



**Hay Market Demand and Price Report for the Upper Midwest
For December 26, 2018**

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All hay prices quoted are dollars per ton FOB point of origin for alfalfa hay unless otherwise noted.

The information presented in this report is compiled from public and private sales and reports in the Midwest.

The past several months of hay reports are archived. To view previous hay reports, go to <http://fyi.uwex.edu/forage/> on the Team Forage web site and click on the [past hay reports](#) section.

Hay auction data is collected on the first and third week of the month and posted the following Monday when possible. Prices quoted in this report are for “as fed” alfalfa hay.

Demand and Sales Comments

The hay market is steady to stronger. A note from November USDA hay report, “Alfalfa saw a price of \$178/ton being the average nationwide in 2018, while the October price in 2017 was lower at \$153/ton.” Have a happy and safe holiday season. Stay tuned for 2019.

Upper Midwest Hay Price Summary by Quality Grade

Hay Grade	Bale type	----- Price (\$/ton) -----		
		Average	Minimum	Maximum
Prime (> 151 RFV/RFQ)	Small Square	\$270.00	\$195.00	\$360.00
	Large Square	\$218.00	\$150.00	\$310.00
	Large Round	\$183.00	\$163.00	\$210.00
Grade 1 (125 to 150 RFV/RFQ)	Small Square	\$179.00	\$160.00	\$231.00
	Large Square	\$179.00	\$120.00	\$250.00
	Large Round	\$151.00	\$90.00	\$200.00
Grade 2 (103 to 124 RFV/RFQ)	Small Square		No Reported Sales	
	Large Square	\$146.00	\$100.00	\$200.00
	Large Round	\$121.00	\$58.00	\$145.00
Grade 3 (87 to 102 RFV/RFQ)	Small Square		No Reported Sales	
	Large Square		No Reported Sales	
	Large Round	\$104.00	\$100.00	\$115.00



For Nebraska, hay sold unevenly steady this week with a light demand. Warm temperatures and snow melt has allowed cattle to walk for feed rather than be fed forages. *For Iowa*, prices have increased reflecting a short supply of top quality hay availability. Sellers may bring hay to the market after the first of the year.

In South Dakota, good demand for quality alfalfa hay with an increase in prices. Large squares are hard to find and buy as many farmers made round bales with our summer weather patterns. Lower quality hay is discounted and many beef herds are back on corn stalks as snow disappears.

For Missouri, hay prices are steady, with moderate to good demand and a good to light supply available. Many fields still have combines in them, which is not as odd as hay equipment in fields in December.

In Southwest Minnesota, prices were steady. A theme at the market is limited supply of quality hay and lower quality hay being discounted.

In Wisconsin, steady demand and price for hay. There is a limited supply of quality alfalfa hay.

Straw prices include oat, barley, or wheat straw, **not** soybean. Prices were steady. Markets are looking for straw and there is a good demand. Small square bales averaged \$3.15 a bale (range of \$1.50 to \$6.00). Large square bale straw averaged \$48.00 per bale (a range of \$33.00 to \$71.00). Large round bale straw averaged \$41.00 per bale (a range of \$35.00 - \$63.00). Wheat straw will demand a slightly higher price and quality does impact price higher or lower.

The next Hay Market Demand and Price Report for the Upper Midwest will be posted on Wednesday, January 14, 2019. Stay tuned for 2019.

The following links are **included** in this report allowing producers to obtain some state and nearby state prices (these may or may not be quality tested auctions, if quality they are included in this report). The Equity Cooperative market report is at http://livestock.equitycoop.com/market_reports/. Go to the Lomira, Reedsville, and Stratford locations for their reports on untested hay and straw prices.

The Reynolds Feed & Supply, LLC of Dodgeville is at <http://www.reynoldslivestock.com/whatIsnew/>.

The Tim Slack Auction and Realty, LLC of Fennimore is at <http://www.timslackauctionrealty.com/market%20report.html>.

The Zumbrota Hay & Bedding Auction of Zumbrota, MN is at (market runs September – May) <http://cla.crinet.com/page5295/ZumbrotaHayAndBeddingAuction>.

The Dyersville Sales Company of Dyersville, Iowa is at <http://dyersvillesales.com/hay-auction/hay-auction-results/>. Fort Atkinson auction is at <http://www.fortatkinsonhay.com/>

The Farmer to Farmer website is an electronic neighborhood bulletin board that allows local farmers to get in touch with one another to facilitate the marketing of feed commodities. It has recently been expanded to connect those with productive pastures to those producers who are in need of pastures. It can be found at <http://farmertofarmer.uwex.edu/>. If you would like assistance posting to this web site, contact your county's UW-Extension agriculture agent.

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