

## Hay Market Demand and Price Report for the Upper Midwest For July 9, 2018

## Data Compiled by <u>Richard Halopka</u> UW-Extension Clark County Crops & Soils Agent

All hay prices quoted are dollars per ton FOB point of origin for alfalfa hay unless otherwise noted.

The information presented in this report is compiled from public and private sales and reports in the Midwest.

The past several months of hay reports are archived. To view previous hay reports, go to <u>http://fyi.uwex.edu/forage/</u> on the Team Forage web site and click on the <u>past hay reports</u> section.

Hay auction data is collected on the first and third week of the month and posted the following Monday when possible. Prices quoted in this report are for "as fed" alfalfa hay.

## **Demand and Sales Comments**

Prices were steady to stronger as top dairy quality was in demand and overall prices were higher. Lower quality hay prices were steady at best. Some markets are only holding one hay auction per month during the summer.

## Upper Midwest Hay Price Summary by Quality Grade

Hay Grade	Bale type	Price (\$/ton)		
		Average	Minimum	Maximum
Prime (> 151 RFV/RFQ)	Small Square	\$320.00	\$260.00	\$375.00
	Large Square	\$234.00	\$150.00	\$375.00
	Large Round	No Reported Sales		
Grade 1 (125 to 150 RFV/RFQ)	Small Square	\$226.00	\$200.00	\$280.00
	Large Square	\$162.00	\$120.00	\$230.00
	Large Round	\$133.00	\$95.00	\$168.00
Grade 2 (103 to 124 RFV/RFQ)	Small Square	No Reported Sales		
	Large Square	\$143.00	\$100.00	\$205.00
	Large Round	\$96.00	\$75.00	\$130.00
Grade 3 (87 to 102 RFV/RFQ)	Small Square	No Reported Sales		
	Large Square	\$98.00	<b>\$</b> 95.00	\$100.00
	Large Round	\$75.00	\$40.00	\$109.00



*For Nebraska*, alfalfa sold unevenly steady on a thin test. Demand was light to moderate. Most of the state has received rain and has delayed making native grass meadow hay. *For Iowa*, more hay available this week as many farmers have begun second crop and prime quality hay is available. Farmers in the northeast are having problems baling hay as the area continues to be wet.

*In South Dakota,* hay prices were firm with a good to moderate demand. The greatest demand is for prime quality dairy hay as there is a limited supply available.

*For Missouri*, hay supplies are light, demand is good and hay prices are steady to firm. A large portion of the state is listed on the drought monitor.

In Southwest Minnesota, little dairy quality hay available and prices reflect the quality of hay available this past week.

*In Wisconsin*, second cutting is in full swing as many acres were harvested this past week with dry weather. Mostly lower quality hay at the auction this week. There are many inquiring about hay, but will not pay because of the large carryover from last year.

Straw prices were steady to stronger this week. Small square bale straw price averaged \$3.50 a bale (range of \$2.50 to \$6.00). Large square bale straw prices averaged \$41.00 per bale (a wide range of \$22.00 to \$74.00). Large round bale straw averaged \$40.00 per bale (one sale of \$40.00) with very limited sales this week.

The next Hay Market Demand and Price Report for the Upper Midwest will be posted on Monday, July 23, 2018. If you have a chance, attend Farm Technology Days in Wood County, near Marshfield WI, please stop at the UW-Extension education tent.

**Due to the lack of quality-tested hay auctions in Wisconsin**, the following links are included in this report allowing producers to obtain some state and nearby state prices (these may or may not be quality tested auctions). The Equity Cooperative market report is at

<u>http://livestock.equitycoop.com/market\_reports/</u>. Go to the Lomira, Reedsville, and Stratford locations for their reports on untested hay and straw prices.

The Fennimore Livestock Exchange is at

http://www.fennimorelivestock.com/index.php?site=home.

The Reynolds Feed & Supply, LLC of Dodgeville is at <u>http://www.reynoldslivestock.com/what1snew/</u>. The Tim Slack Auction and Realty, LLC of Fennimore is at

http://www.timslackauctionrealty.com/market%20report.html

The Zumbrota Hay & Bedding Auction of Zumbrota, MN is at (market runs September – May) <u>http://cla.crinet.com/page5295/ZumbrotaHayAndBeddingAuction</u>.

The Dyersville Sales Company of Dyersville, Iowa is at <u>http://dyersvillesales.com/hay-auction/hay-auction-results/</u>. Fort Atkinson auction is at <u>http://www.fortatkinsonhay.com/</u>

**The Farmer to Farmer website** is an electronic neighborhood bulletin board that allows local farmers to get in touch with one another to facilitate the marketing of feed commodities. It has recently been expanded to connect those with productive pastures to those producers who are in need of pastures. It can be found at <a href="http://farmertofarmer.uwex.edu/">http://farmertofarmer.uwex.edu/</a>. If you would like assistance posting to this web site, contact your county's UW-Extension agriculture agent.

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