



**Hay Market Demand and Price Report for the Upper Midwest
For June 22, 2020**

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All hay prices quoted are dollars per ton FOB point of origin for alfalfa hay unless otherwise noted.

The information presented in this report is compiled from public and private quality tested sales and reports in the Midwest.

The past several months of hay reports are archived and you may view previous hay reports, go to <http://fyi.uwex.edu/forage/> on the Team Forage web site and click on the [past hay reports](#) section.

Hay auction data is collected on the first and third week of the month and posted by or before Tuesday. Prices quoted in this report are for “as fed” alfalfa hay.

Demand and Sales Comments

Quality alfalfa hay prices are steady with a little decline in price as quality decreases. First crop is wrapping up in most areas and demand is decreased. Overall yields are slightly less than average. If you need forage or have forage to sell, connect to the Farmer-to-Farmer webpage at <http://farmertofarmer.uwex.edu/>. You may contact your local county agriculture educator if you need help placing an ad. There is no charge for the service.

Upper Midwest Hay Price Summary by Quality Grade

Hay Grade	Bale type	----- Price (\$/ton) -----		
		Average	Minimum	Maximum
Prime (> 151 RFV/RFQ)	Small Square	\$246.00	\$224.00	\$290.00
	Large Square	\$210.00	\$160.00	\$260.00
	Large Round	\$147.00	\$125.00	\$180.00
Grade 1 (125 to 150 RFV/RFQ)	Small Square	\$192.00	\$160.00	\$224.00
	Large Square	\$150.00	\$120.00	\$185.00
	Large Round	\$126.00	\$90.00	\$165.00
Grade 2 (103 to 124 RFV/RFQ)	Small Square	\$135.00	\$135.00	\$135.00
	Large Square	\$126.00	\$95.00	\$160.00
	Large Round	\$105.00	\$60.00	\$150.00
Grade 3 (87 to 102 RFV/RFQ)	Small Square	\$83.00	\$80.00	\$85.00
	Large Square	\$102.00	\$60.00	\$130.00
	Large Round	\$79.00	\$50.00	\$130.00



Straw prices are for oat, barley, or wheat straw. Straw was limited as many auctions reported no straw was available this week. Small square bales averaged \$3.45 a bale (range of \$3.00 to \$6.00). Large square bale straw averaged \$53.00 per bale (a range of \$16.00 to \$92.00). Large round bale straw averaged \$52.00 per bale (a range of \$43.00 - \$65.00).

In Nebraska, new crop alfalfa hay sold steady to firm with good demand on new crop. Many are trying to guess the market going forward. *In Iowa*, prices on all types of hay were steady to weak.

In South Dakota, alfalfa and grass hay sold fully steady this week. Good to very good demand from dairies looking for top quality alfalfa. Good supply of quality alfalfa and grass hay.

In Missouri, hay prices are steady with light demand as new crop hay has hit the market. Weather has cooperated with getting hay cut and dried.

In Southwest Minnesota, prices were steady with a limited supply of quality hay at the market. *In Kansas*, hay trade is slow, with light demand. Most farmers have wrapped up first cutting of hay and reported first cut is short and yields are below average.

In Wisconsin, prices are steady for quality hay. Lower quality hay prices have backed off. Interest in hay buying is less with first cutting wrapping up in the state.

The next Hay Market Demand and Price Report for the Upper Midwest will be posted by Tuesday, July 14, 2020.

The following links are **included** in this report allowing producers to obtain some state and nearby state prices, (these may or may not be quality-tested auctions, if quality, they are included in this report). The Equity Cooperative market report is at http://livestock.equitycoop.com/market_reports/. Go to the Lomira, Reedsville, and Stratford locations for their reports on untested hay and straw prices.

The Reynolds Feed & Supply, LLC of Dodgeville is at <http://www.reynoldslivestock.com/what1snew/>.

The Tim Slack Auction and Realty, LLC of Fennimore is at <http://www.timslackauctionrealty.com/market%20report.html>.

The Dyersville Sales Company of Dyersville, Iowa is at <http://dyersvillesales.com/hay-auction/hay-auction-results/>. Fort Atkinson auction is at <http://www.fortatkinsonhay.com/>

The Farmer-to-Farmer website is an electronic neighborhood bulletin board that allows local farmers to get in touch with one another to facilitate the marketing of feed commodities. It has recently been expanded to connect those with productive pastures to those producers who are in need of pastures. It can be found at <http://farmertofarmer.uwex.edu/>. If you would like assistance posting to this web site, contact your county's UW-Extension agriculture agent.

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