



**Hay Market Demand and Price Report for the Upper Midwest
For March 26, 2018**

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All hay prices quoted are dollars per ton FOB point of origin for alfalfa hay unless otherwise noted.

The information presented in this report is compiled from public and private sales and reports in the Midwest.

The past several months of hay reports are archived. To view previous hay reports, go to <http://fyi.uwex.edu/forage/> on the Team Forage web site and click on the [past hay reports](#) section.

Hay auction data is collected on the first and third week of the month and posted the following Monday when possible. Prices quoted in this report are for “as fed” alfalfa hay.

Demand and Sales Comments

Hay prices were steady this week at the market. There is a premium on small square baled hay. Prime hay price is steady with good demand. Low grain markets have some farmers purchasing forage and walking their stored grain off the farm, providing demand for lower quality of hay.

Upper Midwest Hay Price Summary by Quality Grade

Hay Grade	Bale type	----- Price (\$/ton) -----		
		Average	Minimum	Maximum
Prime (> 151 RFV/RFQ)	Small Square	\$234.00	\$165.00	\$320.00
	Large Square	\$186.00	\$120.00	\$250.00
	Large Round	\$158.00	\$135.00	\$180.00
Grade 1 (125 to 150 RFV/RFQ)	Small Square	\$182.00	\$130.00	\$280.00
	Large Square	\$148.00	\$75.00	\$190.00
	Large Round	\$123.00	\$60.00	\$160.00
Grade 2 (103 to 124 RFV/RFQ)	Small Square	\$174.00	\$105.00	\$280.00
	Large Square	\$121.00	\$65.00	\$150.00
	Large Round	\$108.00	\$50.00	\$200.00
Grade 3 (87 to 102 RFV/RFQ)	Small Square	\$110.00	\$110.00	\$110.00
	Large Square	\$100.00	\$70.00	\$120.00
	Large Round	\$109.00	\$98.00	\$120.00



For Nebraska, alfalfa hay sold steady this week, with ground and delivered hay \$10.00/ton higher. Demand overall is good. It is surprising how much 2016 hay is at the market. At the end of the season there appears there will be a small carryover of 2017 crop. Some farmers are contracting 2018 hay. *For Iowa*, hay prices trended steady this week. Demand is good with light supplies. Drought concerns have been reduced this week, but about 10% of state listed as moderate drought condition.

In South Dakota, all hay classes hold at steady prices. Demand is moderate to good, with highest demand West River area and west. Hay supplies are becoming tight. Lower quality grinding type hay is in demand. Road weight limits may reduce hay movement.

For Missouri, hay supplies are light to moderate, demand is moderate, and prices are steady. This week was the official start of spring, but temperatures are cool and pastures are slow to break dormancy. Some farmers are attempting to spread fertilizer, but must avoid wet areas in field.

In Southwest Minnesota, market is steady with no fancy high end quality hay. There is good demand as a number of grain producers are walking grain off the farm with livestock.

In Wisconsin, there is demand for high quality hay with a limited supply. There is a good supply of hay at auction sites some may not be top quality and prices do reflect the quality of hay.

No confirmed hay exported sales for March 23, 2018 from USDA.

Straw prices were steady this week. Some markets reported demand for straw in some regions. Small square bale straw price averaged \$3.30 a bale (range of \$1.25 to \$6.00). Large square bale straw price averaged \$38.00 per bale (range of \$10.00 to \$73.00). Large round bale straw sold for an average of \$37.00 per bale (range of \$30.00 to \$48.00).

The next Hay Market Demand and Price Report for the Upper Midwest will be posted on Monday, April 9, 2018.

Due to the lack of quality-tested hay auctions in Wisconsin, the following links are included in this report allowing producers to obtain some state and nearby state prices (these may or may not be quality tested auctions). The Equity Cooperative market report is at http://livestock.equitycoop.com/market_reports/. Go to the Lomira, Reedsville, and Stratford locations for their reports on untested hay and straw prices.

The Fennimore Livestock Exchange is at

<http://www.fennimorelivestock.com/index.php?site=home>.

The Reynolds Feed & Supply, LLC of Dodgeville is at <http://www.reynoldslivestock.com/what1snew/>.

The Tim Slack Auction and Realty, LLC of Fennimore is at

<http://www.timslackauctionrealty.com/market%20report.html>.

The Zumbrota Hay & Bedding Auction of Zumbrota, MN is at (market runs September – May)

<http://cla.crinet.com/page5295/ZumbrotaHayAndBeddingAuction>.

The Dyersville Sales Company of Dyersville, Iowa is at <http://dyersvillesales.com/hay-auction/hay-auction-results/>. Fort Atkinson auction is at <http://www.fortatkinsonhay.com/>

The Farmer to Farmer website is an electronic neighborhood bulletin board that allows local farmers to get in touch with one another to facilitate the marketing of feed commodities. It has recently been expanded to connect those with productive pastures to those producers who are in need of pastures. It can be found at <http://farmertofarmer.uwex.edu/>. If you would like assistance posting to this web site, contact your county's UW-Extension agriculture agent.

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