

Hay Market Demand and Price Report for the Upper Midwest For April 9, 2018

Data Compiled by <u>Richard Halopka</u> UW-Extension Clark County Crops & Soils Agent

All hay prices quoted are dollars per ton FOB point of origin for alfalfa hay unless otherwise noted.

The information presented in this report is compiled from public and private sales and reports in the Midwest.

The past several months of hay reports are archived. To view previous hay reports, go to http://fyi.uwex.edu/forage/ on the Team Forage web site and click on the past hay reports section.

Hay auction data is collected on the first and third week of the month and posted the following Monday when possible. Prices quoted in this report are for "as fed" alfalfa hay.

Demand and Sales Comments

Hay prices were steady this week. There is demand at the auction market and weather may be the driver as many Midwestern states continue to have snowfall. Mud is another comment mentioned because cattle are confined and pasture is not available at this time.

Upper Midwest Hay Price Summary by Quality Grade

| Hay Grade | Bale type | Price (\$/ton) | | |
|------------------------------------|--------------|----------------|-------------------|----------|
| | | Average | Minimum | Maximum |
| Prime (> 151 RFV/RFQ) | Small Square | \$223.00 | \$168.00 | \$320.00 |
| | Large Square | \$190.00 | \$105.00 | \$250.00 |
| | Large Round | \$133.00 | \$75.00 | \$180.00 |
| Grade 1 (125 to 150 RFV/RFQ) | Small Square | \$191.00 | \$130.00 | \$280.00 |
| | Large Square | \$153.00 | \$50.00 | \$205.00 |
| | Large Round | \$115.00 | \$45.00 | \$190.00 |
| Grade 2 (103 to 124 RFV/RFQ) | Small Square | \$108.00 | \$105.00 | \$110.00 |
| | Large Square | \$118.00 | \$60.00 | \$175.00 |
| | Large Round | \$108.00 | \$40.00 | \$190.00 |
| Grade 3 (87 to 102 RFV/RFQ) | Small Square | 1 | No Reported Sales | |
| | Large Square | \$104.00 | \$50.00 | \$160.00 |
| | Large Round | \$88.00 | \$60.00 | \$130.00 |



For Nebraska, alfalfa hay sold steady this week, demand was good to very good. Some farmers are contracting 2018 hay. If winter weather continues demand for hay will remain steady. For Iowa, hay prices were steady to stronger this week with good demand. There was a demand for quality hay that prompts higher prices. Wet, heavy snow has decreased drought concerns. There are concerns that spring field work will be delayed.

In South Dakota, all hay class prices were at steady to higher prices. Demand is good, as wintery weather continues in many areas of the state. Hay supplies are becoming tight. Greatest demand is for grinding quality hay and bedding. Soft field conditions and roads are limiting hay movement.

For Missouri, hay supplies are light to moderate, demand is light to moderate, and prices are steady. Continued winter weather has delayed field activity and pasture green up. Good news is adequate soil and sub-soil moisture in drought concerned areas of the state.

In Southwest Minnesota, market is steady with no fancy high end quality hay. Demand is good, but below last year's average.

In Wisconsin, there is demand for high quality hay with a limited supply. There is a good supply of hay coming into the auction sites. Extended winter has some farmers making unexpected hay purchases and hay prices are steady this week. There continues to be a large supply of lower quality hay in the country side.

No confirmed hay exported sales for April 6, 2018 from USDA.

Straw prices were stronger this week as weather conditions influenced the market. Small square bale straw price averaged \$3.65 a bale (range of \$1.25 to \$6.00). Large square bale straw price averaged \$40.00 per bale (range of \$15.00 to \$60.00). Large round bale straw increased \$10.00 a bale and averaged \$47.00 per bale (range of \$44.00 to \$50.00) with limited supplies.

The next Hay Market Demand and Price Report for the Upper Midwest will be posted on Monday, April 23, 2018.

Due to the lack of quality-tested hay auctions in Wisconsin, the following links are included in this report allowing producers to obtain some state and nearby state prices (these may or may not be quality tested auctions). The Equity Cooperative market report is at

<u>http://livestock.equitycoop.com/market_reports/</u>. Go to the Lomira, Reedsville, and Stratford locations for their reports on untested hay and straw prices.

The Fennimore Livestock Exchange is at

http://www.fennimorelivestock.com/index.php?site=home.

The Reynolds Feed & Supply, LLC of Dodgeville is at http://www.reynoldslivestock.com/what1snew/.

The Tim Slack Auction and Realty, LLC of Fennimore is at

http://www.timslackauctionrealty.com/market%20report.html.

The Zumbrota Hay & Bedding Auction of Zumbrota, MN is at (market runs September – May) http://cla.crinet.com/page5295/ZumbrotaHayAndBeddingAuction.

The Dyersville Sales Company of Dyersville, Iowa is at http://dyersvillesales.com/hay-auction/hay-auction-results/. Fort Atkinson auction is at http://www.fortatkinsonhay.com/

The Farmer to Farmer website is an electronic neighborhood bulletin board that allows local farmers to get in touch with one another to facilitate the marketing of feed commodities. It has recently been expanded to connect those with productive pastures to those producers who are in need of pastures. It can be found at http://farmertofarmer.uwex.edu/. If you would like assistance posting to this web site, contact your county's UW-Extension agriculture agent.