moderate, demand is moderate, and prices are steady. Overall hay yield for 2017 is estimated at 2 tons per acre, which decreased from 2016.

*In Southwest Minnesota*, adequate supply of hay, price trend is steady with limited quality hay available.

*In Wisconsin*, there is demand for hay at the market. Prices were about \$5.00 per ton higher than the last report for all classes of hay. There is good demand for straw.

The hay export report for January 19, 2018 had only 30 tons of grass hay exported at \$180.00 per ton from the USDA export report.

Straw was in demand and prices were steady to slightly weaker. Small square bale straw price averaged \$3.35 a bale (range of \$1.50 to \$6.00). Large square bale straw price decreased slightly and average price was \$39.00 per bale (range of \$24.00 to \$50.00). Large round bale straw sold for \$30.00 per bale (range of \$25.00 to \$48.00).

The next Hay Market Demand and Price Report for the Upper Midwest will be posted on Monday, February 12, 2018.

**Due to the lack of quality-tested hay auctions in Wisconsin**, the following links are included in this report allowing producers to obtain some state and nearby state prices (these may or may not be quality tested auctions). The Equity Cooperative market report is at

[http://livestock.equitycoop.com/market\\_reports/](http://livestock.equitycoop.com/market_reports/). Go to the Lomira, Reedsville, and Stratford locations for their reports on untested hay and straw prices.

The Fennimore Livestock Exchange is at

<http://www.fennimorelivestock.com/index.php?site=home>.

The Reynolds Feed & Supply, LLC of Dodgeville is at <http://www.reynoldslivestock.com/whatIsnew/>.

The Tim Slack Auction and Realty, LLC of Fennimore is at

<http://www.timslackauctionrealty.com/market%20report.html>.

The Zumbrota Hay & Bedding Auction of Zumbrota, MN is at (market runs September – May)

<http://cla.crinet.com/page5295/ZumbrotaHayAndBeddingAuction>.

The Dyersville Sales Company of Dyersville, Iowa is at <http://dyersvillesales.com/hay-auction/hay-auction-results/>. Fort Atkinson auction is at <http://www.fortatkinsonhay.com/>

**The Farmer to Farmer website** is an electronic neighborhood bulletin board that allows local farmers to get in touch with one another to facilitate the marketing of feed commodities. It has recently been expanded to connect those with productive pastures to those producers who are in need of pastures. It can be found at <http://farmertofarmer.uwex.edu/>. If you would like assistance posting to this web site, contact your county's UW-Extension agriculture agent.

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