



**Hay Market Demand and Price Report for the Upper Midwest
For January 14, 2019**

Data Compiled by [Richard Halopka](#) UW-Extension Clark County
Crops & Soils Agent

All hay prices quoted are dollars per ton FOB point of origin for alfalfa hay unless otherwise noted.

The information presented in this report is compiled from public and private sales and reports in the Midwest.

The past several months of hay reports are archived. To view previous hay reports, go to <http://fyi.uwex.edu/forage/> on the Team Forage web site and click on the [past hay reports](#) section.

Hay auction data is collected on the first and third week of the month and posted the following Monday when possible. Prices quoted in this report are for “as fed” alfalfa hay.

Demand and Sales Comments

Hay prices begin 2019 on a steady trend since early fall. The hay volume has increased at markets. The greatest demand is for small lots of quality alfalfa and grass hay. However, lower quality hay has seen the largest increase in price per ton over the past few months.

Upper Midwest Hay Price Summary by Quality Grade

Hay Grade	Bale type	----- Price (\$/ton) -----		
		Average	Minimum	Maximum
Prime (> 151 RFV/RFQ)	Small Square	\$219.00	\$160.00	\$360.00
	Large Square	\$212.00	\$170.00	\$290.00
	Large Round	\$175.00	\$150.00	\$205.00
Grade 1 (125 to 150 RFV/RFQ)	Small Square	\$171.00	\$155.00	\$224.00
	Large Square	\$184.00	\$120.00	\$240.00
	Large Round	\$168.00	\$145.00	\$230.00
Grade 2 (103 to 124 RFV/RFQ)	Small Square	No Reported Sales		
	Large Square	\$149.00	\$100.00	\$205.00
	Large Round	\$128.00	\$65.00	\$200.00
Grade 3 (87 to 102 RFV/RFQ)	Small Square	No Reported Sales		
	Large Square	\$160.00	\$135.00	\$185.00
	Large Round	\$119.00	\$83.00	\$160.00



For Nebraska, hay sold steady this week with a good demand. Warm temperatures and snow melt has allowed cattle to walk for feed rather than be fed stored forage. *For Iowa*, at first glance it would appear that hay prices have declined, however it is a reflection on the quality of hay available at the market. Growing conditions in 2018 resulted in a greater volume of lower quality of dry hay.

In South Dakota, compared to last week there is a steady to greater demand and a steady to increase in the price of hay. Good winter weather has made transportation of hay easier and allowed more movement of hay to the market and back to the farm.

For Missouri, hay supply is light to moderate, with steady prices and a light to moderate demand. Some farmers have reported they are sold out of hay.

In Southwest Minnesota, prices were steady. There was a good supply of hay available at the market this week.

In Wisconsin, prices are steady with demand for all classes of hay. Good demand for quality hay or hay in general. There is a demand for small lots of hay for small farms and horse owners.

Straw prices include oat, barley, or wheat straw, **not** soybean. Prices were steady. Markets are looking for straw and there is a good demand. Small square bales averaged \$3.65 a bale (range of \$1.50 to \$6.00). Large square bale straw averaged \$44.00 per bale (a wide range of \$23.00 to \$72.00). Large round bale straw averaged \$67.00 per bale (a wide range of \$44.00 - \$115.00). Wheat straw typically will demand a slightly higher price and overall straw quality does impact the price.

The next Hay Market Demand and Price Report for the Upper Midwest will be posted on Monday, January 26, 2019.

The following links are **included** in this report allowing producers to obtain some state and nearby state prices (these may or may not be quality tested auctions, if quality they are included in this report). The Equity Cooperative market report is at http://livestock.equitycoop.com/market_reports/. Go to the Lomira, Reedsville, and Stratford locations for their reports on untested hay and straw prices.

The Reynolds Feed & Supply, LLC of Dodgeville is at <http://www.reynoldslivestock.com/whatIsnew/>.

The Tim Slack Auction and Realty, LLC of Fennimore is at <http://www.timslackauctionrealty.com/market%20report.html>.

The Zumbrota Hay & Bedding Auction of Zumbrota, MN is at (market runs September – May) <http://cla.crinet.com/page5295/ZumbrotaHayAndBeddingAuction>.

The Dyersville Sales Company of Dyersville, Iowa is at <http://dyersvillesales.com/hay-auction/hay-auction-results/>. Fort Atkinson auction is at <http://www.fortatkinsonhay.com/>

The Farmer to Farmer website is an electronic neighborhood bulletin board that allows local farmers to get in touch with one another to facilitate the marketing of feed commodities. It has recently been expanded to connect those with productive pastures to those producers who are in need of pastures. It can be found at <http://farmertofarmer.uwex.edu/>. If you would like assistance posting to this web site, contact your county's UW-Extension agriculture agent.

2014 Board of Regents of the University of Wisconsin System, doing business as the Division of Cooperative Extension of the University of Wisconsin-Extension