



## Hay Market Demand and Price Report for the Upper Midwest For March 23, 2020

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*All hay prices quoted are dollars per ton FOB point of origin for alfalfa hay unless otherwise noted.*

*The information presented in this report is compiled from public and private quality tested sales and reports in the Midwest.*

*The past several months of hay reports are archived and you may view previous hay reports, go to <http://fyi.uwex.edu/forage/> on the Team Forage web site and click on the [past hay reports](#) section.*

Hay auction data is collected on the first and third week of the month and posted the following Monday when possible. Prices quoted in this report are for “as fed” alfalfa hay.

### Demand and Sales Comments

Be safe when in public areas. Hay prices remain steady for top quality dairy hay. Lower quality hay is discounted. Overall the market has begun to have some weakness with increased volume of lower quality hay available. If you need forage or have forage to sell, connect to the Farmer-to-Farmer webpage at <http://farmertofarmer.uwex.edu/>. You may contact your local county agriculture educator if you need help placing an ad. There is no charge for the service.

### Upper Midwest Hay Price Summary by Quality Grade

Hay Grade	Bale type	----- Price (\$/ton) -----		
		Average	Minimum	Maximum
<b>Prime (&gt; 151 RFV/RFQ)</b>	Small Square	\$255.00	\$224.00	\$288.00
	Large Square	\$233.00	\$160.00	\$335.00
	Large Round	\$169.00	\$130.00	\$200.00
<b>Grade 1 (125 to 150 RFV/RFQ)</b>	Small Square	\$183.00	\$160.00	\$238.00
	Large Square	\$162.00	\$110.00	\$245.00
	Large Round	\$128.00	\$85.00	\$195.00
<b>Grade 2 (103 to 124 RFV/RFQ)</b>	Small Square	\$75.00	\$75.00	\$75.00
	Large Square	\$117.00	\$73.00	\$190.00
	Large Round	\$110.00	\$75.00	\$175.00
<b>Grade 3 (87 to 102 RFV/RFQ)</b>	Small Square	No Sales Reported		
	Large Square	\$89.00	\$60.00	\$145.00
	Large Round	\$88.00	\$50.00	\$190.00



**Straw prices** are for oat, barley, or wheat straw. Straw prices were steady. Small square bales averaged \$4.60 a bale (range of \$1.00 to \$6.00). Large square bale straw averaged \$46.00 per bale (a range of \$30.00 to \$75.00). Large round bale straw averaged \$49.00 per bale (a range of \$28.00 - \$70.00).

***In Nebraska***, hay prices sold steady. Demand picked up a tick this week from feedlots needing grinding hay. ***In Iowa***, hay prices for dairy quality hay are steady all other classes of hay were weak to \$10.00 lower.

***In South Dakota***, very few reported sales this week. Good demand for dairy quality hay if it is available, moderate demand for other classes of hay.

***In Missouri***, supply is moderate, demand is light, and prices remain steady. Cattle are ready to chase some green grass soon.

***In Southwest Minnesota***, prices were steady, with a limited supply of quality hay at the market. ***In Kansas***, hay trade is slow while prices remain steady. Farmers are trying to move hay without many takers. Many are preparing for fieldwork.

***In Wisconsin***, prices remain strong for top quality hay with a good demand for all types of hay at the local markets. Forage inventories are low across the state. Poor condition hay is discounted.

The next Hay Market Demand and Price Report for the Upper Midwest will be posted by Tuesday, April 14, 2020.

The following links are **included** in this report allowing producers to obtain some state and nearby state prices, (these may or may not be quality-tested auctions, if quality, they are included in this report). The Equity Cooperative market report is at [http://livestock.equitycoop.com/market\\_reports/](http://livestock.equitycoop.com/market_reports/). Go to the Lomira, Reedsville, and Stratford locations for their reports on untested hay and straw prices.

The Reynolds Feed & Supply, LLC of Dodgeville is at <http://www.reynoldslivestock.com/what1snew/>.

The Tim Slack Auction and Realty, LLC of Fennimore is at <http://www.timslackauctionrealty.com/market%20report.html>.

The Dyersville Sales Company of Dyersville, Iowa is at <http://dyersvillesales.com/hay-auction/hay-auction-results/>. Fort Atkinson auction is at <http://www.fortatkinsonhay.com/>

**The Farmer-to-Farmer website** is an electronic neighborhood bulletin board that allows local farmers to get in touch with one another to facilitate the marketing of feed commodities. It has recently been expanded to connect those with productive pastures to those producers who are in need of pastures. It can be found at <http://farmertofarmer.uwex.edu/>. If you would like assistance posting to this web site, contact your county's UW-Extension agriculture agent.

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