



**Hay Market Demand and Price Report for the Upper Midwest  
For September 24, 2018**

Data Compiled by [Richard Halopka](#) UW-Extension Clark County  
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*All hay prices quoted are dollars per ton FOB point of origin for alfalfa hay unless otherwise noted.*

*The information presented in this report is compiled from public and private sales and reports in the Midwest.*

*The past several months of hay reports are archived. To view previous hay reports, go to <http://fyi.uwex.edu/forage/> on the Team Forage web site and click on the [past hay reports](#) section.*

**Hay auction data is collected on the first and third week of the month and posted the following Monday when possible. Prices quoted in this report are for “as fed” alfalfa hay.**

**Demand and Sales Comments**

The hay market this week was steady with some weakness. Top quality hay continues to bring good prices in any package size. Quality round bales continue to be discounted when compared to other hay packages. Some markets were slow this week probably related to weather and fall harvest.

**Upper Midwest Hay Price Summary by Quality Grade**

Hay Grade	Bale type	----- Price (\$/ton) -----		
		Average	Minimum	Maximum
Prime (> 151 RFV/RFQ)	Small Square	\$250.00	\$220.00	\$300.00
	Large Square	\$214.00	\$150.00	\$260.00
	Large Round	\$130.00	\$130.00	\$130.00
Grade 1 (125 to 150 RFV/RFQ)	Small Square	\$188.00	\$160.00	\$260.00
	Large Square	\$158.00	\$120.00	\$200.00
	Large Round	\$122.00	\$80.00	\$170.00
Grade 2 (103 to 124 RFV/RFQ)	Small Square	\$113.00	\$105.00	\$120.00
	Large Square	\$124.00	\$100.00	\$150.00
	Large Round	\$101.00	\$63.00	\$118.00
Grade 3 (87 to 102 RFV/RFQ)	Small Square	No Reported Sales		
	Large Square	\$93.00	\$93.00	\$93.00
	Large Round	\$86.00	\$80.00	\$95.00



*For Nebraska*, hay sold steady, demand was light to moderate as many buyers and sellers were busy with fall field work. *For Iowa*, overall steady market with hay available from multiple cuttings (1<sup>st</sup> - 4<sup>th</sup>), but limited as many are in the field harvesting. Small square bales and top quality hay are limited at the market, while large rounds are in good supply.

*In South Dakota*, all classes of hay were steady with few reported sales at the market. Demand is moderate at best. High quality grass hay is in demand to start calves on feed. Heavy rainfall in areas may have ruined hay that was cut.

*For Missouri*, hay prices have some weakness. Many cattle feeders are gauging how much hay they have on hand and how long will the pasture continue to grow this fall before purchasing hay. Many sellers are thinking prices will increase as winter begins and are not offering hay into the market.

*In Southwest Minnesota*, prices were steady to weaker with no quality hay available. Only lower quality hay was offered with little demand.

*In Wisconsin*, quality alfalfa hay prices were strong, however lower quality hay continues to be discounted no matter the package size. This has been a busy week as many farmers are taking a late harvest of hay, harvesting corn silage, soybeans, and high moisture corn. After they get feed in storage and take inventory they may or may not purchase hay. Some areas were on the fringe of drought and those farmers are purchasing corn and hay standing in the field to add to their inventory.

**Straw prices** were steady this past week as straw is in demand. Small square bale straw price was steady at \$3.50 a bale (range of \$2.00 to \$6.00). Large square bale straw prices increased to \$48.00 per bale (a range of \$35.00 to \$72.00). Large round bale straw averaged \$35.00 per bale (range of \$25.00 - \$55.00).

The next Hay Market Demand and Price Report for the Upper Midwest will be posted on Monday, October 8, 2018.

**Due to the lack of quality-tested hay auctions in Wisconsin**, the following links are included in this report allowing producers to obtain some state and nearby state prices (these may or may not be quality tested auctions). The Equity Cooperative market report is at [http://livestock.equitycoop.com/market\\_reports/](http://livestock.equitycoop.com/market_reports/). Go to the Lomira, Reedsville, and Stratford locations for their reports on untested hay and straw prices.

The Fennimore Livestock Exchange is at

<http://www.fennimorelivestock.com/index.php?site=home>.

The Reynolds Feed & Supply, LLC of Dodgeville is at <http://www.reynoldslivestock.com/whatIsnew/>.

The Tim Slack Auction and Realty, LLC of Fennimore is at

<http://www.timslackauctionrealty.com/market%20report.html>.

The Zumbrota Hay & Bedding Auction of Zumbrota, MN is at (market runs September – May)

<http://cla.crinet.com/page5295/ZumbrotaHayAndBeddingAuction>.

The Dyersville Sales Company of Dyersville, Iowa is at <http://dyersvillesales.com/hay-auction/hay-auction-results/>. Fort Atkinson auction is at <http://www.fortatkinsonhay.com/>

**The Farmer to Farmer website** is an electronic neighborhood bulletin board that allows local farmers to get in touch with one another to facilitate the marketing of feed commodities. It has recently been expanded to connect those with productive pastures to those producers who are in need of pastures. It can be found at <http://farmertofarmer.uwex.edu/>. If you would like assistance posting to this web site, contact your county's UW-Extension agriculture agent.

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