



Hay Market Demand and Price Report for the Upper Midwest For July 22, 2019

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All hay prices quoted are dollars per ton FOB point of origin for alfalfa hay unless otherwise noted.

The information presented in this report is compiled from public and private quality tested sales and reports in the Midwest.

The past several months of hay reports are archived and you may view previous hay reports, go to <http://fyi.uwex.edu/forage/> on the Team Forage web site and click on the [past hay reports](#) section.

Hay auction data is collected on the first and third week of the month and posted the following Monday when possible. Prices quoted in this report are for “as fed” alfalfa hay.

Demand and Sales Comments

Hay prices were steady to weaker this week, with limited activity. Factors contributing to the market are discounted prices on lower quality hay, both new and old crop hay at market, and farmers too busy to buy or consign hay. If you have excess hay or forages to sell or are looking to buy forage, connect to the Farmer-to-Farmer webpage at <http://farmertofarmer.uwex.edu/> to place an ad for your needs or what you have to sell. Contact your local county agriculture agent if you need help placing an ad. There is no charge for the service.

Upper Midwest Hay Price Summary by Quality Grade

| Hay Grade | Bale type | ----- Price (\$/ton) ----- | | |
|-------------------------------------|--------------|----------------------------|----------|----------|
| | | Average | Minimum | Maximum |
| Prime (> 151 RFV/RFQ) | Small Square | \$261.00 | \$200.00 | \$320.00 |
| | Large Square | \$214.00 | \$120.00 | \$300.00 |
| | Large Round | \$207.00 | \$120.00 | \$280.00 |
| Grade 1 (125 to 150 RFV/RFQ) | Small Square | \$164.00 | \$80.00 | \$224.00 |
| | Large Square | \$180.00 | \$100.00 | \$250.00 |
| | Large Round | \$183.00 | \$100.00 | \$250.00 |
| Grade 2 (103 to 124 RFV/RFQ) | Small Square | No Sales Reported | | |
| | Large Square | \$149.00 | \$80.00 | \$220.00 |
| | Large Round | \$113.00 | \$53.00 | \$175.00 |
| Grade 3 (87 to 102 RFV/RFQ) | Small Square | No Reported Sales | | |
| | Large Square | \$93.00 | \$80.00 | \$115.00 |
| | Large Round | \$90.00 | \$60.00 | \$135.00 |



For Nebraska, hay sold steady to weak, with light demand. Limited supply of quality hay because of spotty showers resulting in rained on hay. **In Iowa**, most of the new crop hay has exited the market as the majority of the hay was sold off the field. Straw is in demand and many are looking at rye straw with the increase in rye planting in Iowa.

In South Dakota, prices are steady with good demand for lower quality hay to be used for grinding. Rain has caused a lack of quality hay and the ability of farmers to harvest low or flat fields, as they are too wet to carry equipment.

In Missouri, hay supplies and demand are moderate and prices are steady. Round bales of lower quality grass hay are discounted.

In Southwest Minnesota, prices were steady with light demand. **In Kansas**, market activity and demand is slow are moderate with steady to lower prices.

In Wisconsin, prices remain strong with demand for quality hay. Hay supplies remain tight.

Straw prices are for oat, barley, or wheat straw. Prices are steady with a scarce supply. Small square bales averaged \$3.13 a bale (range of \$1.50 to \$6.00). Large square bale straw averaged \$56.00 per bale (a wide range of \$26.00 to \$125.00). Large round bale straw averaged \$56.00 per bale (a wide range of \$40.00 - \$71.00).

The next Hay Market Demand and Price Report for the Upper Midwest will be posted on Monday, August 12, 2019.

The following links are **included** in this report allowing producers to obtain some state and nearby state prices, (these may or may not be quality-tested auctions, if quality, they are included in this report). The Equity Cooperative market report is at http://livestock.equitycoop.com/market_reports/. Go to the Lomira, Reedsville, and Stratford locations for their reports on untested hay and straw prices.

The Reynolds Feed & Supply, LLC of Dodgeville is at <http://www.reynoldslivestock.com/what1snew/>.

The Tim Slack Auction and Realty, LLC of Fennimore is at <http://www.timslackauctionrealty.com/market%20report.html>.

The Dyersville Sales Company of Dyersville, Iowa is at <http://dyersvillesales.com/hay-auction/hay-auction-results/>. Fort Atkinson auction is at <http://www.fortatkinsonhay.com/>

The Farmer-to-Farmer website is an electronic neighborhood bulletin board that allows local farmers to get in touch with one another to facilitate the marketing of feed commodities. It has recently been expanded to connect those with productive pastures to those producers who are in need of pastures. It can be found at <http://farmertofarmer.uwex.edu/>. If you would like assistance posting to this web site, contact your county's UW-Extension agriculture agent.

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