



Hay Market Demand and Price Report for the Upper Midwest For July 8, 2019

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All hay prices quoted are dollars per ton FOB point of origin for alfalfa hay unless otherwise noted.

The information presented in this report is compiled from public and private quality tested sales and reports in the Midwest.

The past several months of hay reports are archived. To view previous hay reports, go to <http://fyi.uwex.edu/forage/> on the Team Forage web site and click on the [past hay reports](#) section.

Hay auction data is collected on the first and third week of the month and posted the following Monday when possible. Prices quoted in this report are for “as fed” alfalfa hay.

Demand and Sales Comments

Hay prices were steady with limited activity this past week. Reduced auctions during the summer months, new crop hay coming into the market, discounted prices on old crop hay, discounted prices on lower quality hay, and farmers too busy to buy hay are contributing factors. If you have excess hay or forages to sell or are looking to buy forage, connect to the Farmer-to-Farmer webpage at <http://farmertofarmer.uwex.edu/> to place an ad for your needs or what you have to sell. Contact your local county agriculture agent if you need help placing an ad. There is no charge for the service.

Upper Midwest Hay Price Summary by Quality Grade

Hay Grade	Bale type	----- Price (\$/ton) -----		
		Average	Minimum	Maximum
Prime (> 151 RFV/RFQ)	Small Square	\$265.00	\$220.00	\$324.00
	Large Square	\$214.00	\$155.00	\$310.00
	Large Round	\$200.00	\$200.00	\$200.00
Grade 1 (125 to 150 RFV/RFQ)	Small Square	\$172.00	\$110.00	\$224.00
	Large Square	\$179.00	\$120.00	\$275.00
	Large Round	\$156.00	\$90.00	\$250.00
Grade 2 (103 to 124 RFV/RFQ)	Small Square	\$105.00	\$105.00	\$105.00
	Large Square	\$106.00	\$75.00	\$125.00
	Large Round	\$103.00	\$80.00	\$117.00
Grade 3 (87 to 102 RFV/RFQ)	Small Square	No Reported Sales		
	Large Square	\$83.00	\$55.00	\$110.00
	Large Round	\$76.00	\$50.00	\$95.00



For Nebraska, hay sold steady, old crop hay is discounted. There is a greater demand for big square bales. Good weather should help wrap up first cutting. **In Iowa**, new crop hay is coming to the market and being snapped up. Small grains are coming off the field and straw should be available in the next week or so.

In South Dakota, prices are steady with good demand for new crop hay. Small grain harvest has begun and straw should arrive at market in next week or so.

In Missouri, hay supplies and demand are moderate, with steady prices. First crop harvest is wrapping up with good weather.

In Southwest Minnesota, prices were steady with light demand and with a slight increase in hay available. **In Kansas**, market activity and demand are moderate with steady prices.

In Wisconsin, prices remain strong with demand for hay. Finally, some weather to allow farmers a chance to get in fields and make first crop. With a late harvest, quality of the first cut may be lower than what many dairy farms are used to feeding their herds. Hay supplies are tight in WI.

Straw prices are for oat, barley, or wheat straw. Prices were steady with a scarce supply of straw. Small square bales averaged \$3.30 a bale (range of \$1.50 to \$6.00). Large square bale straw averaged \$49.00 per bale (a range of \$33.00 to \$65.00). Large round bale straw averaged \$67.00 per bale (a wide range of \$46.00 - \$87.00). With small grains beginning to be harvested straw supply may increase in the near future.

The next Hay Market Demand and Price Report for the Upper Midwest will be posted on Monday, July 22, 2019.

The following links are **included** in this report allowing producers to obtain some state and nearby state prices, (these may or may not be quality-tested auctions, if quality, they are included in this report). The Equity Cooperative market report is at http://livestock.equitycoop.com/market_reports/. Go to the Lomira, Reedsville, and Stratford locations for their reports on untested hay and straw prices.

The Reynolds Feed & Supply, LLC of Dodgeville is at <http://www.reynoldslivestock.com/whatIsnew/>.

The Tim Slack Auction and Realty, LLC of Fennimore is at <http://www.timslackauctionrealty.com/market%20report.html>.

The Dyersville Sales Company of Dyersville, Iowa is at <http://dyersvillesales.com/hay-auction/hay-auction-results/>. Fort Atkinson auction is at <http://www.fortatkinsonhay.com/>

The Farmer-to-Farmer website is an electronic neighborhood bulletin board that allows local farmers to get in touch with one another to facilitate the marketing of feed commodities. It has recently been expanded to connect those with productive pastures to those producers who are in need of pastures. It can be found at <http://farmertofarmer.uwex.edu/>. If you would like assistance posting to this web site, contact your county's UW-Extension agriculture agent.

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