

Hay Market Demand and Price Report for the Upper Midwest As of February 8, 2016

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All hay prices quoted are dollars per ton FOB point of origin for alfalfa hay unless otherwise noted.

The information presented in this report is compiled from public and private sales and reports in the Midwest.

The past several months of hay reports are archived. To view previous hay reports, go to the Team Forage web site and click on the past hay reports section.

Hay auction data will be collected on the first and third week of the month and posted on the following Monday when possible.

Demand and Sales Activity

Hay prices were steady this past week compared to the previous report. Small square bale alfalfa provided a premium price at auction and prices reflect the demand for small packaged hay.

Upper Midwest Hay Price Summary by Quality Grade

Hay Grade	Bale type	Price (\$/ton)		
		Average	Minimum	Maximum
Prime (> 151 RFV/RFQ)	Small Square	\$266.00	\$125.00	\$500.00
	Large Square	\$182.00	\$113.00	\$260.00
	Large Round	\$142.00	\$93.00	\$190.00
Grade 1 (125 to 150 RFV/RFQ)	Small Square	\$182.00	\$114.00	\$320.00
	Large Square	\$129.00	\$82.00	\$200.00
	Large Round	\$83.00	\$60.00	\$118.00
Grade 2 (103 to 124 RFV/RFQ)	Small Square	\$100.00	\$100.00	\$100.00
	Large Square	\$91.00	\$50.00	\$120.00
	Large Round	\$71.00	\$45.00	\$118.00
Grade 3 (87 to 102 RFV/RFQ)	Small Square	\$144.00	\$144.00	\$144.00
	Large Square	\$75.00	\$45.00	\$90.00
	Large Round	\$70.00	\$25.00	\$90.00



For Nebraska, prices were mostly steady. There was a strong demand for small square hay in the market this week as farmers were preparing for forecasted heavy snow. The bulk of hay is for feedlots with good demand from small farmers and horse owners, reflecting the premium paid for small package hay. For Iowa, weather was pushing farmers to purchase hay and bedding. Dairymen are finding dairy quality hay, but the majority of hay sold was Grade 3 hay for grinding at lower prices.

In South Dakota, compared to last week hay sold with mostly steady undertones. With weather concerns there is a firm demand for bedding materials. One negative in the market, there is a limited volume of hay available at auction.

For Missouri, extreme weather temperature swings highlight the hay feeding season. Hay movement is quite light and some farmers may have an adequate hay supply into spring. Hay supply is heavy, demand is light, and prices remain steady.

In Southwest Minnesota, increase in the supply of hay offered for auction this week, the majority of the hay was lower quality hay. For Illinois, hay demand was moderate to good; prices were mostly steady, with firm prices for small square bales in the market. Hay producers are measuring their hay inventory to see if their supply will cover demand before this year's harvest.

In Wisconsin, finally some prime quality alfalfa hay at auction. Lower quality hay is plentiful in Wisconsin. Overall hay prices are steady when compared to the last report.

The Midwest straw prices continue steady with literally no change in prices from the last market report. Straw price for small square bales averaged \$3.45 a bale (range of \$1.00 to \$6.00). Large square bale straw price was steady, with an average price of \$33.60 per bale (range of \$23.00 to \$53.00); and large round bale straw price was steady, average price was \$27.00 per bale (range of \$13.00 - \$36.00 per bale). There is a good demand for straw in the Midwest.

The next Hay Market Demand and Price Report for the Upper Midwest will be posted on February 22, 2016.

Due to the lack of quality-tested hay auctions in Wisconsin, the following links are included in this report allowing producers to obtain some state and nearby state prices (these may or may not be quality tested auctions). The Equity Cooperative market report is at

http://livestock.equitycoop.com/market_reports/. Go to the Lomira and Reedsville locations for their reports on hay and straw prices.

The Fennimore Livestock Exchange is at

http://www.fennimorelivestock.com/index.php?site=home.

The Reynolds Feed & Supply, LLC of Dodgeville is at http://www.reynoldslivestock.com/what1snew/.

The Tim Slack Auction and Realty, LLC of Fennimore is at

http://www.timslackauctionrealty.com/market%20report.html.

The Zumbrota Hay & Bedding Auction of Zumbrota, MN is at

http://cla.crinet.com/page5295/ZumbrotaHayAndBeddingAuction.

The Dyersville Sales Company of Dyersville, Iowa is at http://dyersvillesales.com/hay-auction/hay-auction/hay-auction-results/. Fort Atkinson auction is at http://www.fortatkinsonhay.com/

The Farmer to Farmer website is an electronic neighborhood bulletin board that allows local farmers to get in touch with one another to facilitate the marketing of feed commodities. It has recently been expanded to connect those with productive pastures to those producers who are in need of pastures. It can be found at http://farmertofarmer.uwex.edu/. If you would like assistance posting to this web site, contact your county's UW-Extension agriculture agent.