



**Hay Market Demand and Price Report for the Upper Midwest
For August 10, 2020**

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All hay prices quoted are dollars per ton FOB point of origin for alfalfa hay unless otherwise noted.

The information presented in this report is compiled from public and private quality tested sales and reports in the Midwest.

The past several months of hay reports are archived and you may view previous hay reports, go to <http://fyi.uwex.edu/forage/> on the Team Forage web site and click on the [past hay reports](#) section.

Hay auction data is collected on the first and third week of the month and posted by or before Tuesday. Prices quoted in this report are for “as fed” alfalfa hay.

Demand and Sales Comments

Hay inventory is increasing, but overall supply remains tight in areas across the Midwest. Dairy hay remains in demand and hay prices remain steady. Lower quality hay is discounted and straw is coming off the field to the market this week. If you need forage or have forage to sell, connect to the Farmer-to-Farmer webpage at <http://farmertofarmer.uwex.edu/>. You may contact your local county agriculture educator if you need help placing an ad. There is no charge for the service.

Upper Midwest Hay Price Summary by Quality Grade

Hay Grade	Bale type	----- Price (\$/ton) -----		
		Average	Minimum	Maximum
Prime (> 151 RFV/RFQ)	Small Square	\$258.00	\$224.00	\$288.00
	Large Square	\$195.00	\$100.00	\$240.00
	Large Round	\$152.00	\$100.00	\$310.00
Grade 1 (125 to 150 RFV/RFQ)	Small Square	\$191.00	\$120.00	\$246.00
	Large Square	\$155.00	\$85.00	\$230.00
	Large Round	\$127.00	\$95.00	\$160.00
Grade 2 (103 to 124 RFV/RFQ)	Small Square	No Sales Reported		
	Large Square	\$123.00	\$110.00	\$150.00
	Large Round	\$109.00	\$60.00	\$145.00
Grade 3 (87 to 102 RFV/RFQ)	Small Square	No Reported Sales		
	Large Square	\$102.00	\$75.00	\$120.00
	Large Round	\$83.00	\$65.00	\$100.00



Straw prices are for oat, barley, or wheat straw. Straw is coming off the field and being delivered to the market. Small square bales averaged \$3.80 a bale (range of \$3.00 to \$6.00). Large square bale straw averaged \$52.00 per bale (a range of \$23.00 to \$70.00). Large round bale straw averaged \$49.00 per bale (a range of \$30.00 - \$95.00).

In Nebraska, all forages sold steady this week, buyer inquiry was moderate with most phone contacts stating it was a “slower week”. *In Iowa*, prices on all types of hay were mostly steady.

In South Dakota, all classes of hay steady to firm. Demand is moderate with buyers only buying if there was currently a need. Dry conditions are reducing third cutting yields.

In Missouri, a lot of hay being offered for sale, but most farmers baled as much as they wanted this growing season. Pastures are greening up with timely rains. Hay prices remain steady, with a heavy supply, while demand is light.

In Southwest Minnesota, prices were steady with a limited supply of quality hay at the market. *In Kansas*, hay trade is slow, with light demand and steady prices. Most areas of the state received welcomed rain this past week, while needed it is delaying hay making.

In Wisconsin, prices are steady for quality hay. Lower quality hay prices have backed off. There have been smaller crowds at the auction.

The next Hay Market Demand and Price Report for the Upper Midwest will be posted by Tuesday, August 25, 2020.

The following links are **included** in this report allowing producers to obtain some state and nearby state prices, (these may not be quality-tested auctions, if quality, they are included in this report). The Equity Cooperative market report is at http://livestock.equitycoop.com/market_reports/. Go to the Lomira, Reedsville, and Stratford locations for their reports on untested hay and straw prices.

The Reynolds Feed & Supply, LLC of Dodgeville is at <http://www.reynoldslivestock.com/whatIsnew/>.

The Tim Slack Auction and Realty, LLC of Fennimore is at <http://www.timslackauctionrealty.com/market%20report.html>.

The Dyersville Sales Company of Dyersville, Iowa is at <http://dyersvillesales.com/hay-auction/hay-auction-results/>. Fort Atkinson auction is at <http://www.fortatkinsonhay.com/>

The Farmer-to-Farmer website is an electronic neighborhood bulletin board that allows local farmers to get in touch with one another to facilitate the marketing of feed commodities. It has recently been expanded to connect those with productive pastures to those producers who are in need of pastures. It can be found at <http://farmertofarmer.uwex.edu/>. If you would like assistance posting to this web site, contact your county’s UW-Extension agriculture agent.

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