

Hay Market Demand and Price Report for the Upper Midwest For June 12, 2017

Data Compiled by <u>Richard Halopka</u> UW-Extension Clark County Crops & Soils Agent

All hay prices quoted are dollars per ton FOB point of origin for alfalfa hay unless otherwise noted.

The information presented in this report is compiled from public and private sales and reports in the Midwest.

The past several months of hay reports are archived. To view previous hay reports, go to http://fyi.uwex.edu/forage/ on the Team Forage web site and click on the past hay reports section.

Hay auction data is collected on the first and third week of the month and posted the following Monday when possible. Prices quoted in this report are for "as fed" alfalfa hay.

Demand and Sales Activity

The hay market was steady this week with new crop hay bringing slightly higher prices when compared to old crop. Overall the market is steady at best, but it is still a buyer's market.

Upper Midwest Hay Price Summary by Quality Grade

Hay Grade	Bale type	Price (\$/ton)		
		Average	Minimum	Maximum
Prime (> 151 RFV/RFQ)	Small Square	No Reported Sales		
	Large Square	\$173.00	\$140.00	\$235.00
	Large Round	\$148.00	\$140.00	\$155.00
Grade 1 (125 to 150 RFV/RFQ)	Small Square	\$163.00	\$120.00	\$230.00
	Large Square	\$132.00	\$90.00	\$170.00
	Large Round	\$100.00	\$65.00	\$140.00
Grade 2 (103 to 124 RFV/RFQ)	Small Square	No Reported Sales		
	Large Square	\$90.00	\$55.00	\$120.00
	Large Round	\$73.00	\$45.00	\$100.00
Grade 3 (87 to 102 RFV/RFQ)	Small Square	No Reported Sales		
	Large Square	\$67.00	\$55.00	\$78.00
	Large Round	\$70.00	\$50.00	\$95.00



For Nebraska, hay sold fully steady this past week. New crop hay was available at the market and reports have harvest about half completed. Harvest reports are reduced tonnage per acre because of late snowfall, insect issues, or hail injury. Overall quality has been better than expected. For Iowa, prices trended mostly steady with some weakness in the market. Currently yield is about average to below average with good quality.

In South Dakota, large volume of new crop hay at the market. Good demand for all types of hay as 79% of the state is experiencing some level of drought conditions. Cattlemen are making tough decisions on cow-calf pairs as there is not enough pasture to support them. *In Illinois*, no reports this week.

For Missouri, delayed cutting in the state has increased yield on first cutting hay. Hay movement is light, demand is light, supplies are moderate and prices are steady to weak.

In Southwest Minnesota, adequate supply of hay, with weaker price trend this week.

In Wisconsin, the southern area of the state has completed first cutting, while moving north hay has not matured as rapidly as most years. Overall comments are good quality hay with reduced yields. It may be from delayed growth, a result of cool, wet May weather or winter injury. Prices were higher as better quality hay was sold in this week's market.

Export report June 12, 2017, 2025 tons were exported this past week, price ranged from \$150.00 - \$155.00 per ton from USDA.

Straw prices were stronger this week as some markets reported no straw available and when it was available buyers were willing to pay higher prices. Small square bale straw price averaged \$3.00 a bale this week (range of \$1.00 to \$6.00). Large square bale straw was \$7.00 a bale higher this week averaging \$33.00 per bale (range of \$15.00 to \$49.00). Large round bales averaged \$23.00 a bale higher this week with limited sales. Average price was \$43.00 per bale (range of \$35.00-\$65.00).

The next Hay Market Demand and Price Report for the Upper Midwest will be posted by Monday, June 26, 2017.

Due to the lack of quality-tested hay auctions in Wisconsin, the following links are included in this report allowing producers to obtain some state and nearby state prices (these may or may not be quality tested auctions). The Equity Cooperative market report is at

<u>http://livestock.equitycoop.com/market_reports/</u>. Go to the Lomira, Reedsville, and Stratford locations for their reports on untested hay and straw prices.

The Fennimore Livestock Exchange is at

http://www.fennimorelivestock.com/index.php?site=home.

The Reynolds Feed & Supply, LLC of Dodgeville is at http://www.reynoldslivestock.com/what1snew/.

The Tim Slack Auction and Realty, LLC of Fennimore is at

http://www.timslackauctionrealty.com/market%20report.html.

The Zumbrota Hay & Bedding Auction of Zumbrota, MN is at (market runs September – May) http://cla.crinet.com/page5295/ZumbrotaHayAndBeddingAuction.

The Dyersville Sales Company of Dyersville, Iowa is at http://dyersvillesales.com/hay-auction/hay-auction-results/. Fort Atkinson auction is at http://www.fortatkinsonhay.com/

The Farmer to Farmer website is an electronic neighborhood bulletin board that allows local farmers to get in touch with one another to facilitate the marketing of feed commodities. It has recently been expanded to connect those with productive pastures to those producers who are in need of pastures. It can be found at http://farmertofarmer.uwex.edu/. If you would like assistance posting to this web site, contact your county's UW-Extension agriculture agent.