

## Hay Market Demand and Price Report for the Upper Midwest For November 9, 2020

## Data Compiled by <u>Richard Halopka</u> Senior Outreach Specialist UW-Madison Division of Extension Clark County Crops & Soils Educator

All hay prices quoted are dollars per ton FOB point of origin for alfalfa hay unless otherwise noted.

The information presented in this report is compiled from public and private quality tested sales and reports in the Midwest.

The past several months of hay reports are archived and you may view previous hay reports, go to <a href="http://fyi.uwex.edu/forage/">http://fyi.uwex.edu/forage/</a> on the Team Forage web site and click on the past hay reports section.

Hay auction data is collected on the first and third week of the month and posted by or before Tuesday. Prices quoted in this report are for "as fed" alfalfa hay.

## **Demand and Sales Comments**

The hay market is showing some strength as the calendar changes to November. While weather has been nice over much of the Midwest, pastures are done for the season and many have calves being weaned, plus there is demand for dairy quality hay. If you need forage or have forage to sell or straw, connect to the Farmer-to-Farmer webpage at <a href="http://farmertofarmer.uwex.edu/">http://farmertofarmer.uwex.edu/</a>. You may contact your local county agriculture educator if you need help placing an ad. There is no charge for the service.

## **Upper Midwest Hay Price Summary by Quality Grade**

Hay Grade	Bale type	Price (\$/ton)			
		Average	Minimum	Maximum	
Prime (> 151 RFV/RFQ)	Small Square	\$258.00	\$190.00	\$300.00	
	Large Square	\$209.00	\$145.00	\$310.00	
	Large Round	\$170.00	\$145.00	\$235.00	
Grade 1 (125 to 150 RFV/RFQ)	Small Square	\$211.00	\$160.00	\$224.00	
	Large Square	\$166.00	\$80.00	\$275.00	
	Large Round	\$132.00	\$80.00	\$200.00	
Grade 2 (103 to 124 RFV/RFQ)	Small Square		No Sales Reported		
	Large Square	\$134.00	\$85.00	\$220.00	
	Large Round	\$114.00	\$95.00	\$170.00	
Grade 3 (87 to 102 RFV/RFQ)	Small Square	No Sales Reported			
	Large Square	\$89.00	\$40.00	\$160.00	
	Large Round	\$82.00	\$65.00	\$110.00	



**Straw prices** are for oat, barley, or wheat straw. Straw prices were steady a weaker trend in the market. Quality has a great impact on straw prices. Small square bales averaged \$4.46 a bale (range of \$3.00 to \$6.00). Large square bale straw averaged \$41.00 per bale (a range of \$25.00 to \$67.00). Large round bale straw averaged \$40.00 per bale (a range of \$25.00 - \$55.00).

*In Nebraska*, alfalfa hay sold steady to \$5.00 higher per ton with grass hay fully steady. Some early snow kick started demand for hay. *In Iowa*, prices on all types of hay were mostly steady.

*In South Dakota*, alfalfa hay prices are steady this week with demand for dairy quality hay. Grass hay was \$10.00 per ton higher this week with feedlots receiving calves off pasture and weaning.

In Missouri, there was an uptick in hay demand from small farmers. Demand is light with steady prices.

*In Southwest Minnesota*, prices were steady with a limited supply of quality hay at the market. *In Kansas*, hay market trade and demand picked up considerably this week. Alfalfa prices are steady to strong relate to concern of alfalfa being available later in the season.

*In Wisconsin*, prices are steady with limited supply of top quality hay. Straw is in demand and with dry weather some corn stalks will be coming off the field.

The next Hay Market Demand and Price Report for the Upper Midwest will be posted by Tuesday, November 24, 2020.

The following links are **included** in this report allowing producers to obtain some state and nearby state prices, (these may not be quality-tested auctions, if quality, they are included in this report). The Equity Cooperative market report is at <a href="http://livestock.equitycoop.com/market\_reports/">http://livestock.equitycoop.com/market\_reports/</a>. Go to the Lomira, Reedsville, and Stratford locations for their reports on untested hay and straw prices.

The Reynolds Feed & Supply, LLC of Dodgeville is at <a href="http://www.reynoldslivestock.com/what1snew/">http://www.reynoldslivestock.com/what1snew/</a>. The Tim Slack Auction and Realty, LLC of Fennimore is at <a href="http://www.timslackauctionrealty.com/market%20report.html">http://www.timslackauctionrealty.com/market%20report.html</a>.

The Dyersville Sales Company of Dyersville, Iowa is at <a href="http://dyersvillesales.com/hay-auction/hay-auction-results/">http://dyersvillesales.com/hay-auction/hay-auction-results/</a>. Fort Atkinson auction is at <a href="http://www.fortatkinsonhay.com/">http://www.fortatkinsonhay.com/</a>

**The Farmer-to-Farmer website** is an electronic neighborhood bulletin board that allows local farmers to get in touch with one another to facilitate the marketing of feed commodities. It has recently been expanded to connect those with productive pastures to those producers who are in need of pastures. It can be found at <a href="http://farmertofarmer.uwex.edu/">http://farmertofarmer.uwex.edu/</a>. If you would like assistance posting to this web site, contact your county's UW-Extension agriculture agent.

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