

Hay Market Demand and Price Report for the Upper Midwest For April 26, 2021

Data Compiled by <u>Richard Halopka</u> Senior Outreach Specialist <u>richard.halopka@wisc.edu</u>

UW-Madison Division of Extension Clark County Crops & Soils Educator

All hay prices quoted are dollars per ton FOB point of origin for alfalfa hay unless otherwise noted.

The information presented in this report is compiled from public and private quality tested sales and reports in the Midwest.

The past several months of hay reports are archived and you may view previous hay reports, go to <u>http://fyi.uwex.edu/forage/</u> on the Team Forage web site and click on the <u>past hay reports</u> section.

Hay auction data is collected on the first and third week of the month and posted by or before Tuesday. Prices quoted in this report are for "as fed" alfalfa hay.

Demand and Sales Comments

It's the end of April and the market is stronger as many farmers are maybe running short or the grass isn't growing as fast as they would prefer. Dairy quality hay is in demand while lower quality hay has had some downward pressure. April does provide some impulse buying as hay mows are running short of forage and grass isn't ready to support livestock. If you need forage or have forage to sell or straw, connect to the Farmer-to-Farmer webpage at <u>http://farmertofarmer.uwex.edu/</u>. You may contact your local county agriculture educator if you need help placing an ad. There is no charge for the service.

Upper Midwest Hay Price Summary by Quality Grade

| Hay Grade | Bale type | Price (\$/ton) | | |
|------------------------------|--------------|-------------------|----------|----------|
| | | Average | Minimum | Maximum |
| Prime (> 151 RFV/RFQ) | Small Square | \$229.00 | \$165.00 | \$300.00 |
| | Large Square | \$223.00 | \$150.00 | \$325.00 |
| | Large Round | \$156.00 | \$100.00 | \$175.00 |
| Grade 1 (125 to 150 RFV/RFQ) | Small Square | \$164.00 | \$120.00 | \$224.00 |
| | Large Square | \$162.00 | \$110.00 | \$290.00 |
| | Large Round | \$134.00 | \$100.00 | \$180.00 |
| Grade 2 (103 to 124 RFV/RFQ) | Small Square | No Reported Sales | | |
| | Large Square | \$126.00 | \$100.00 | \$150.00 |
| | Large Round | \$114.00 | \$89.00 | \$160.00 |
| Grade 3 (87 to 102 RFV/RFQ) | Small Square | No Reported Sales | | |
| | Large Square | \$123.00 | \$100.00 | \$170.00 |
| | Large Round | \$83.00 | \$10.00 | \$135.00 |



Straw prices are for oat, barley, or wheat straw. Straw prices are steady with a limited supply of straw at the auction. Small square bales averaged \$4.00 a bale (range of \$3.00 to \$6.00). Large square bale straw averaged \$34.00 per bale (a range of \$20.00 to \$56.00). Large round bale straw averaged \$33.00 per bale (a range of \$30.00 - \$35.00).

In Nebraska, hay sales were steady with good demand. With increase in grain prices it may move alfalfa higher. Field work has begun and crops are being planted. *In Iowa*, supply is good, demand is steady, and prices are steady.

In South Dakota, few reported sales this week. Alfalfa hay prices were steady. Demand is moderate. Most of demand is out of state dairy quality hay. There was a lighter supply of hay this week at the auctions.

In Missouri, prices are steady and the hay business is slowing down. Some cold weather may have frosted new growth on alfalfa.

In Southwest Minnesota, prices were steady with a supply of lower quality hay at the market. *In Kansas*, market prices were steady. Demand is light to moderate. Most of the hay on the move is to finish old contracts. Cold weather may have frosted young alfalfa plants.

In Wisconsin, prices are steady for dairy quality hay. Lower quality or higher moisture hay is being discounted.

The next Hay Market Demand and Price Report for the Upper Midwest will be posted by Tuesday, May 11, 2021.

The following links are **included** in this report allowing producers to obtain some state and nearby state prices, (these may not be quality-tested auctions, if quality, they are included in this report). The Equity Cooperative market report is at <u>http://livestock.equitycoop.com/market_reports/</u>. Go to the Lomira, Reedsville, and Stratford locations for their reports on untested hay and straw prices.

The Reynolds Feed & Supply, LLC of Dodgeville is at <u>http://www.reynoldslivestock.com/what1snew/</u>. The Tim Slack Auction and Realty, LLC of Fennimore is at

http://www.timslackauctionrealty.com/market%20report.html.

The Dyersville Sales Company of Dyersville, Iowa is at <u>http://dyersvillesales.com/hay-auction/hay-auction-results/</u>. Fort Atkinson auction is at <u>http://www.fortatkinsonhay.com/</u>

The Farmer-to-Farmer website is an electronic neighborhood bulletin board that allows local farmers to get in touch with one another to facilitate the marketing of feed commodities. It has recently been expanded to connect those with productive pastures to those producers who are in need of pastures. It can be found at <u>http://farmertofarmer.uwex.edu/</u>. If you would like assistance posting to this web site, contact your county's UW-Extension agriculture agent.

2014 Board of Regents of the University of Wisconsin System, doing business as the Division of Cooperative Extension of the University of Wisconsin-Extension