



Hay Market Demand and Price Report for the Upper Midwest For September 9, 2019

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All hay prices quoted are dollars per ton FOB point of origin for alfalfa hay unless otherwise noted.

The information presented in this report is compiled from public and private quality tested sales and reports in the Midwest.

The past several months of hay reports are archived and you may view previous hay reports, go to <http://fyi.uwex.edu/forage/> on the Team Forage web site and click on the [past hay reports](#) section.

Hay auction data is collected on the first and third week of the month and posted the following Monday when possible. Prices quoted in this report are for “as fed” alfalfa hay.

Demand and Sales Comments

Hay prices continue on a steady trend with limited sales. Good quality hay held prices steady this summer because of a limited supply. Buyers are discounting lower quality hay. Straw prices continue to be strong. Connect to the Farmer-to-Farmer webpage at <http://farmertofarmer.uwex.edu/> to place an ad for your forage need or if you have to forage or straw to sell. Contact your local county agriculture educator if you need help placing an ad. There is no charge for the service.

Upper Midwest Hay Price Summary by Quality Grade

Hay Grade	Bale type	----- Price (\$/ton) -----		
		Average	Minimum	Maximum
Prime (> 151 RFV/RFQ)	Small Square	\$247.00	\$160.00	\$320.00
	Large Square	\$187.00	\$95.00	\$230.00
	Large Round	\$175.00	\$175.00	\$175.00
Grade 1 (125 to 150 RFV/RFQ)	Small Square	\$196.00	\$160.00	\$224.00
	Large Square	\$163.00	\$80.00	\$270.00
	Large Round	\$130.00	\$83.00	\$195.00
Grade 2 (103 to 124 RFV/RFQ)	Small Square	No Sales Reported		
	Large Square	\$121.00	\$67.00	\$240.00
	Large Round	\$104.00	\$73.00	\$140.00
Grade 3 (87 to 102 RFV/RFQ)	Small Square	No Reported Sales		
	Large Square	\$95.00	\$60.00	\$120.00
	Large Round	\$86.00	\$40.00	\$135.00



Straw prices are for oat, barley, or wheat straw. Prices are strong. Small square bales averaged \$4.00 a bale (range of \$1.00 to \$6.00). Large square bale straw averaged \$62.00 per bale (a wide range of \$27.00 to \$95.00). Large round bale straw averaged \$65.00 per bale (a wide range of \$40.00 - \$100.00).

For Nebraska, hay sold steady on a thin test. Feedlots have begun chopping silage with wet field conditions and are not concerned with purchasing hay. *In Iowa*, prices are steady. Many farmers may get one more cut yet this fall. Many livestock people will not quibble on prices as they remember last winter.

In South Dakota, prices are steady with limited sales plus good demand for quality hay. Many buyers are holding off hay purchases hoping for lower prices.

In Missouri, hay supply and demand are moderate with steady to weak pricing. Chopping corn silage has begun in the state.

In Southwest Minnesota, prices were steady, with light demand and a limited supply. *In Kansas*, demand is slow to moderate with steady prices. Rain across much of the state has limited drought concerns and provided prairie hay to bale this fall.

In Wisconsin, prices remain strong with demand for quality hay. Hay supplies remain tight with a good supply of lower quality hay. Many farmers will harvest prevent plant acres to build forage inventory, and plant winter small grains as an early option in 2020.

The next Hay Market Demand and Price Report for the Upper Midwest will be posted on Monday, September 23, 2019.

The following links are **included** in this report allowing producers to obtain some state and nearby state prices, (these may or may not be quality-tested auctions, if quality, they are included in this report). The Equity Cooperative market report is at http://livestock.equitycoop.com/market_reports/. Go to the Lomira, Reedsville, and Stratford locations for their reports on untested hay and straw prices.

The Reynolds Feed & Supply, LLC of Dodgeville is at <http://www.reynoldslivestock.com/whatIsnew/>.

The Tim Slack Auction and Realty, LLC of Fennimore is at <http://www.timslackauctionrealty.com/market%20report.html>.

The Dyersville Sales Company of Dyersville, Iowa is at <http://dyersvillesales.com/hay-auction/hay-auction-results/>. Fort Atkinson auction is at <http://www.fortatkinsonhay.com/>

The Farmer-to-Farmer website is an electronic neighborhood bulletin board that allows local farmers to get in touch with one another to facilitate the marketing of feed commodities. It has recently been expanded to connect those with productive pastures to those producers who are in need of pastures. It can be found at <http://farmertofarmer.uwex.edu/>. If you would like assistance posting to this web site, contact your county's UW-Extension agriculture agent.

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