

Hay Market Demand and Price Report for the Upper Midwest For June 8, 2020

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All hay prices quoted are dollars per ton FOB point of origin for alfalfa hay unless otherwise noted.

The information presented in this report is compiled from public and private quality tested sales and reports in the Midwest.

The past several months of hay reports are archived and you may view previous hay reports, go to <u>http://fyi.uwex.edu/forage/</u> on the Team Forage web site and click on the <u>past hay reports</u> section.

Hay auction data is collected on the first and third week of the month and posted by or before Tuesday. Prices quoted in this report are for "as fed" alfalfa hay.

Demand and Sales Comments

There is demand for quality hay and prices are steady. Lower quality hay is sharply discounted. First cutting is being harvested and some new crop hay is being sold in the market. Overall reports are that alfalfa first cutting is yielding a tick below average across the Midwest. If you need forage or have forage to sell, connect to the Farmer-to-Farmer webpage at <u>http://farmertofarmer.uwex.edu/</u>. You may contact your local county agriculture educator if you need help placing an ad. There is no charge for the service.

Upper Midwest Hay Price Summary by Quality Grade

Hay Grade	Bale type	Price (\$/ton)			
		Average	Minimum	Maximum	
Prime (> 151 RFV/RFQ)	Small Square	\$252.00	\$224.00	\$300.00	
	Large Square	\$213.00	\$120.00	\$290.00	
	Large Round	\$168.00	\$150.00	\$180.00	
Grade 1 (125 to 150 RFV/RFQ)	Small Square	\$192.00	\$160.00	\$224.00	
	Large Square	\$165.00	\$120.00	\$275.00	
	Large Round	\$133.00	\$80.00	\$235.00	
Grade 2 (103 to 124 RFV/RFQ)	Small Square	1	No Sales Reported		
	Large Square	\$126.00	\$55.00	\$235.00	
	Large Round	\$91.00	\$40.00	\$150.00	
Grade 3 (87 to 102 RFV/RFQ)	Small Square	No Sales Reported			
	Large Square	\$100.00	\$65.00	\$140.00	
	Large Round	\$70.00	\$35.00	\$130.00	



Extension UNIVERSITY OF WISCONSIN-MADISON CLARK COUNTY **Straw prices** are for oat, barley, or wheat straw. Straw was limited as many auctions reported no straw was available this week. Small square bales averaged \$4.40 a bale (range of \$3.00 to \$6.00). Large square bale straw averaged \$48.00 per bale (a range of \$22.00 to \$70.00). Large round bale straw averaged \$44.00 per bale (a range of \$20.00 - \$65.00).

In Nebraska, all types of forage sold steady on a thin test. Typically this is common for the first week of June. There is optimism to market hay as dairy prices were stronger. *In Iowa*, prices on all types of hay were steady.

In South Dakota, there were few reports this week to provide a market comparison on hay prices. Good demand from dairies for new crop alfalfa. Many reported weather has cooperated with making first cut alfalfa.

In Missouri, hay prices are mostly steady with light demand. Weather has cooperated with getting hay cut and dry, before rain came mid-week. Yields have been OK.

In Southwest Minnesota, prices were steady with a limited supply of quality hay at the market. *In Kansas*, hay trade is slow, with light demand. Most farmers are busy in the field. Many are reporting first cut is short and yields are below average.

In Wisconsin, prices are steady for quality hay. There was a good crowd with a smaller supply of hay and some new crop alfalfa at the market from the Dakota's.

The next Hay Market Demand and Price Report for the Upper Midwest will be posted by Tuesday, June 23, 2020.

The following links are **included** in this report allowing producers to obtain some state and nearby state prices, (these may or may not be quality-tested auctions, if quality, they are included in this report). The Equity Cooperative market report is at <u>http://livestock.equitycoop.com/market_reports/</u>. Go to the Lomira, Reedsville, and Stratford locations for their reports on untested hay and straw prices. The Reynolds Feed & Supply, LLC of Dodgeville is at <u>http://www.reynoldslivestock.com/what1snew/</u>. The Tim Slack Auction and Realty, LLC of Fennimore is at <u>http://www.timslackauctionrealty.com/market%20report.html</u>.

The Dyersville Sales Company of Dyersville, Iowa is at <u>http://dyersvillesales.com/hay-auction/hay-auction-results/</u>. Fort Atkinson auction is at <u>http://www.fortatkinsonhay.com/</u>

The Farmer-to-Farmer website is an electronic neighborhood bulletin board that allows local farmers to get in touch with one another to facilitate the marketing of feed commodities. It has recently been expanded to connect those with productive pastures to those producers who are in need of pastures. It can be found at <u>http://farmertofarmer.uwex.edu/</u>. If you would like assistance posting to this web site, contact your county's UW-Extension agriculture agent.

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