



**Hay Market Demand and Price Report for the Upper Midwest  
For June 25, 2018**

Data Compiled by [Richard Halopka](#) UW-Extension Clark County  
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*All hay prices quoted are dollars per ton FOB point of origin for alfalfa hay unless otherwise noted.*

*The information presented in this report is compiled from public and private sales and reports in the Midwest.*

*The past several months of hay reports are archived. To view previous hay reports, go to <http://fyi.uwex.edu/forage/> on the Team Forage web site and click on the [past hay reports](#) section.*

**Hay auction data is collected on the first and third week of the month and posted the following Monday when possible. Prices quoted in this report are for “as fed” alfalfa hay.**

**Demand and Sales Comments**

Hay prices were steady this past week. The number of hay auctions is reduced during the summer months and with second crop beginning many farmers will check their inventory before ordering or buying hay. There was a lack of hay available at a number of the auctions this past week.

**Upper Midwest Hay Price Summary by Quality Grade**

Hay Grade	Bale type	----- Price (\$/ton) -----		
		Average	Minimum	Maximum
Prime (> 151 RFV/RFQ)	Small Square	\$245.00	\$200.00	\$320.00
	Large Square	\$200.00	\$160.00	\$260.00
	Large Round	\$210.00	\$210.00	\$210.00
Grade 1 (125 to 150 RFV/RFQ)	Small Square	\$199.00	\$140.00	\$280.00
	Large Square	\$163.00	\$120.00	\$240.00
	Large Round	\$143.00	\$105.00	\$200.00
Grade 2 (103 to 124 RFV/RFQ)	Small Square	\$130.00	\$130.00	\$130.00
	Large Square	\$121.00	\$80.00	\$190.00
	Large Round	\$121.00	\$85.00	\$140.00
Grade 3 (87 to 102 RFV/RFQ)	Small Square		No Reported Sales	
	Large Square		No Reported Sales	
	Large Round	\$93.00	\$55.00	\$140.00



*For Nebraska*, new crop alfalfa sold steady on a thin test. Demand was moderate too good for ground and delivered forage products. The question many are asking is will dairy farmers pay for premium alfalfa hay? Many questions revolve around hay yield and supply for this coming season. *For Iowa*, hay was in short supply this week. Old and new crop hay was available with similar prices paid for both crops as some question the quality of the 2018 crop.

*In South Dakota*, all classes of hay sold steady this week. Demand was moderate as buyers are only purchasing what hay they require at this time, rather than purchase ahead of the feeding season. There was a fair amount of rainfall this week, which may help the drought monitor, but doesn't help with hay making.

*For Missouri*, summer officially arrived this week, but farmers are trying to add inventory to their hay supplies. Currently yields are less than anticipated and unless additional cuttings increase total yield supplies could be tight when feeding season begins this fall. Hay supplies are light, with steady prices.

*In Southwest Minnesota*, little dairy quality hay available and prices reflect the quality of hay available this past week.

*In Wisconsin*, some areas are beginning second cutting. Overall, there are concerns about the hay supply as yields on some older stands were reduced in first crop. There is an adequate supply, but the majority is not dairy quality. Top quality dairy hay has retained a higher price compared to lower quality hay.

Straw prices were steady this week with exception of round bales which had very limited sales this week. Small square bale straw price averaged \$3.90 a bale (range of \$3.00 to \$6.00). Large square bale straw prices averaged \$38.00 per bale (a wide range of \$16.00 to \$75.00). Large round bale straw averaged \$31.00 per bale (range of \$22.00 - \$40.00) with limited sales this week.

The next Hay Market Demand and Price Report for the Upper Midwest will be posted on Monday, July 9, 2018. If you have a chance to attend Farm Technology Days in Wood County, near Marshfield WI, please stop at the UW-Extension education tent.

**Due to the lack of quality-tested hay auctions in Wisconsin**, the following links are included in this report allowing producers to obtain some state and nearby state prices (these may or may not be quality tested auctions). The Equity Cooperative market report is at [http://livestock.equitycoop.com/market\\_reports/](http://livestock.equitycoop.com/market_reports/). Go to the Lomira, Reedsville, and Stratford locations for their reports on untested hay and straw prices.

The Fennimore Livestock Exchange is at

<http://www.fennimorelivestock.com/index.php?site=home>.

The Reynolds Feed & Supply, LLC of Dodgeville is at <http://www.reynoldslivestock.com/whatIsnew/>.

The Tim Slack Auction and Realty, LLC of Fennimore is at

<http://www.timslackauctionrealty.com/market%20report.html>.

The Zumbrota Hay & Bedding Auction of Zumbrota, MN is at (market runs September – May)

<http://cla.crinet.com/page5295/ZumbrotaHayAndBeddingAuction>.

The Dyersville Sales Company of Dyersville, Iowa is at <http://dyersvillesales.com/hay-auction/hay-auction-results/>. Fort Atkinson auction is at <http://www.fortatkinsonhay.com/>

**The Farmer to Farmer website** is an electronic neighborhood bulletin board that allows local farmers to get in touch with one another to facilitate the marketing of feed commodities. It has recently been expanded to connect those with productive pastures to those producers who are in need of pastures. It can be found at <http://farmertofarmer.uwex.edu/>. If you would like assistance posting to this web site, contact your county's UW-Extension agriculture agent.

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