



Hay Market Demand and Price Report for the Upper Midwest For March 8, 2021

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All hay prices quoted are dollars per ton FOB point of origin for alfalfa hay unless otherwise noted.

The information presented in this report is compiled from public and private quality tested sales and reports in the Midwest.

The past several months of hay reports are archived and you may view previous hay reports, go to <http://fyi.uwex.edu/forage/> on the Team Forage web site and click on the [past hay reports](#) section.

Hay auction data is collected on the first and third week of the month and posted by or before Tuesday. Prices quoted in this report are for “as fed” alfalfa hay.

Demand and Sales Comments

The hay market remains steady this week for dairy quality alfalfa. There was downward pressure on lower quality hay as it appears buyers are getting picky as quality decreases. If you need forage or have forage to sell or straw, connect to the Farmer-to-Farmer webpage at <http://farmertofarmer.uwex.edu/>. You may contact your local county agriculture educator if you need help placing an ad. There is no charge for the service.

Upper Midwest Hay Price Summary by Quality Grade

Hay Grade	Bale type	----- Price (\$/ton) -----		
		Average	Minimum	Maximum
Prime (> 151 RFV/RFQ)	Small Square	\$240.00	\$190.00	\$300.00
	Large Square	\$220.00	\$95.00	\$310.00
	Large Round	\$155.00	\$95.00	\$190.00
Grade 1 (125 to 150 RFV/RFQ)	Small Square	\$165.00	\$130.00	\$224.00
	Large Square	\$157.00	\$85.00	\$215.00
	Large Round	\$129.00	\$85.00	\$180.00
Grade 2 (103 to 124 RFV/RFQ)	Small Square	No Reported Sales		
	Large Square	\$129.00	\$75.00	\$180.00
	Large Round	\$103.00	\$50.00	\$130.00
Grade 3 (87 to 102 RFV/RFQ)	Small Square	No Reported Sales		
	Large Square	\$118.00	\$65.00	\$145.00
	Large Round	\$79.00	\$40.00	\$110.00



Straw prices are for oat, barley, or wheat straw. Straw prices remain steady. Small square bales averaged \$3.88 a bale (range of \$3.00 to \$6.00). Large square bale straw averaged \$40.00 per bale (a range of \$20.00 to \$76.00). Large round bale straw averaged \$38.00 per bale (a range of \$23.00 - \$67.00).

In Nebraska, phones have been busy this week. Hay sales were steady with good demand, alfalfa prices were \$5.00 higher. Majority is for dairy quality hay. *In Iowa*, supply is good, demand is steady, and prices are steady.

In South Dakota, alfalfa hay prices are steady, while grass hay had some weakness. Good demand for dairy quality hay. A very light demand for straw in the state as many farmers baled cornstalks last fall.

In Missouri, prices are steady and demand is moderate. Warm sunny weather has many thinking of spreading fertilizer and some may have gotten their first sunburn of the season.

In Southwest Minnesota, prices were steady with a supply of lower quality hay at the market. *In Kansas*, market prices were steady for all classes of hay. Demand remains strong for dairy quality alfalfa.

In Wisconsin, prices are steady for dairy quality hay. Lower quality or higher moisture hay is being discounted.

The next Hay Market Demand and Price Report for the Upper Midwest will be posted by Tuesday, March 23, 2021.

The following links are **included** in this report allowing producers to obtain some state and nearby state prices, (these may not be quality-tested auctions, if quality, they are included in this report). The Equity Cooperative market report is at http://livestock.equitycoop.com/market_reports/. Go to the Lomira, Reedsville, and Stratford locations for their reports on untested hay and straw prices.

The Reynolds Feed & Supply, LLC of Dodgeville is at <http://www.reynoldslivestock.com/what1snew/>.

The Tim Slack Auction and Realty, LLC of Fennimore is at <http://www.timslackauctionrealty.com/market%20report.html>.

The Dyersville Sales Company of Dyersville, Iowa is at <http://dyersvillesales.com/hay-auction/hay-auction-results/>. Fort Atkinson auction is at <http://www.fortatkinsonhay.com/>

The Farmer-to-Farmer website is an electronic neighborhood bulletin board that allows local farmers to get in touch with one another to facilitate the marketing of feed commodities. It has recently been expanded to connect those with productive pastures to those producers who are in need of pastures. It can be found at <http://farmertofarmer.uwex.edu/>. If you would like assistance posting to this web site, contact your county's UW-Extension agriculture agent.

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